

DESIGNED FOR EXTREMES TO POWER YOUR WORLD.

HSK78G

Gas Generator Series

Presenter: Fernando Pinzon & Andy Kitchen

Date: 5th April 2019

Time: 15:30-16:00



AGENDA



- The Power of Cummins
- Global Manufacturing & Distribution Footprint
- European Market Requirements & Overview
- HSK78G Model Coverage
- Development Focus
- Engine Features & Components
- Generator Set Components
- Key Product Features
- Global Service Capability



Our Story

WHY WE EXIST

OUR MISSION

Making people's lives better by powering a more prosperous world

WHAT WE WANT TO ACCOMPLISH

OUR VISION

Innovating for our customers to power their success

190

Countries & territories

62,610

Global employees

1.5M+

Engines built in 2018

8,000

Wholly-owned & independent distributor & dealer locations

\$894M

Invested in research & development in 2018

100

Years of industry leadership

2018 Sales: \$23.8B

2018 EBITDA: \$3.5B

2018 EBITDA%: 14.6%

GLOBAL MANUFACTURING & DISTRIBUTION FOOTPRINT



Engines



Locations in the U.S., Brazil, India and U.K.

Components



Locations in the U.S., Australia, Brazil, China, France, **Germany**, India, Mexico, South Africa, South Korea and U.K.

Power Systems



Locations in the U.S., Brazil, China, India, Mexico, Romania, U.K. and Nigeria

Electrified Power



Located in the U.S.

Distribution



Locations in the U.S., Australia, Belgium, Canada, China, **Germany**, Holland, India, Japan, Russia, South Africa, U.K. and presence in 190 countries

EUROPEAN MARKET REQUIREMENTS



Cogeneration
The recovery of the waste heat the lean burn generator already produces for heating buildings and water and to create steam.



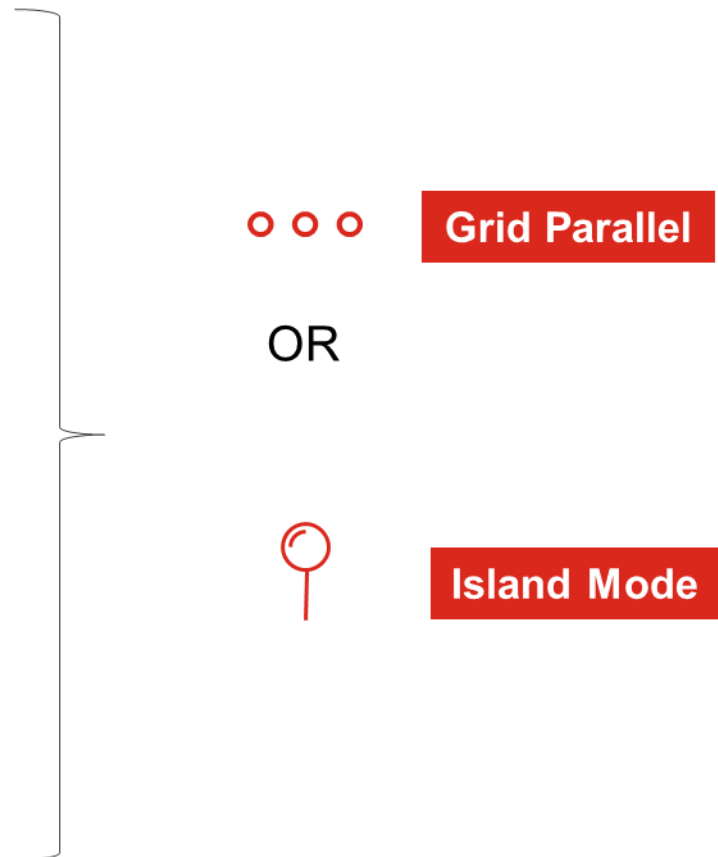
Trigeneration
Thermal energy streams generated by the heat recovery system produce chilled water by linking absorption chillers to the cogeneration process. Used to improve energy efficiency and reduce operating costs.



Prime/Continuous Power
Maximum power a generating set is capable of delivering continuously whilst supplying a variable electrical load when operated for an unlimited number of hours per year.



Peaking Power
Generator set applied in various modes of operation to supplement utility. Supplied a continuous constant base power for a limited time while the utility provides the power for the remaining load



EUROPEAN MARKET OVERVIEW



Commercial and Institutional

Airports | Universities | Hospitals
Prison Bases | Shopping Malls



Utility

Landfills | WWTP | Grid Firming
Anaerobic Digesters | IPP



Industrial

Mining | Manufacturing | Oil & Gas
Greenhouse & Agriculture



HSK78G MODEL COVERAGE

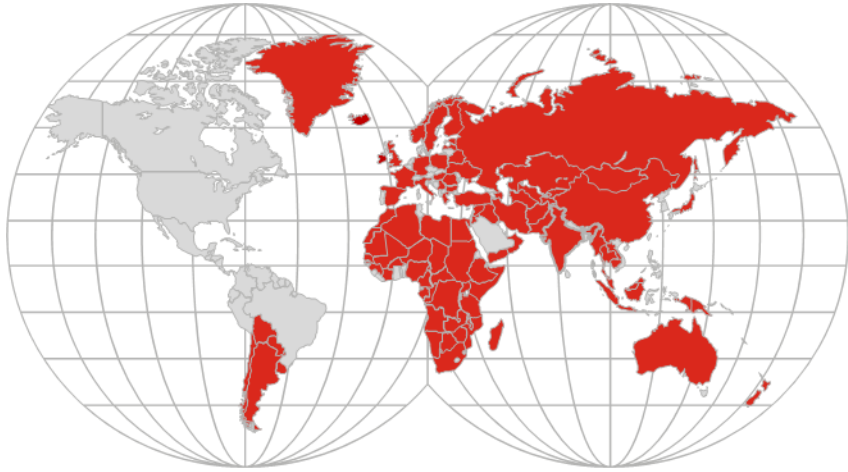


Image displays countries that adopt 50Hz frequency

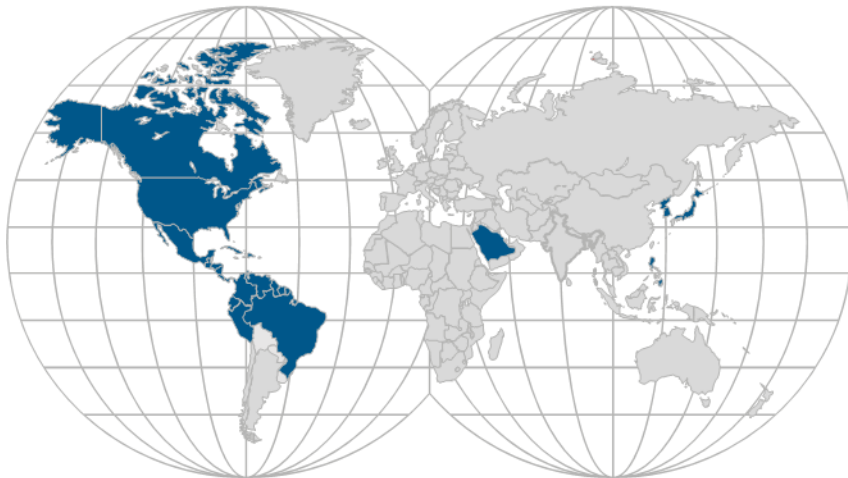
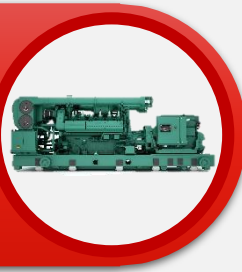


Image displays countries that adopt 60Hz frequency

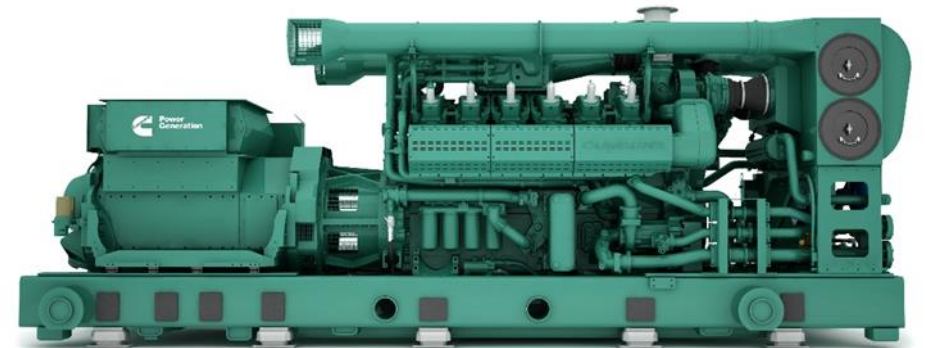
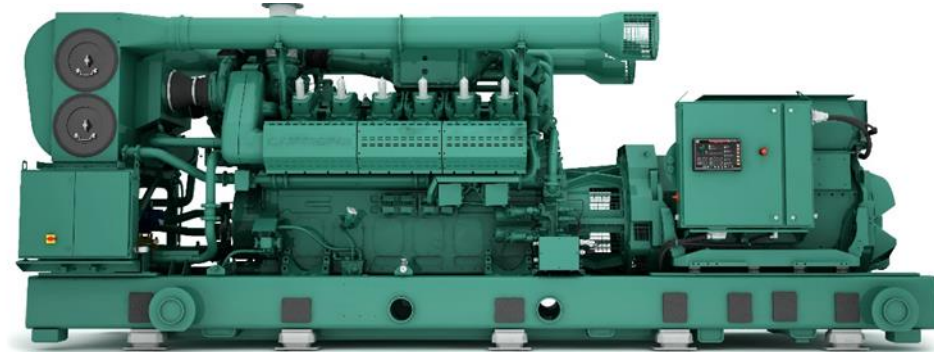
50Hz Model	Continuous Rating	Pipeline Base Fuel Rating	Low BTU Fuel Rating	Low MN Fuel Rating
C2000N5CD	2MWe	•	•	
C1800N5CD	1.8MWe	•	•	
C1600N5CD	1.6MWe	•	•	•

60Hz Model	Power Output	Pipeline Base Fuel Rating	Low BTU Fuel Rating	Low MN Fuel Rating
C2000N6CD	2MWe	•	•	
C1800N6CD	1.8MWe	•	•	
C1600N6CD	1.6MWe	•	•	•

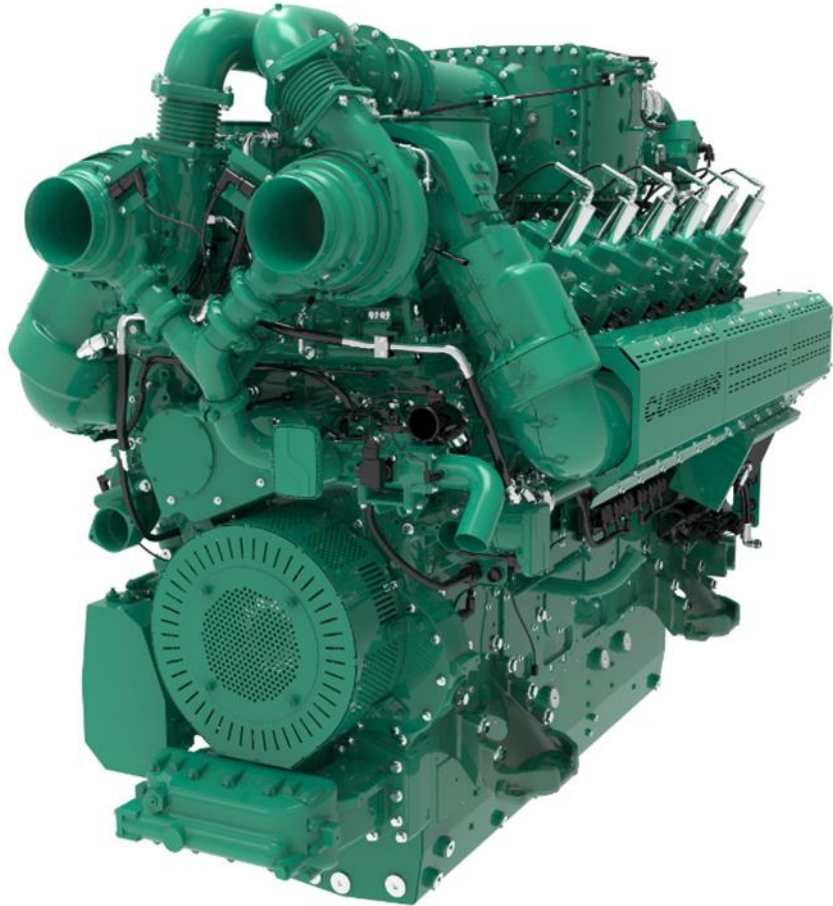
HSK78G DEVELOPMENT FOCUS



- Power Density
- Fuel Flexibility
- High Efficiency
- Extreme Environment Capability
- Transient Response
- Low Emissions
- Designed for Compliance
- Ease of Serviceability
- Compact Package Size
- Advanced Controls



HSK78G ENGINE FEATURES

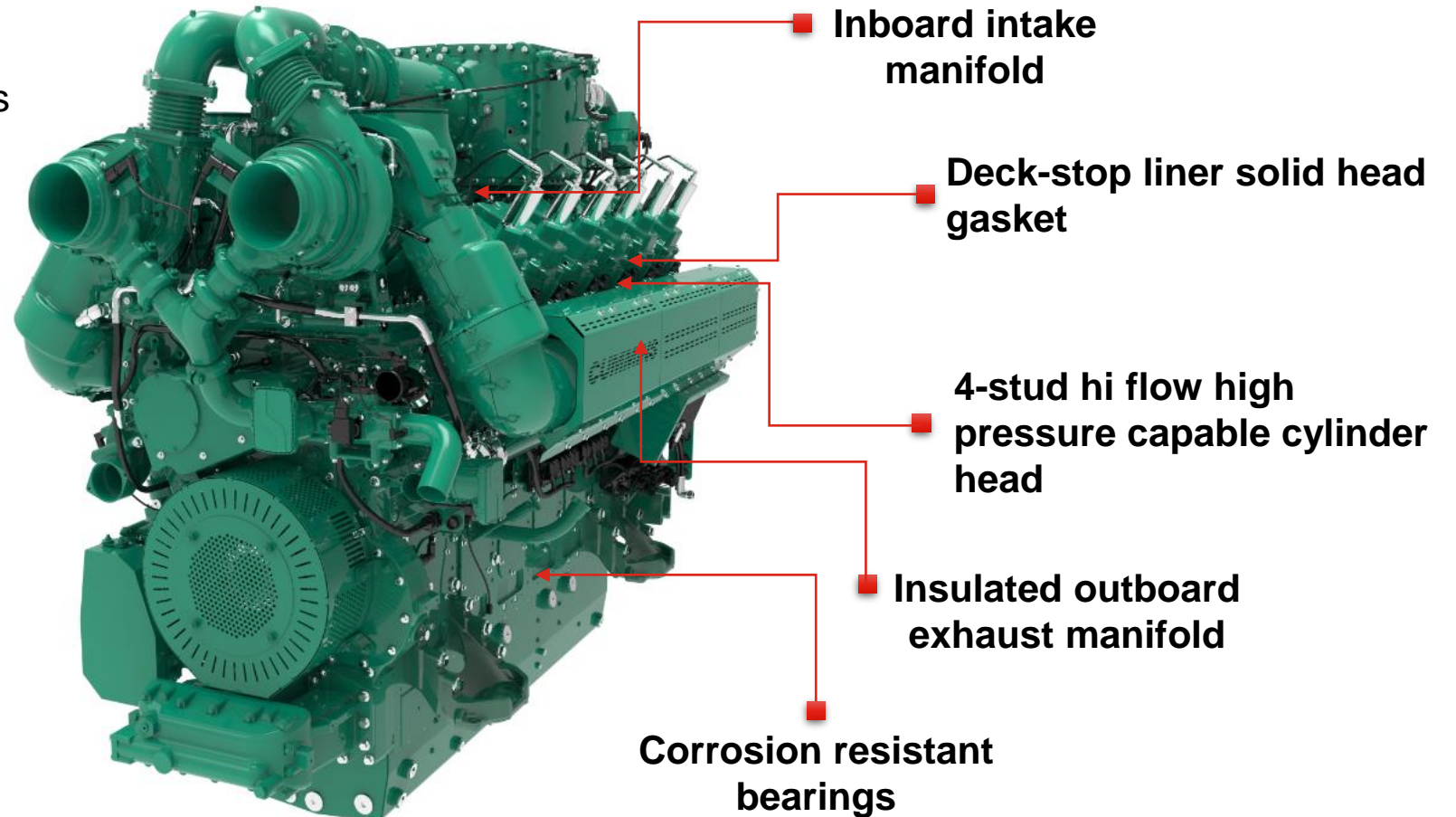


- **12 cylinder; 78L**
- **Standard Compression ratio: 13:1**
- **Emissions options:**
 - 250 mg/Nm³ (0.5 g/hp-hr) NO_x
 - 500 mg/Nm³ (1.0 g/hp-hr) NO_x
- **Engine speed: 1500RPM**
- **Gas pressure:**
 - 2 psi (150mbar) Minimum at FSOV
 - Fuel dependent
- **Cummins CM2358 electronic engine controller**

HSK78G ENGINE COMPONENTS



- Target 40K/80K hour service intervals
- Hydraulically tensioned cylinder head and main bearing fasteners
- Competitive stroke to bore ratio
- Robust cylinder spacing, design protected for V20



Inboard intake manifold

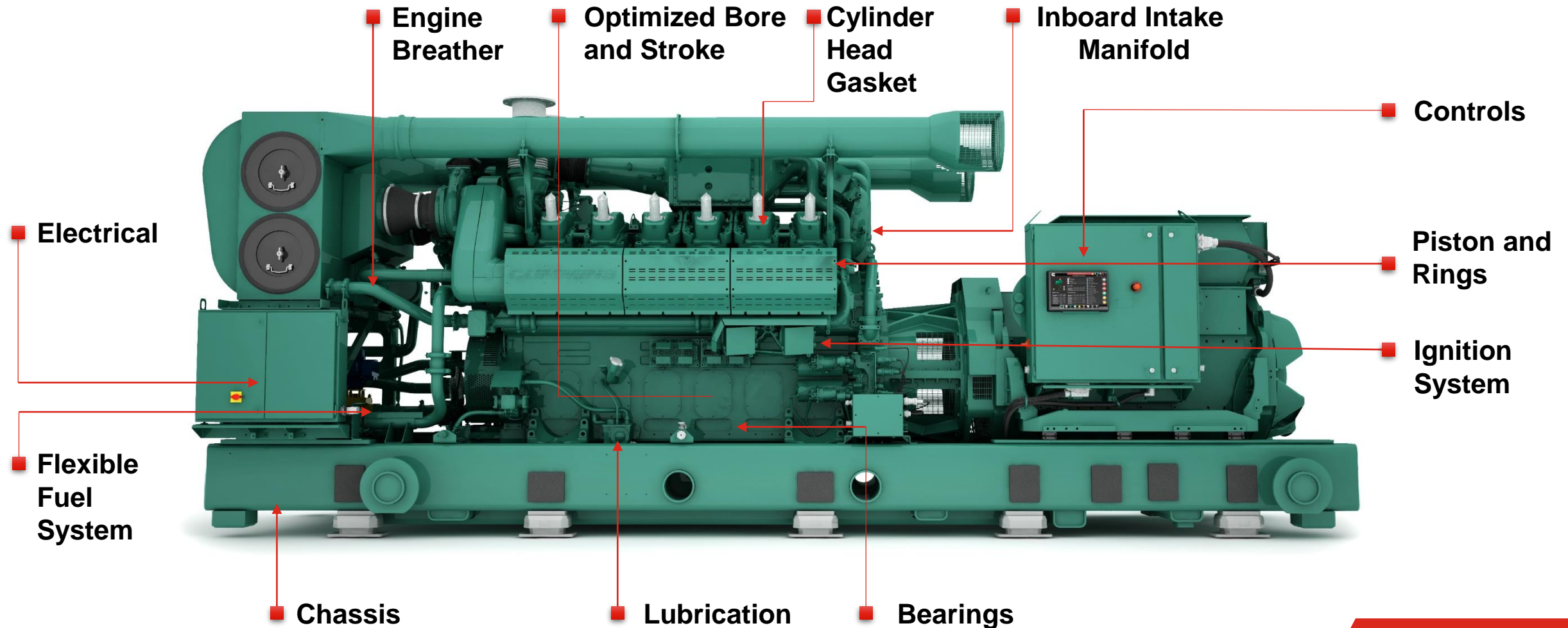
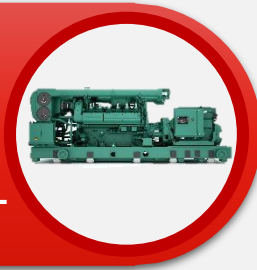
Deck-stop liner solid head gasket

4-stud hi flow high pressure capable cylinder head

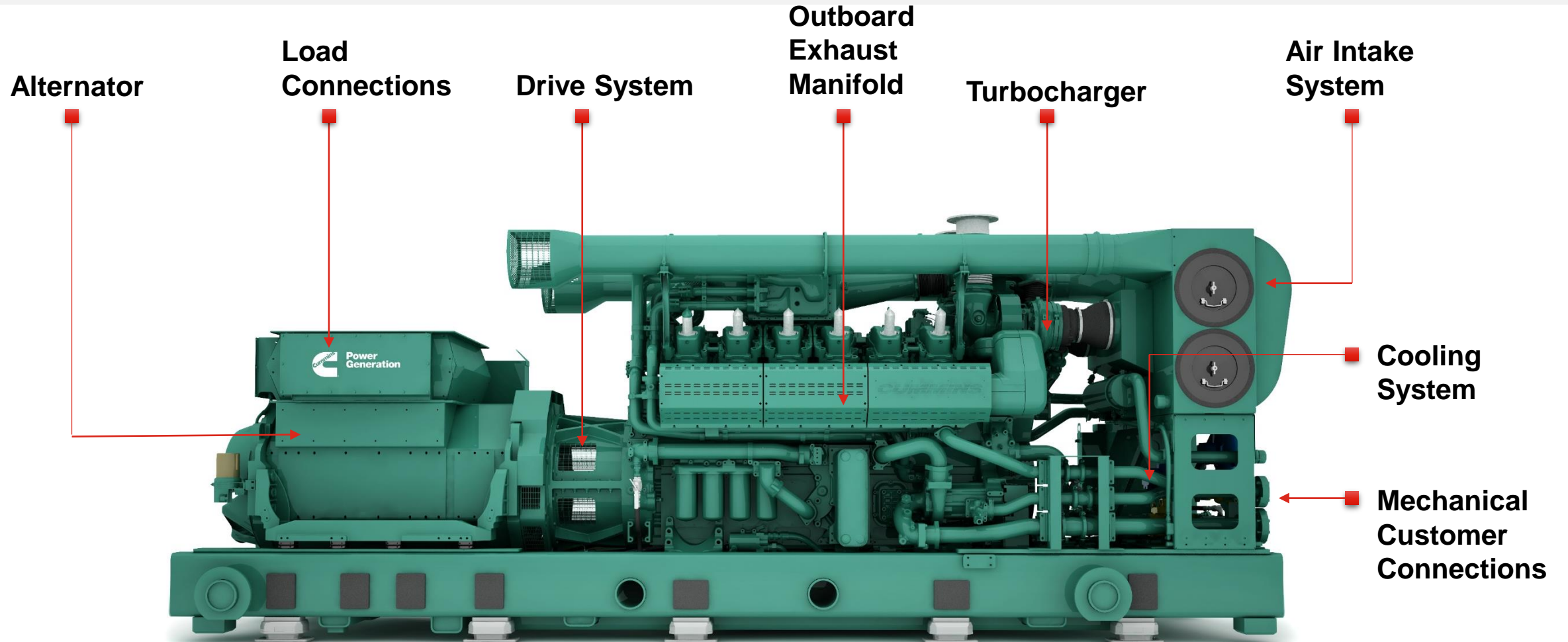
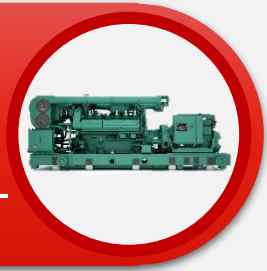
Insulated outboard exhaust manifold

Corrosion resistant bearings

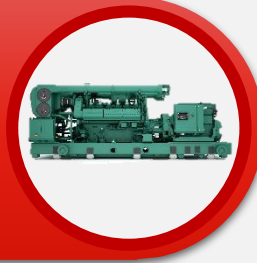
HSK78G GENERATOR SET COMPONENTS



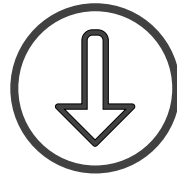
HSK78G GENERATOR SET COMPONENTS



HSK78G KEY PRODUCT FEATURES



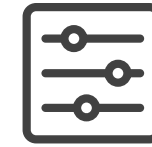
High Efficiency



Low NOx
Emissions



Cogeneration



Fuel Flexibility



Advanced Control
Systems



Transient
Performance



Compliance



Serviceability

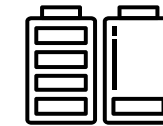
HIGH EFFICIENCY



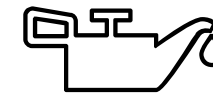
Pipeline NG	50 Hz, 2000 kWe				60 Hz, 2000 kWe			
	Standard Turbo		High Ambient Turbo		Standard Turbo		High Ambient Turbo	
	500 mg/Nm ³	250 mg/Nm ³	500 mg/Nm ³	250 mg/Nm ³	1.0 g/hp-hr	0.5 g/hp-hr	1.0 g/hp-hr	0.5 g/hp-hr
Electrical Efficiency	44.2	43.2	43.8	42.3	43.5	42.6	43.1	42.0
Thermal Efficiency	45.9	46.6	46.3	47.1	45.4	46.2	45.9	46.6
Total Efficiency	90.1	89.8	90.1	89.4	88.9	88.8	89.0	88.6

44.2% (50 Hz)

43.5% (60 Hz)



down to 70 MN



Low Fuel Costs

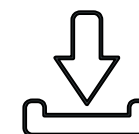


ISO Standards Compliance

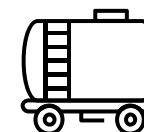
LOW NO_x EMISSIONS



Emissions Requirements	Pipeline Natural Gas
Germany TA Luft Stationary	NO _x /CO/VOC (mg/Nm ³) 500/300/ -
EU Regional Minimum Stringency from Dec 2018, Medium Combustion Plant Directive (MCP)	NO _x /SO ₂ /Dust @5% O ₂ (mg/Nm ³) 253/ - / -



Factory Offerings for 500 and 250
mg/Nm³ NO_x

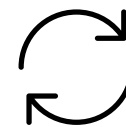


No need for Selective Catalytic
Reduction (SCR) that increases
CapEx and OpEx

COGENERATION SOLUTION



Metric	50Hz HSK78G Base Rating	60Hz HSK78G Base Rating
Power	2000 kWe	2000 kWe
ISO Electrical Efficiency (ISO3046, 50Hz, 500mg NOx, 70 MN)	44.2%	43.5%
Thermal Efficiency	45.9%	45.4%
Thermal Output	2077 kWth	2087 kWth



Heating, Cooling & Steam Generation



Low Energy Costs in the Long Term



No Electricity Price Increases



Significant Environmental Benefits

FUEL FLEXIBILITY



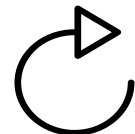
Flexible Fuel System

- Flare gas and other low MN fuels down to 40MN
- Biogas fuels (400 BTU/scf [15.7 MJ/Nm³]) without derate
- Ultra-low BTU fuels down to 273 BTU/scf without derate
- Contaminant level capability on very aggressive fuels
- Coal Mine Methane (30% methane & air, 273 BTU/scf min LHV)



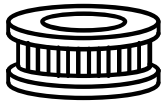
Fuel Variation

- CH₄ variation: 30-95 vol%
- CH₄ variation per minute: 10 vol%
- Variation exceeding above will require methane feedforward feature

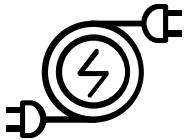


Good Uptime & Operational Costs Avoidance

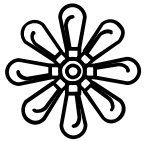
ADVANCED CONTROL SYSTEMS



Individual cylinder knock and exhaust port temperature sensing that allows real-time indication of engine knock and excessive exhaust gas temperatures



Spark plug voltage sensor sending spark breakdown voltage feedback and monitoring the life of the spark plug to diagnose ignition failures related to the spark plug or ignition coil



Alternator bearing detect potential onset of bearing and winding failure

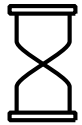


NOx sensor embedded in the control algorithm to directly measure and control NOx, ensuring emissions compliance



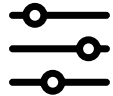
Data life logging and trending on control Human Machine Interface (HMI) panel

TRANSIENT PERFORMANCE



ISO8528 G1 Recovery Time With 4 Steps To Full Load

- 586kW first step (29.3%) at G1
- Frequency and voltage dip and recovery times are in line with G1 for lower load steps



Frequency Regulation

- Steady state = isochronous
- Random = +/- 0.25% maximum



Discrete Voltage Regulation: +/- 0.5% Maximum

- 100% Load Rejection Without Tripping



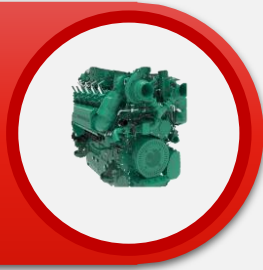
Over Speed

- 20 seconds required to get back to stable frequency



Start To 'Ready To Load' Time Of 30 Seconds

HSK78G ENGINE CONTROL FEATURES



Combustion Control

- Fuel flexibility, improved BTE and reduced Knock



NOx Control

- Improved BTE and NOx management



Flex Fuel Control

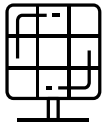
- Improved system commissioning



Air (Charge) Handling

- Improved transient response and speed governing

HSK78G ENGINE CONTROL FEATURES



Condensation Management

- Improved durability



Analysis Led Controls Development

- Efficient development process and troubleshooting



Telematics Capable Core 2 Software

- Remote monitoring



Two Derate Options

- Requested derate
- Self-derate caused by heavy knock

COMPLIANCE

50Hz



AUSTRALIA

- Compliant with the following Codes
 - Electrical Code, AS/NZS 3000
 - Fuel Code, AS/NZS 3814
 - Standby Code, AS/NZS 3009



EU AND ASIA

- CE Marked
- EU Grid Code Compliant and Certified



RUSSIA

- EAC Marked – Russian Customs Union

NIGERIA

- SONCAP



SERVICEABILITY



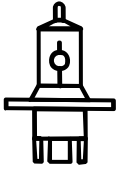
2,000 hrs – minimum interval

40,000 hrs – mid-life overhaul

80,000 hrs – full overhaul

\$ Faster return on investment, keeping operation and maintenance costs low

SERVICEABILITY



Easy engine air filter inspection and replacement



Long life re-gapable spark plugs, 6000 hours life with 2000 hours re-gap on pipeline natural gas



Top end service improvements

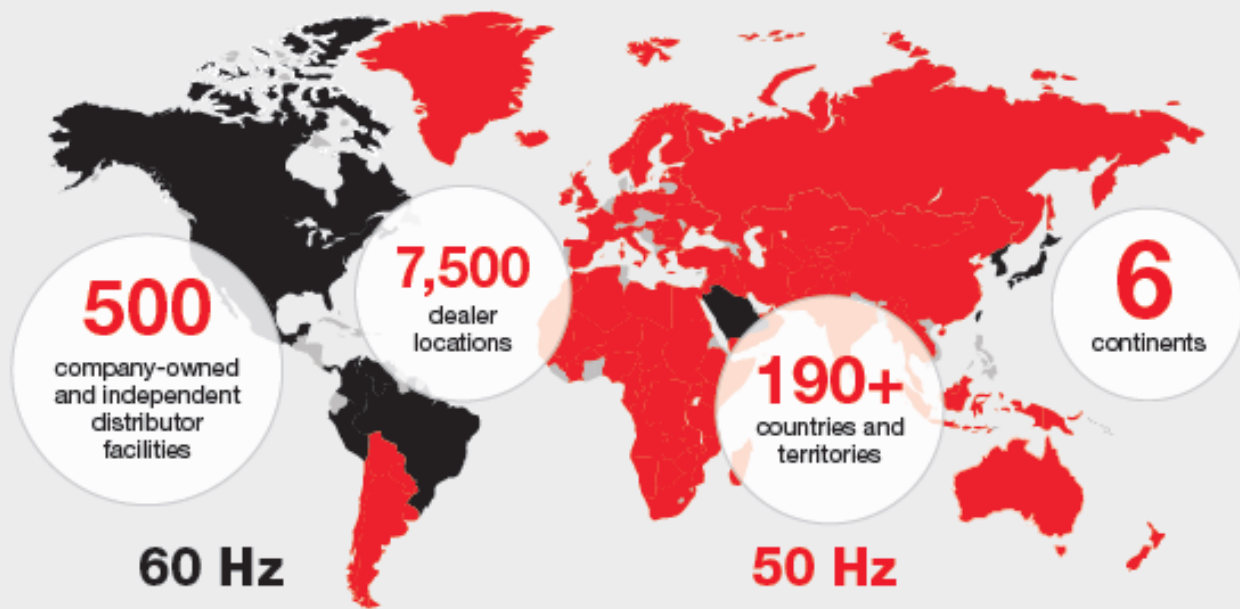


Corrosion resistant bearings allowing for 20k/40k hours top and bottom end change intervals on very aggressive fuels



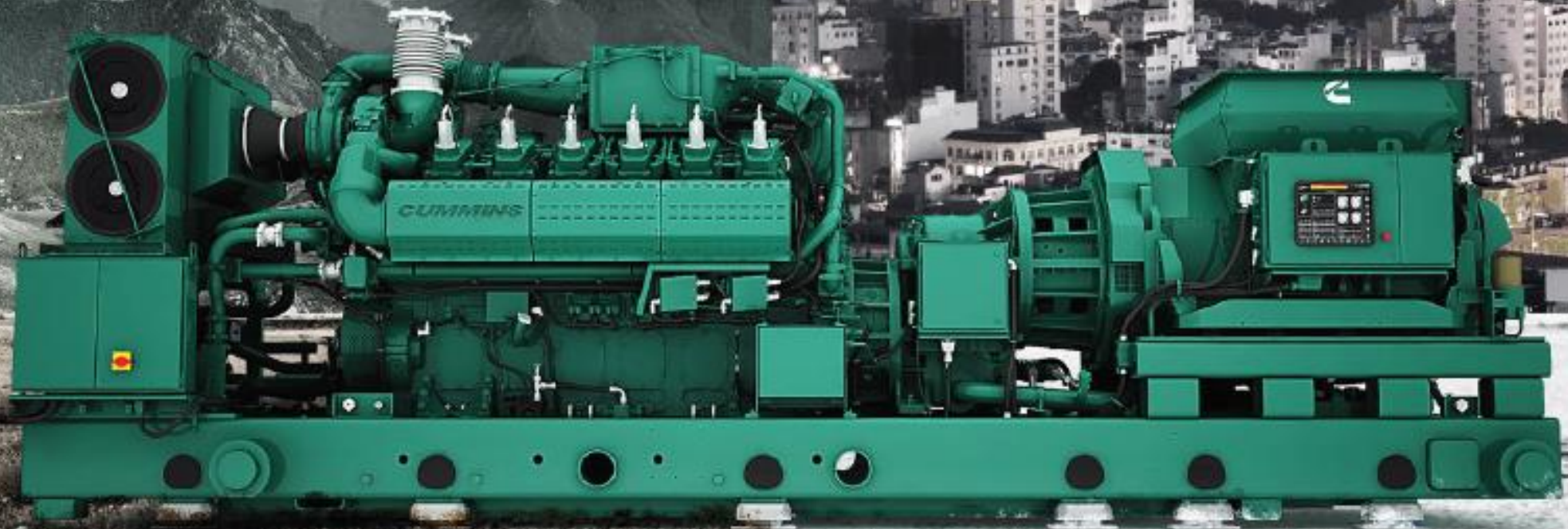
Auto lubrication (re-greasing) as standard on alternator

TAKING SERVICE AND SUPPORT TO EXTREMES.



**ENGINEERED TO
WORK, NO MATTER
THE CONDITIONS
YOU FACE.**

HSK78G



Q+A

