

## FEES & REGISTRATION

### Fees: Exhibition

Stand space	Joint Pavillon, turn key
Row stand: € 160/m <sup>2</sup>	€ 320/m <sup>2</sup>
Corner stand: € 180/m <sup>2</sup>	
End stand: € 190/m <sup>2</sup>	
Island stand: € 200/m <sup>2</sup>	

There is also an opportunity to hold a company or product presentation!

### Fees: Conference

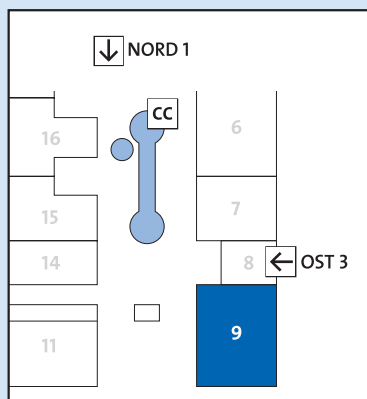
Companies: € 550
Academia: € 150
Students: € 50

All prices (conference & exhibition) exclude VAT.

### Fees & Registration

Registration and further information under:  
[www.biotechnica.de/bioservices\\_e](http://www.biotechnica.de/bioservices_e)

### How to find us



■ Conferences (Convention Center) ■ Exhibition + Special Events + Innovation Forum (Hall 9)



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Hannover - Germany

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# BioServices

## Exhibition & Conference

11–13 October 2011

New focus theme:  
BioServices Platform

Find and Contract  
Your Partners for  
Drug Discovery,  
Development and  
Manufacturing



Europe's  
No.1 Event  
for Biotechnology  
and Life Sciences



Biotechnology | Laboratory Equipment | Services | Technology Transfer



In the past, discovery, research and development were done inhouse in big firms by their respective departments. Today, discovery, research and development are carried out in numerous collaborations among highly specialized partners.

**Your benefits at BioServices**

BioServices brings together CEOs, R&D and business development managers with providers of all kinds of services in the field – for the first time, in one market place.

BioServices enables – more intensely than any partnering – personal interaction between demand and supply, thus helps select your ideal business partner.

BioServices provides first hand information on new developments of technologies and regulatory, legal and finance environments.

BioServices offers you the opportunity to hold a company or product presentation.

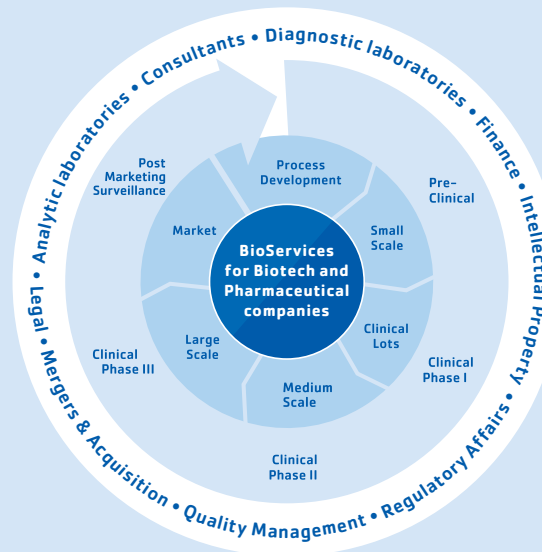
BioServices is a new platform as part of BIOTECHNICA and combines exhibition and conference for one objective:

**Find and contract Your Partners for Drug Discovery, Development and Manufacturing.**

**If your company is...**

- a preclinical or clinical research organization (CRO)
- a contract manufacturing organization (CMO)
- a company specialized in biomarker development, diagnostic and analytics
- regulatory body, etc.
- service providing network

**...take part as exhibitor!**



○ = CRO (contract research organization)

● = CMO (contract manufacturing organization)

**Visit us if you work in...**

- a biotech and pharmaceutical company
- a life sciences research center
- a service providing network

**Session 1: Tuesday, Oct 11, 10.00–12.30**

**New paradigms in Life Science Innovation**

- Venture Capital: project focused companies
- single use equipment in manufacturing
- validity of biomarkers
- case study: efficient vaccine development

**Session 2: Tuesday, Oct 11, 14.00–16.30**

**Development of personalized treatments**

- manufacturing of personalized drugs
- regulatory, preclinical and clinical development aspects
- VC's view, and case study

**Session 3: Wednesday, Oct 12, 10.00–12.30**

**Biosimilars – market opportunities and challenges in Europe and elsewhere**

- regulatory and IP
- international collaboration
- manufacturing and marketing

**Session 4: Wednesday, Oct 12, 14.00–16.30**

**Trends in bio-pharmaceutical discovery, development and manufacturing**

- innovation pools
- preclinical proof of concept for biotech drug candidates
- translational research; financing early stage

