













Mitsubishi Electric:

Changes for the Better

- Integrated electrical/electronics supplier
- Established 1921,
- 4,431.2 billion Yen consolidated net sales

(for the year ending March 31st 2018)

Hajime Sugiyama

- Mitsubishi Electric Head Quarters (Tokyo)
- Industrial IoT Evangelist
- Lead Global e-F@ctory Alliance coordinator



Background

- Nagoya Factory PLC Production Planning
- Project Leader for Greenfield Automotive Powertrain Installation in USA
- Member of e-F@ctory startup team (2003)
- 6 years in Europe (EMEA Executive VP for Factory Automation BU)









It's **not** as **easy** as you think







Manufacturing

"Time is **money**"

"Every millisecond Counts"







The **Perfect** AI



Don't think about using AI.

Think about using **smart** products!













Robot Al in ACTION





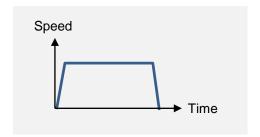


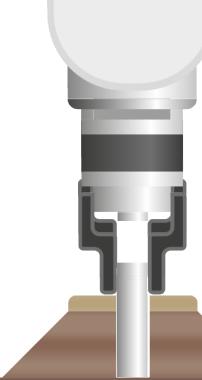
Example: Bearing insertion





Conventional Speed control



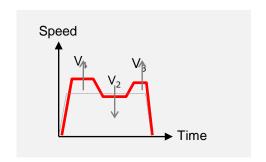


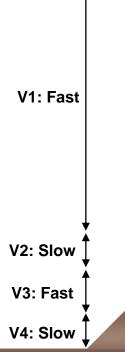


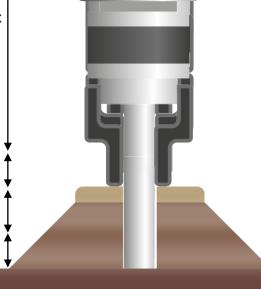


Optimized Speed control

AI + Force Sensor



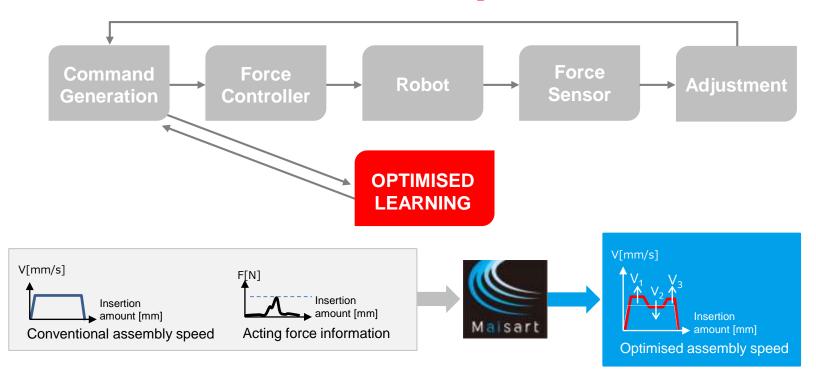








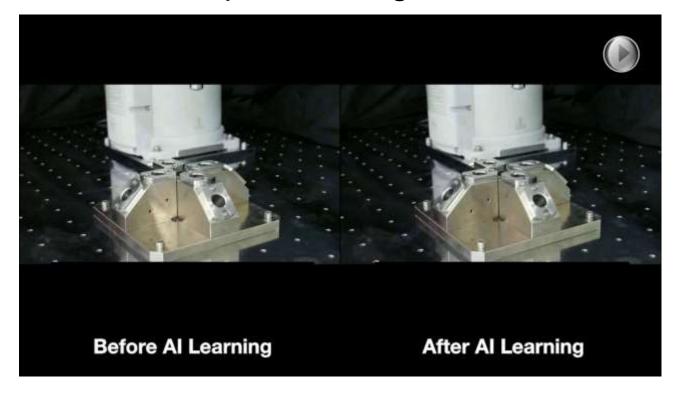
Al can help you







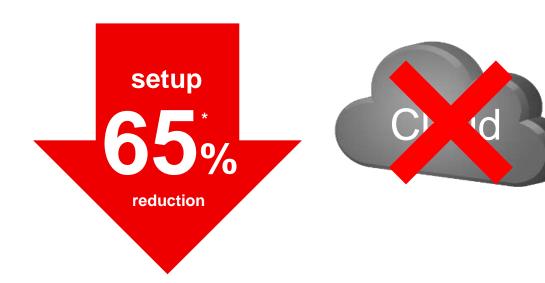
Example: Bearing insertion







Reduced setup times













The **future** awaits



Aren't these COO?

No **Jigs** necessary

Free movement

Lean & flexible





The future is closer than you think





Al in ACTION







APPLIED AI

Automatic picking in logistics center

Automatic picking in logistics center

- Real-time recognition of product type and position
- Comparison with basic models (flat, cube, sphere) to decide on stable holding point
- Select appropriate hand/suction













Real-time recognition







Amazon Robotics Challenge Demo(x16 Speed)



Amazon Robotics Challenge: Competition held by Amazon regarding Automation Technology in Logistics Fields

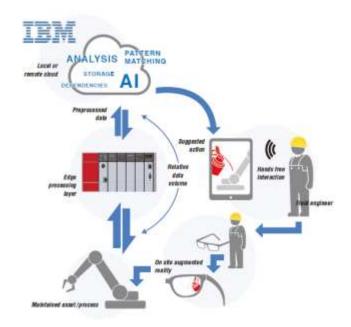




APPLIED AI

Preventive maintenance

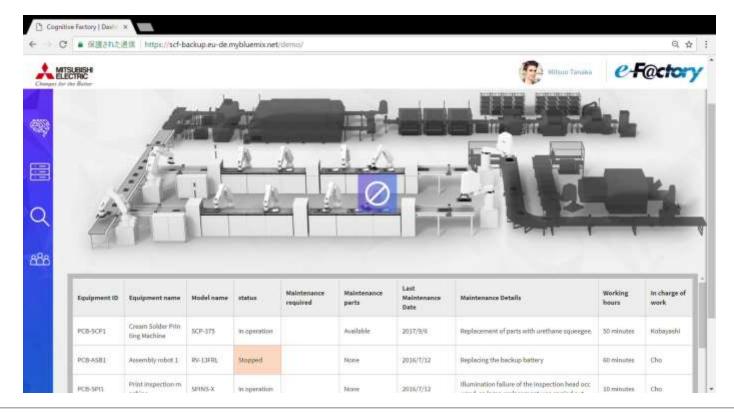
- Monitoring and prediction of failure
- Automatic suggestion of
 - maintenance
 - necessary tools
- Link with purchasing systems for delivery
- Voice recognition and AR for hands free interaction







Interacting with AI







Maintenance with Augmented Reality Glasses







Robotics and Al

...time is money

...enhancing of robots and humans

...installed on the edge

...and invisible







Make everything smart





Meet us at Hall 17
Stand D26





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