### 31-05-2016 | SMART OPTIONS CONFERENCE | BERLIN





#### green with IT e. V.

Charlottenstr. 16, 10117 Berlin kommunikation@green-with-it.de Jörg Lorenz CEO

## **Energiewende and urban value benefit:**

Testbed pilots for disruptive IoT energy efficiency solutions in quarters





























#### **METROPOLITAN SOLUTIONS:**

#### Selected fields for energy efficiency actions



Power energy Heating energy

Waste

Media

Water

**Energy** harvesting applications

wind to heat warm water storage

Safe consumption transparency app

Gridlab evaluation Hvac upscales single room management

Infrared applications

Safe consumption transparency app

**Block heating** 

Solar integration

Residual waste - hand waste sorting

Residual waste - rfiddriven sorting

Waste removal vans route optimazation

**Waste billing** systems

Glas fibre connected smart meter gateways

Work @ home

Mobile app energy efficiency for

- tenants B2C - for building owners B2B

Chiptechnolo gy with pre provided energy harvestg managmt

Safe consumption transparency App

Sewage water transparency app

**Energy** harvesting decalcification

## TESTBED STRUCTURE some my call it "wild"



#### Five application partners in the German Capital Region:

- Three small/medium housing corporations

  One medium municipal housing company
- One big municipal property administrator (ppp public-private partnership)
- 330 flats with 330 flats in reference buildings
- 330 flats representing building standards from 1955-1980
- 330 flats reflecting building standard forms of about 220.000 flats
- tenants receive annual recurrent costs (Abrechnung warmer Betriebskosten)
- enquiry heating consumption data by third parties with proprietary protocols
- bill of costs heating individual consumption mostly in annual periods
- no transparency of heating consumption in the meantime
- bill of costs power energy mostly in monthly periods
- transparency of power consumption only in case of availability by provider
- status of technological facilities: very heterogeneous

#### **METROPOLITAN SOLUTIONS:**

field of action: the biggest adjusting screw is heating power!



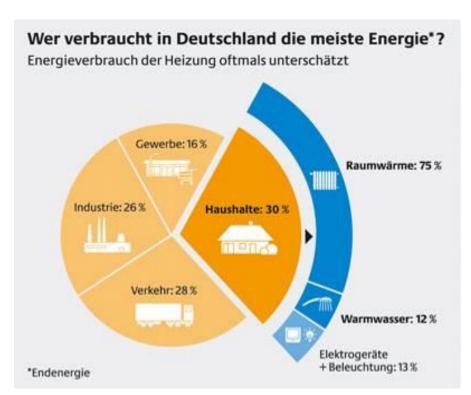
Heating energy with enormous potential savings

30% of the energy the various apartments

75% of the end energy consuming households for heating, they are thus responsible for 15% of CO2 emissions in Germany

The cost of energy has doubled in the last 10 years and will continue to rise

Residential buildings, are due to their high energy efficiency potentials in the focus of the political debate on the energy turnaround

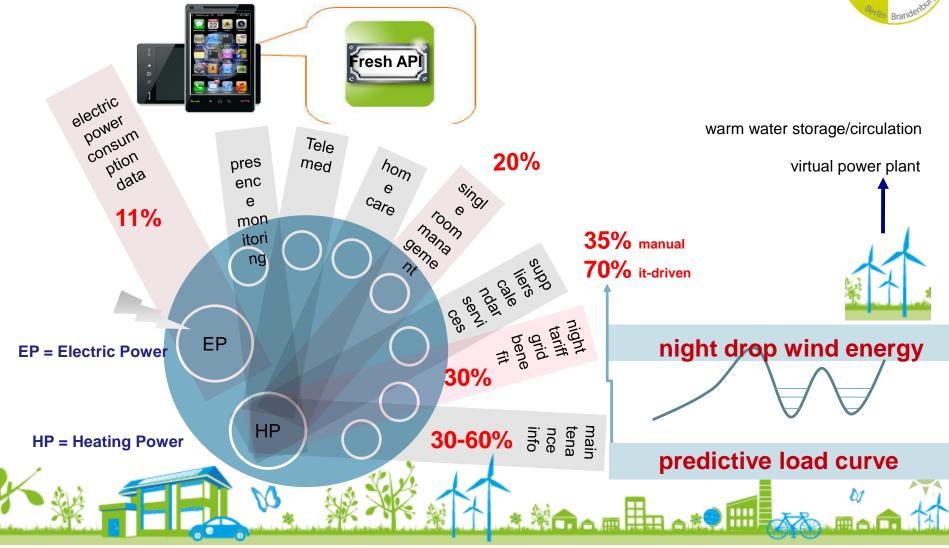


Source: German Energy Agency (dena) / energy data BMWi, 2011

#### **CROWD CLIMATE TOOL:**

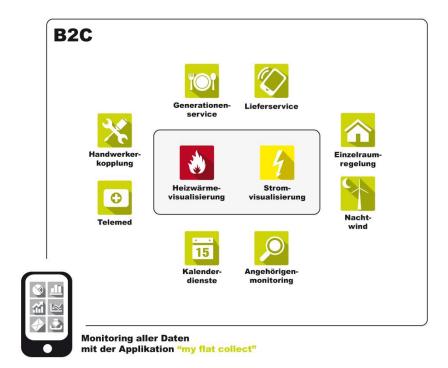
Collection app financed by benefits from energy efficiency





## **Crowd Climate Tool Saving money convinces endusers**







## **METROPOLITAN SOLUTIONS:** steps for the "ladder of benefits"



### **Experienced drop rates**

Zulage SMGW + Quartierssoftware 11%

Zulage Schichtenspeicher 40%

Zulage Verbundregler 50%

Hydraul. Abgleich +Einzelraumregelung 20%

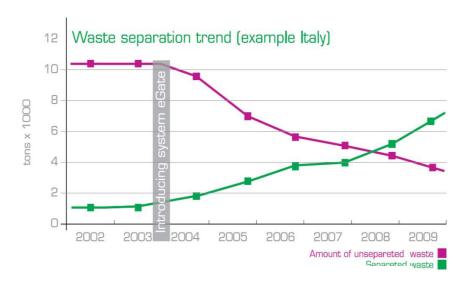


#### **METROPOLITAN SOLUTIONS:**

#### up to 70% less rest waste in densed areas





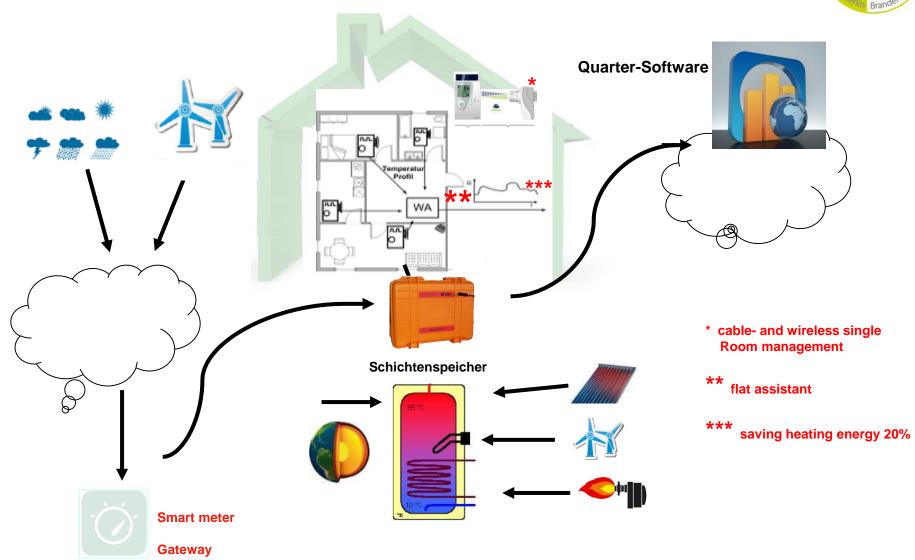




OPTIMIZED Container Positions
OPTIMIZED Container Volumes
OPTIMIZED Waste Truck Routes
OPTIMIZED Recycling Quantities
OPTIMIZED Noise Pollution
OPTIMIZED Carbon Footprint
OPTIMIZED Workers Health Rate

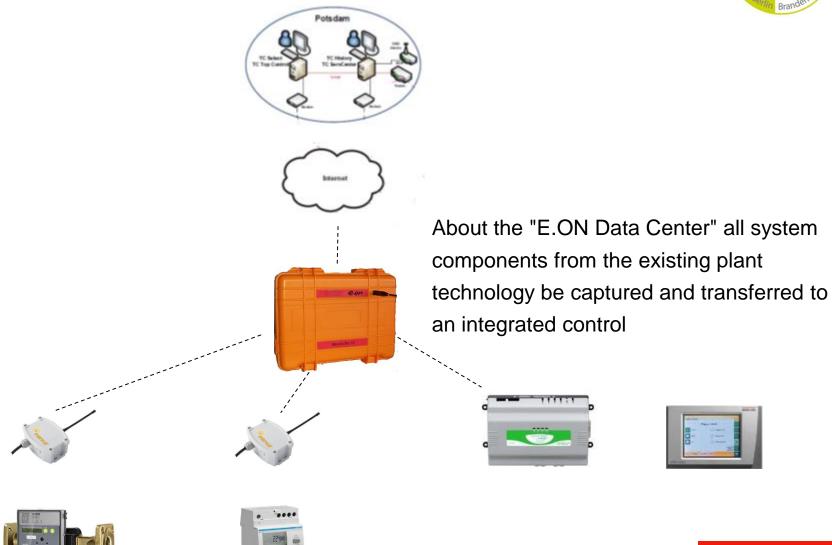
## **SYSTEM FACTSHEET** "Efficiency Box" (Verbundregler)





## Smart connect







## The energy world is changing...







## Disruptive Energy Services





### **Energy Efficiency**

We guarantee the energy and CO<sub>2</sub> savings for the customer sites – from the concept to daily Operation & Maintenance





Aggregate capacities of distributed energy and assets and bring them to the markets





Electricity, heat, steam, cooling and compressed-air for customer sites – also in island mode, without grid

#### **Supporting Process-IT**

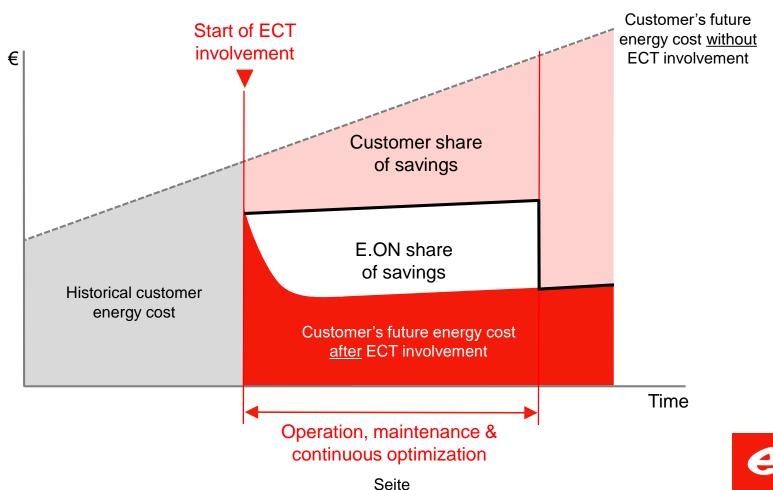
Design, implementation and day-2-day management of an agile platform to provide services – including data analytics



## EE Benefits for the customers!



### Life-time energy and operating cost savings





## Fields of Application



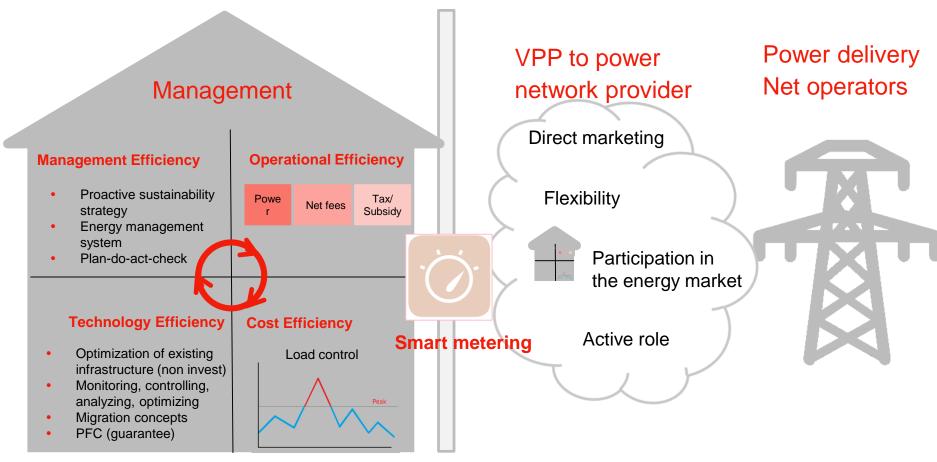
## Energy consumption transparency (ECT) optimizes energy-consuming and energy-generating assets

Customer facilities (Examples)		Energy assets	ECT levers
Retail stores	Distribution centers	• BEMS	
		<ul> <li>Lighting systems</li> </ul>	Operating efficiency
		<ul> <li>HVAC systems</li> </ul>	
		<ul> <li>Boilers</li> </ul>	Cost efficiency
Office buildings	Production facilities	<ul> <li>Compressors</li> </ul>	
		Electrical motors	Technical officiency
		• Chillers	Technical efficiency
		Air handling units	
Hospitals	Data centers	Diesel generators	Capital efficiency
Tiospitals	Buta contains	CHP plants	
		Gas / steam turbines	Strategic focus
		•	



## It's about connecting energies





### Open for co-operation





## We look for partners

# EU-Call "EE-7-2016/2017"- behavioural change toward energy effeciency through ICT"

## Thank you for your attention

green with IT e. V.

Charlottenstr. 16, 10117 Berlin kommunikation@green-with-it.de www.green-with-it.de