

## FEES & REGISTRATION

### 3- and 4-session ticket\*

Industry € 550  
Academia € 150  
Students € 50

### 2-session ticket\*

Industry € 300  
Academia € 100

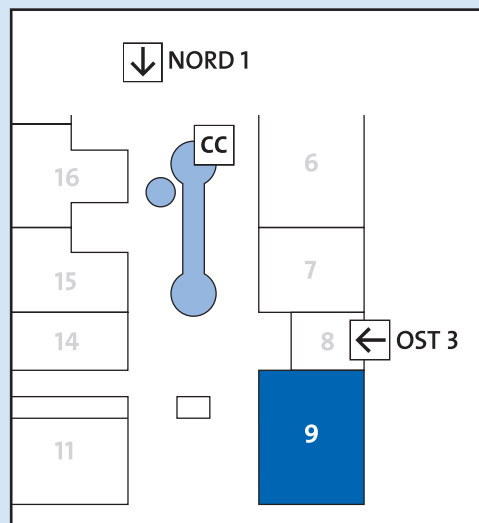
### 1-session ticket\*

Industry € 150  
Academia € 90

\* Rates includes BIOTECHNICA ticket/  
Rates plus VAT.

Registration and further information under:  
[www.biotechnica.de/bioservices\\_e](http://www.biotechnica.de/bioservices_e)

### How to find us



Conferences (Convention Center) Exhibition + Special Events + Innovation Forum (Hall 9)



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Hannover - Germany

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# BioServices Conference Program

New focus theme:  
BioServices Platform

Find and Contract  
Your Partners for  
Drug Discovery,  
Development and  
Manufacturing



Europe's  
No.1 Event  
for Biotechnology  
and Life Sciences



Biotechnology | Laboratory Equipment | Services | Technology Transfer

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In the past, discovery, research and development were done inhouse in big firms by their respective departments. Today, discovery, research and development are carried out in numerous collaborations among highly specialized partners.

## Your benefits at BioServices

BioServices brings together CEOs, R&D and business development managers with providers of all kinds of services in the field – for the first time, in one market place.

BioServices enables – more intensely than any partnering – personal interaction between demand and supply, thus helps select your ideal business partner.

BioServices provides first hand information on new developments of technologies and regulatory, legal and finance environments.

BioServices offers you the opportunity to hold a company or product presentation.

BioServices is a new platform as part of BIOTECHNICA and combines exhibition and conference for one objective:

**Find and contract Your Partners for Drug Discovery, Development and Manufacturing.**

Session 1: Tuesday, Oct 11, 10.00 – 12.30

Chair: Dr. Axel Polack, Co chair: Dr. Albrecht Läufer

## New Paradigms in Life Science Innovation

Opening Remarks 10 min	Dr. Albrecht Läufer
Project Focused Companies, the new name of the game	Dr. Axel Polack TVM-Capital, München
Current Best Practise in Biomanufacturing and the Critical Role of Innovation	Dr. Uwe Gottschalk, Sartorius, Göttingen
Systems biology – future impacts	Michael Tysiak, CEO der Biobase GmbH in Wolfenbüttel/ Bangalore, www.biobase-international.com
m4 – Munich's integrated approach to personalized medicine	Prof. Dr. Horst Domdey, BioM AG, München
Securing, Developing, and Capturing Value of Lead Candidates: a case study for efficient translational vaccine development in a project focused company	Dr. Bernd Eisele, VPM, Hannover

Session 2: Tuesday, Oct 11, 14.00 – 16.30

Chair: Federico Pollano, Co chair: Dr. Steffen Gross

## Biosimilars – Market Opportunities and Challenges in Europe and Elsewhere

The Biosimilar Landscape 2011	Federico Pollano, Richter Helm, Hamburg
Biosimilars – current regulatory thinking	Dr. Steffen Gross, PEI, Langen
Biosimilars – what makes them particular and different from small molecule generic products from an IP point of view?	Dr. Armin Bohmann, Bohmann Patentanwaltskanzlei, München
Next Generation Mammalian Host Cell for Biopharmaceutical Production	Dr. Takeshi Oomasa, Tokushima University
Preclinical development strategies for biosimilars	Dr. Gerhard Hager, Aurigon, Tutzing
17.00 – 18.00 Key Note Lecture: Afterwards: from 18.30 onwards BIOTECHNICA Night	Dr. Siegfried Bialojan, Ernst&Young, "Pharma 3.0"

Session 3: Wednesday, Oct 12, 10.00 – 12.30

Chair: Dr. William Landschulz, Co chair: Prof. Dr. Rolf Werner

## Trends in bio-pharmaceutical discovery, development and manufacturing

The Chorus Model of Lean to Proof of Concept	Dr. William Landschulz, Eli Lilly, Indianapolis
With Competence from Mind to Market	Prof. Dr. Rolf Werner, Boehringer Ingelheim
Licensing and valuation – latest developments	Patrik Frei, CEO biotechgate/venture valuation
Spinovator – A New Slim Line Approach to Fuel the Health Industry's Pipeline	Dr. Christian Stein, Ascenion, München
TRAIN – the Alliance for Translational Medicine in Niedersachsen	Dr. Marc Hentz, TRAIN, Hannover

Session 4: Wednesday, Oct 12, 14.00 – 16.30

Chair: Prof. Dr. Ulrich Kalinke, Co chair: Dr. Harpreet Singh

## Development of Personalized Medicines

Development of Actively Personalized Immune Interventions for the Treatment of Cancer: Is the European Regulatory Framework Ready?	Dr. Cedrik Britten, CIMT, Mainz
Vaccine for prevention of hepatitis B in selected target groups	Dr. Zbigniew Janowicz, Dynavax
What's about clinical trials if treatment is personalized?	Prof. Dr. Armin Koch, MHH, Hannover
Personalized medicine – a VC case?	Dr. Mehran Rafigh, HTGF
Towards biomarker-guided personalized peptide-based cancer vaccines	Dr. Harpreet Singh, Immatix, Tübingen
Closing Remarks 10 min	Prof. Dr. Ulrich Kalinke
16.30 Informal get together	