



## Catalogue of Participants - Teilnehmerkatalog

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### Applied microsystems technology and nanotechnology

#### IMS - Integrated Mechanization Solutions BV

89

The Netherlands

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage: [www.ims-nl.com](http://www.ims-nl.com)

Contact Person: **Ir. Gerard Huiberts**, General Manager; **Ing. Michael van der Gugten**, Area Sales Manager Germany

#### A. Company Profile

IMS delivers worldwide manufacturing solutions to customers in the high precision, electrical and medical industry. Our core activities are:

- Turn-key manufacturing solutions
- Micro assembly and testing
- World-wide delivery and support
- Product & process development
- Modular production systems: full and semi-automatic
- Integration of manufacturing processes and technology

**Nace-Codes** DK.29.40 Manufacture of machine- tools  
DK.29.50 Manufacture of other special purpose machinery

**Activity-Codes** 050101 Production technologies and production systems for MicroTechnology  
050102 Integration and housing technology for MicroTechnology  
050103 Assembly technologies and assembly systems for MicroTechnology  
050104 Measuring and testing technology for MicroTechnology  
050105 Tool and mould manufacture for MicroTechnology  
050106 Micro tools  
050107 Production automation systems for microtechnology  
050108 Handling systems, logistics systems for microtechnology  
050110 Manufacturing devices and equipment for MicroTechnology; other  
050602 Simulation and test systems for MicroTechnology, microsystem technology  
050605 Development tools, simulation and test systems for MicroTechnology; other  
050817 Microtechnology industry solutions; other

#### B. Cooperation Proposal

Technological cooperation and in R&D with regard to microtechnology and micro system technology.

Description of cooperation offer

Description of cooperation request

Request Technological cooperation

Request Research & Development

#### Phoenix Q98 S.A.

240

Luxembourg

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production Services, trade (sales, distribution) and consulting

Size group of employees: 0 (1 - 9)

Homepage: [www.licht-wasser.lu](http://www.licht-wasser.lu)

Contact Person: **Hermann BOETTEL**, Manager **Ivone** , Secretary



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### A. Company Profile

Die neuentwickelte Nanokeramik im Phoenix Q8 gibt feinste Urschwingungen an das durchlaufende Wasser ab. Verklumpungen der Wassermoleküle zerfallen durch den Energieausgleich der Vollspektrumlichtwellen in frei schwebende gleichgeladene Wasserkluster (Bipolarität).

**Nace-Codes** E.41 Collection, purification and distribution of water

### Activity-Codes

### B. Cooperation Proposal

The company is looking for potential investors, who would like to invest in the company, e.g. through joint-venture capital.

It is also looking for agents, who could distribute the company's product abroad.

#### Description of cooperation offer

Offer Reciprocal distribution

Offer Franchise

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Joint venture

## Factory Automotion

### BALCONI AUTOMAZIONI S.R.L.

169

Italy

Type of company: Enterprise

Establishment year: 2000

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 25 (10 - 49)

Homepage:

Contact Person: **Mr. Marco Balconi**, Administrator; **Mr. Andrea Balconi**, Sales Dept.

### A. Company Profile

Balconi Automazioni arises from many years of experience, on national as well as on international markets, projects and build systems and special machines, from the workmanship to the assembly, to the testing, for those who wish to resolve whatever production necessity in terms of reliability and technical flexibility in various markets.

With a solid know-how the Balconi Automazioni analyses the most suitable choices for each technical problem and proposes innovative and reliable products. The knowledge of different realities allows to transmit continuous experiences, offering our clients vanguard technology and a high level of satisfaction.

**Nace-Codes** DK.29.20 Manufacture of other general purpose machinery  
DK.29.22 Manufacture of lifting and handling equipment

**Activity-Codes** 04010101 Complete manufacturing plants with industrial robots  
04010401 Complete systems for assembly, handling and robotics  
040107 Complete Factory Automation systems; other

### B. Cooperation Proposal

We would like to have whatever type of commercial contact for future clients but we are also looking for cooperation with other companies for partial or entire realization of all types of material handling projects.

#### Description of cooperation offer

#### Description of cooperation request

Request Marketing/ promotion



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### WE.TEC Anzeigentechnik GmbH Beim Flugplatz 4

212

Germany

Type of company: Enterprise

Establishment year: 1997

Field of activities: Production

Certification / Quality standard: CE, EMC

Size group of employees: 0 (10 - 49)

Homepage: [www.wetec-online.com](http://www.wetec-online.com)

Contact Person: **Dieter Engwicht**, Managing Director

#### A. Company Profile

The firm is an international company having a wide experience in the area of progressive, customer and application specific displays. From its Grafenwoehr (Northern Bavaria) headquarters, it delivers its products to satisfied - and consequently also successful - companies all over the world.

Besides its standard components, it offers solutions especially designed for the customer-specific situation and demands. Through a close dialogue with its customers, it guarantees a positive basis for innovative display technology in continuous use - both concerning technical and economical aspects. The company is well aware that its customers will be only satisfied if 'everything is all right' - from delivery to after sales service.

Day by day, the company realizes individual, innovative visualization concepts thanks to excellent expert knowledge and identification with its customers' situation, as well as by offering the latest technological developments and state-of-art software solutions.

#### Nace-Codes

**Activity-Codes** 080199 Others: Electronic components, equipment and optoelectronics for automation

#### B. Cooperation Proposal

The company is looking for Exclusive Selling Partners.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## Industrial services, maintenance and conditioning monitoring

### ATM Deutschland Maschinen & Werkzeuge Vertriebs GmbH

50

Germany

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Trade (Sales, distribution)

International sales

Size group of employees: 0 (10 - 49)

Homepage: <http://www.atm-group.de>

Contact Person: **Halis AKINCI**

#### A. Company Profile

As the international sales organization of ATMDeutschland with representatives in many countries worldwide well versed in the language of Machines, making them experienced contacts, is able to offer customers all of the products of the ATM-Group quickly and efficiently attentive listeners, who heed and respond to customers' manifold wishes and ideas, creative visionaries, instrumental in preventing bottlenecks in customers operations.

They manufacture hydraulic presses, press brakes, eccentric presses, and many kind of power presses with the capacity of 2000 tons.



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<b>Nace-Codes</b>	DH.25.10	Manufacture of rubber products
	DH.25.21	Manufacture of plastic plates, sheets, tubes and profiles
	DJ.27.20	Manufacture of tubes
	DJ.27.22	Manufacture of steel tubes
	DJ.27.30	Other first processing of iron & steel & prod. of non-ECSC* ferro-alloys
	DJ.27.35	Other first processing of iron & steel; prod. of non-ECSC* ferro-alloys
	DJ.27.50	Casting of metals
	DJ.27.51	Casting of iron
	DK.29.12	Manufacture of pumps and compressors
	DK.29.13	Manufacture of taps and valves
	DK.29.14	Manufacture of bearings, gears, gearing and driving elements
	DK.29.30	Manufacture of agricultural and forestry machinery
	DK.29.40	Manufacture of machine- tools
	DK.29.50	Manufacture of other special purpose machinery
	DK.29.51	Manufacture of machinery for metallurgy
	DK.29.55	Manufacture of machinery for paper and paperboard production
	DM.35.10	Building and repairing of ships and boats
	DM.35.11	Building and repairing of ships
DM.35.12	Building and repairing of pleasure and sporting boats	
DM.35.20	Manufacture of railway and tramway locomotives and rolling stock	
DM.35.41	Manufacture of motorcycles	
DM.35.50	Manufacture of other transport equipment n.e.c.	
F.45.20	Building of complete constructions or parts thereof; civil engineering	
<b>Activity-Codes</b>	08041302	Calibration equipment
	12080106	Iron and steel products; other
	12080702	Cladded plate products
	2117	Organizations and associations (Global Business)

### B. Cooperation Proposal

They are looking for distributors (commercial representation partners) for our products of the building industry, technology and machines.

Description of cooperation offer

Offer Reciprocal production agreement

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## BFED S.A. Bureau for Foreign Economic Development

**101**

Luxembourg

Type of company: Consultancy firm

Establishment year: 2002

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.bfed.lu](http://www.bfed.lu)

Contact Person: **Didier T KINT**, Managing Director

### A. Company Profile

BFED is a consultancy company with expertise in the development of international trade and exports.

The services proposed by BFED include:

- the strategic planning of international development;
- the organisation and the management of distribution networks (selection and follow-up of distributors/agents);
- the optimisation of logistic;
- the mastering of the financial implications.

BFED also offers 'agency services' in Europe and in North America. Agency services include the organisation and the implementation of the following:

- logistics such as mailbox, address, telephone, fax, etc...;
- strategic agency organisation in the contemplated countries;
- clients database;



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- mailshots;
- advertisements;
- professional exhibitions;
- prequalification files / certification procedures;
- direct contacts with clients / prospects.

**Nace-Codes** 0.93.5 Other service activities n.e.c.  
**Activity-Codes** 2101 Management consultancy (international management)  
 2102 International marketing  
 210301 Export financing  
 2104 Trade and export promotion  
 2105 Economic promotion, establishment of industries  
 2106 Consultancy and support of economic cooperations

### B. Cooperation Proposal

BFED is a consultancy company with expertise in the development of international trade and exportation.

Description of cooperation offer

Offer Marketing/ promotion

Description of cooperation request

## Domex Technical Information Pvt Ltd

**66**  
India

Type of company: Other : Information and Knowledge Processing / Patent Research

Establishment year: 1995

Certification / Quality standard:

Field of activities: Services

Size group of employees: 0 (250 or more)

Homepage:

Contact Person: **Satya Narayana**, Managing Director; **Bala Krishnan**, Technical Director

### A. Company Profile

Science & Technology knowledge processing, patent research, patent analysis and abstracting, business research, economic information and scientific literature indexing

**Activity-Codes** 2109 Economic Information, databases on economic data  
 2113 Patent and industrial property rights management  
 2119 Economic services for global business; other

### B. Cooperation Proposal

Need marketing representatives to promote our services, especially patent research and India information services in various developed and emerging countries.

Description of cooperation offer

Offer Technological cooperation

Description of cooperation request

Request Marketing/ promotion

## DSK Systems S.A.

**32**  
Luxembourg

Type of company: Enterprise

Establishment year: 1992

Field of activities: Services

Certification / Quality standard:

Size group of employees: 22 (10 - 49)

Homepage: www.dsk.lu

Contact Person: **Pierre MOUSSON**, New Business Development Manager

### A. Company Profile



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DSK Systems S.A. is specialised in developing, installing and distributing solutions of time management and access control. Some of the company's standard products are:

TCM® - time management software

LOC® - Access control software

sATPA® - mobile check entry and transmission system by SMS or GPRS.

**Activity-Codes** 0702020203 Access control systems  
 0702020206 Access control systems; other  
 14020610 Personnel time management software

### B. Cooperation Proposal

The company is looking for partners / agents to distribute (or to implement) its products in other countries.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

## HILL INTERNATIONAL GmbH & CoKG

**58**

Germany

Type of company: Consultancy firm

Establishment year: 1975

Field of activities: Other : Personalberatung

Certification / Quality standard:

Size group of employees: 0 (250 or more)

Homepage: www.hillinternational.de

Contact Person: **Markus UNTERBERGER**, Senior Consultant

### A. Company Profile

Personnel recruitment in Middle and Eastern Europe, Russian Federation, Middle Asia, Turkey and India

Personnel advisory service in Middle and Eastern Europe

Headhunting

Recruitment of personnel and executives

**Nace-Codes** 0.93.5 Other service activities n.e.c.

**Activity-Codes** 2002 Job placement  
 2101 Management consultancy (international management)  
 2106 Consultancy and support of economic cooperations  
 2109 Economic Information, databases on economic data  
 2119 Economic services for global business; other

### B. Cooperation Proposal

The company is specialized in personnel recruitment for international enterprises. The recruitment will be implemented in Middle and Eastern Europe, Russia, Central Asia, Balcan countries, Turkey and India. They dispose of 40 HILL-subsi-diar-ies and gained experience in the course of 35 years of work. Moreover, the co-operate with 300 Consultants in more than 20 countries (large data base).

Among others, they are specialized in the recruitment of sales personnel.

They are especially interested in getting in contact with German companies within the area of ZIP-codes 7, 8 and 9.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Marketing/ promotion

Offer Human resources

Description of cooperation request



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### ISTANBUL LOCK

**88**  
Turkey

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (10 - 49)

Establishment year: 2000

Certification / Quality standard: ISO 9001:2000 TSEK and GOST

Homepage: [www.oskarlocks.com](http://www.oskarlocks.com)  
[www.istanbullocks.com](http://www.istanbullocks.com)

Contact Person: **Oner Guleryuz**, Foreign Trade Deputy Manager

#### A. Company Profile

Panel, cabinet locks  
Hinges,  
Accessories for enclosures

**Nace-Codes** DL.31.62 Manufacture of other electrical equipment n.e.c.

#### Activity-Codes

#### B. Cooperation Proposal

Agency and distributor  
Company's activities is not limited to one sector. Company is looking for agency or distributor throughout the world.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Marketing/ promotion

### Joachim R. Voigt Management auf Zeit & Unternehmensberatung Interim Management & Management Consulting

**60**  
Germany

Type of company: Consultancy firm

Field of activities: Services

Size group of employees: 0 (1 - 9)

Establishment year: 2003

Certification / Quality standard:

Homepage: [www.Joachim-R-Voigt.de](http://www.Joachim-R-Voigt.de)

Contact Person: **Diplom-Kaufmann Joachim Voigt**, Inhaber / Owner; **Martha Voigt**, Freie Mitarbeiter

#### A. Company Profile

Management auf Zeit / Interim Management  
Unternehmensberatung / Management Consulting  
Anbahnung von Geschäftskontakten und Kooperationen / Launching of business contacts and partnerships

**Nace-Codes** K.74.14 Business and management consultancy activities

#### Activity-Codes

2010 Consultancy on company succession  
2101 Management consultancy (international management)  
2106 Consultancy and support of economic cooperations  
2111 Risk management (global business)





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### B. Cooperation Proposal

Unterstützung meiner Klienten bei der Erschließung neuer Märkte / Supporting clients of mine in developing new markets

Begründung von internationalen Geschäftsverbindungen und nachhaltigen Kooperationen für meine Klienten / Establishing new international business relations and sustainable partnerships on an international scale for clients of mine

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Marketing/ promotion

Offer Joint venture

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Manufacturing licences

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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### Xpand21 GbR

6

Germany

Type of company: Enterprise

Establishment year: 2006

Field of activities: Services

Certification / Quality standard:

Size group of employees: 10 (10 - 49)

Homepage: [www.xpand21.com/english](http://www.xpand21.com/english)

Contact Person: **Konstantin Breyer**, Geschäftsführer

#### A. Company Profile

The company is active in PR consulting, media relations, sales support, sales PR, online relations/online PR, viral marketing campaigns and media cooperations B2C/B2B.

**Nace-Codes** K.74.14 Business and management consultancy activities

**Activity-Codes** 2102 International marketing  
2106 Consultancy and support of economic cooperations

### B. Cooperation Proposal

1. The company establishes Public and Media Relations on behalf of foreign enterprises new to the German speaking markets (Germany, Austria, Switzerland) for their successful market entry or expansion.

2. It offers Business Development services to foreign enterprises working in the fields of IT and Telecommunications to establish their business in German speaking markets (Germany, Austria, Switzerland).

3. It is looking for enterprises or organisations in other countries offering its services to potential customers in their countries which are interested in European markets (commission basis)

4. The company would like to expand its agency network through cooperation with PR agencies of similar profile in some countries.

Description of cooperation offer

Offer Marketing/ promotion

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution



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### Industrial subcontracting

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#### AFLEX

**220**  
France

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.aflex.fr

Contact Person: **Thierry PASQUIER**, Manager

#### A. Company Profile

The company is active in Hoses manufacturing, extrusion and moulding of elastomers:  
- Radiator, Air, Oil, hoses manufacturing of any size of purpose for civil engineering, car industry, lorries.  
Cylinder covering, Bellows, hoses assemblies, distributors.

**Nace-Codes** DH.25.13 Manufacture of other rubber products

**Activity-Codes** 12050304 Hoses of rubber  
12050308 Bellows of rubber

#### B. Cooperation Proposal

The company would like to work together with differents constructors of agricol machinery, public works, compressors,...

Description of cooperation offer

Offer Marketing/ promotion

Description of cooperation request

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#### ATELIERS MECANIKES DE SELLES

**180**  
France

Type of company: Enterprise

Establishment year: 1949

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 EN 9100

Size group of employees: 19 (10 - 49)

Homepage: FRANCE

Contact Person: **MALLEN PIERRE**, Manager

#### A. Company Profile

The company is specialised in the machining of parts based on technical drawings, for small and medium scale production, for unit production, prototypes, control or production tooling, sub-assemblies.

Activities : high-precision mechanical engineering - sub-contracting.

Products : production of parts made of all types of material.

Sectors : aeronautics, defence, automotive, gas-turbine, handling.

Certifications : ISO 9001 and EN 9100

**Nace-Codes** DJ.28.52 General mechanical engineering

**Activity-Codes** 12030303 Metal sections  
120599 Others: Subcontracted non-metal parts

#### B. Cooperation Proposal

Subcontracting

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting



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Description of cooperation request

### BONIONI S.A.

**152**  
France

Type of company: Enterprise

Establishment year: 1956

Field of activities: Production Cold heading - Kaltumformung

Certification / Quality standard: ISO 9001:2000 vISO/TS 16949

Size group of employees: 80 (50 - 149)

Homepage: www.bonioni.com

Contact Person: **Patrick PERCHERON**, Sales Manager

#### A. Company Profile

The company has been offering since 1956 cold forming technologies: special screws, machine screws, self-tapping screws, plastics screws, screws with captive washers, weld screws, micro screw products, all head shapes, slotted or recessed.

It offers all types, all material and all sorts of treatments for medium sized and big series.

Cold heading : manufacturing of cold headed parts and fasteners : special screws, rivets, nuts, pins, axles, studs, bolts, etc.

We manufacture all types of non-standard metal parts from drawing, for various industries including automotive and electrical industries.

Bonioni has ISO/TS16949 certification.

<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.74	Manufacture of fasteners, screw machine products, chain and springs
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	1203010303	Forged parts; upset
	1203020101	Pressed parts made of steel, stainless steel
	12030308	Special metal-forming parts; other
	120399	Others: Metal parts formed without cutting
	1211030101	Special screws
	12110302	Nuts
	12110307	Tapered pins, grooved pins, parallel pins
	12110311	Bolts, pins

#### B. Cooperation Proposal

Subcontracting : the company offers the manufacturing of cold headed parts. Special parts from drawing.

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Seeking : the company is looking for a sales representative for Germany.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Subcontracting

### BROVEDANI GROUP SPA

**177**  
Italy

Type of company: Enterprise

Establishment year: 1972

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Size group of employees: 700 (250 or more)

Homepage: www.brovedanigroup.com

Contact Person: **MASSIMO DE ROVERE**, SALES DEP.; **CARLO VIOLA**, SALES DEP.



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### A. Company Profile

production of mechanical components automotive, industrial automation, household appliances, Medical, Aeronautics, milling machines.

<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.51	Treatment and coating of metals
	DJ.28.74	Manufacture of fasteners, screw machine products, chain and springs
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
	DM.34.30	Manufacture of parts & accessories for motor vehicles & their engines

<b>Activity-Codes</b>	01050701	Pistons, piston rings and piston rods
	01050703	Crankshafts
	0105070501	Charging apparatus for i.c. engines
	12070101	Motor vehicle engine components
	12070102	Motor vehicle exhaust gas system components
	12070106	Motor vehicle drive shafts, drive shaft components
	12070111	Motor vehicle components for drives; other
	12070206	Motor vehicle steering, steering parts
	12070207	Motor vehicle components for steering and chassis; other
	12070608	Sheet metal parts for vehicle manufacture
	120707	Component parts for tractors and agricultural machines
	12070809	Motor vehicle brakes, brake components; other
	120710	Motor vehicle components; other
	120799	Others: Motor vehicle components (Automotive Technology)
	12120107	Complete outsourcing of other products

### B. Cooperation Proposal

Agents/representatives

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## Flexibil SRL

**149**

Romania

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.flexibil.com

Contact Person: **Ing. Nick Borota**, Marketing Manager; **Wolfgang Lezius**

### A. Company Profile

Flexibil produces rubber and rubber-metal articles such as: buffers (with special spring characteristics), dampers, rubber springs, gaskets, bushes, engine mountings, etc. as well as special products in small and medium series in conformity with the client's specifications.

Our laboratory has 3 machines for testing the spring rate of parts: 20kN, 150kN and 400kN. All are computer connected and controlled.

We also have laboratory machines for testing of the compounds for: vulcanization curve, hardness, agings, compression set, elongation, tear and tensile strength, abrasion resistance, chemical resistance, torsion and flexo-torsion; testing of products' life cycle.

The quality of our products is given by:

- the experience of the staff;
- the experience acquired in the foreign market ( Switzerland, The Netherlands, Germany, Sweden, France, Italy) beginning with 2000, today over 80% of our production is for the foreign market;
- the rubber compounds are realized inside the company and they are tested in our own laboratory;



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- the laboratory is equipped with high technology machines which permit us to do the testings for the compounds and for the products;
  - ISO 9001/2000 quality management system .
- In house we can also make the molds and metal parts, allowing us to achieve a short delivery time.

<b>Nace-Codes</b>	DH.25.10	Manufacture of rubber products
	DH.25.13	Manufacture of other rubber products
<b>Activity-Codes</b>	12050310	Rubber-metal links
	12050313	Rubber parts; other
	12050401	Vulcanizing of rubber parts
	12070612	Rubber-metal connections for vehicle construction

### B. Cooperation Proposal

Flexibil company is looking for potential customers, companies that use rubber and rubber-metal products, or traders of such parts.

We ´re also offering our services, to produce parts for other rubber producers.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Sourcing cooperation (buying, sourcing,...)

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## FORJA NEPTUN CAMPINA

**183**

Romania

Type of company: Enterprise

Field of activities: Production

Size group of employees: 200 ( )

Establishment year: 2002

Certification / Quality standard: ISO 9001:2000 ISO 14001 OHSAS 18001; Lloyd ´s Register; Germanischer Lloyd

Homepage:

Contact Person: **Adi Berger**, Head of Marketing - Export; **Paul Dragomir**, Marketing - Export

### A. Company Profile

The main activities that are carried out include the manufacture of metallic products by plastic deformation (i.e. forging, pressing and stamping of metals), heat treatment of metals, machining operations, manufacture of fasteners (stud bolts, nuts etc.).

Products:

1. Free forgings:

a. shaft and arbor type, weighting up to 2,500 kgs;

b. rings and bushings, weighting up to 800 kgs;

c. prisms, flanges etc., weighting up to 1,000 kgs;

2. Forgings produced in open dies, weighting up to 250 kgs;

3. Forgings produced in close dies, weighting up to 24 kgs.

4. Fasteners (bolting materials): stud bolts and nuts, according to ASTM A 193, A 194, with diameters between 3/8" and 1 7/8".

Among our products: gear blanks, bevel gears, ring gears, worm gears, bearing halves, stems, flanges, valve bodies, clevis, eyelets, rod eyes, cylinder caps, hubs, latterals, saddles, spiders, trunnions, sprockets, spindles, yoke and eye rod ends, etc

FORJA NEPTUN SRL CÂMPINA has the capacity to produce forgings from ferrous materials (carbon steel to high alloy steel) as well as to perform rough and final machining of forgings.

From our latest acquisitions – 7 MAXI Presses Lines: 750, 1000, 1300, 1600, 2500 (2 lines), 4000 to with electric induction heating, which allow high precision forgings, and a vertical rolling mill for forged rings with diameter between 220-600 mm, and width 50-110 mm.



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<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.50	Treatment and coating of metals; general mechanical engineering
	DJ.28.51	Treatment and coating of metals
	DJ.28.74	Manufacture of fasteners, screw machine products, chain and springs

<b>Activity-Codes</b>	1203010101	Precision-forged parts
	1203010102	Rings; forged
	1203010103	Discs and perforated discs; forged
	1203010104	Rods; forged
	1203010105	Shafts; forged
	1203010106	Bushes; forged
	1203010107	Shapes; forged
	1203010108	Open-die forgings; other
	1203010202	Safety parts; drop-forged
	1203010203	Precision forgings
	1203010204	Die-formed parts; other

### B. Cooperation Proposal

The company is looking for new clients, offering different types of forged parts (free forging, open-die forging, close-die(drop) forging

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

Description of cooperation request

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## Julius-Globe Ltd.

**146**

Hungary

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Production

Size group of employees: 0 (50 - 149)

Homepage: [www.jglobe.hu](http://www.jglobe.hu)

Contact Person: **Gyula Rácz**, managing director

### A. Company Profile

Planning and production of equipment:

(Production hall of Hungary-9081 GyQrújbarát, István u. 178)

- Design and production of assembling tools, special machines and equipment.
- Complete production of machines, precision equipment and parts, purchasing of special raw materials. According to customer requests tools, equipment and machines are delivered with surface treatment or heat treatment in small, middle or big serials.

Depend of the target we design our equipment and machines to be able to use in small, middle or big series. Depending on request of the customer and of field of application the ordered equipment can be delivered with electromechanical, pneumatical or hydraulical control unit.

Preassembling, selection, rework and packing:

(Production hall of Hungary-9027 GyQr, Puskás Tivadar u.8)

- Preassembling and rework of electronical, metal and plastic parts or control unit
- Packaging
- Testing, measuring and selection of different parts

Metal works:

CNC lathe machining: till Ø100mm, in 150 mm length

Lathe machining: till Ø500mm, in 1500mm length

Milling: till 500x500x700mm (Standard digital cutting machines)

CNC metal work: till 760x1740x660 (CNC metal work stations)

Surface grinding: till 400-1200 mm

Coordinate Drilling: 800x1000 mm



## Catalogue of Participants - Teilnehmerkatalog

External cyl. Grinding: till Ø 400 mm  
 Hole grinding: till Ø400 mm  
 CNC machining: 600x500x400 mm  
 Band-sawing machine: till Ø250 mm  
 Spark erosion: 450x300x300 mm

**Nace-Codes**

**Activity-Codes**

**B. Cooperation Proposal**

We are looking for short term and long term business cooperation relationships as well. We have the following references:

- Alprosys Kft.
- Audi Hungária Motor Kft.
- Bos Voltz
- Datacon Kft.
- Federal Mogul Sealing Systems Hungary Bt.
- KBA Mödling Ag
- Merten Maschinenbau und Vertriebs GmbH
- Novotec GmbH
- Peter Merten GmbH
- Phillips Ltd.
- Robert Bosch
- Siemens
- Stahlberg GmbH
- Stefani
- Tungsram

- Description of cooperation offer
- Offer Technological cooperation
- Offer Subcontracting
- Description of cooperation request

### Lion Industries

**239**  
India

Type of company: Enterprise  
Field of activities: Production  
Size group of employees: 50 (50 - 149)  
Contact Person: **Raja Rupinder Singh**, Vice President  
Establishment year: 1975  
Certification / Quality standard: ISO 9001:2000  
Homepage: www.lionindustries.co.in

**A. Company Profile**

The company manufactures precision CNC turned parts and sheet metal components. Turned parts include fittings, spacers, fasteners, stand offs, bushings, ball raceways, bearing housings, rings, flanges, pins, shafts, washers etc. The company is in a position to supply a wide range of precision machined components from carbon steel and its alloys, stainless steel, aluminium, brass, copper, bronze and cast iron. Forgings, castings and bar stocks are regularly machined by themselves. Facilities at the plant, include:

- CNC Turning Centers;
- single spindle turning machines;
- mechanical power presses from 10 ton to 150 ton capacity;
- and secondary machinery like grinding, drilling, tapping, electroplating, heat treatment facilities to supplement a wide variety of industrial components for automotive, hydraulic, material handling, textile industry, aerospace applications.

It has also in-house engineering capabilities on producing 2D and 3D drawings of parts & assemblies. The company is certified ISO 9001:2000. Material certificates with quality inspection reports are maintained for each batch of production.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.74	Manufacture of fasteners, screw machine products, chain and springs
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	1204010202	CNC turned parts made of nonferrous metals
	12040105	Mass turned parts
	1204010601	Turnery products; other
	12040301	Deep-drilled parts
	120404	Threaded parts (machined parts)
	12040702	Round-ground parts
	12040703	Precision-ground parts
120411	Machined parts; other	

### B. Cooperation Proposal

The company would like to find customers who are interested in buying precision engineering components from them. It can manufacture CNC turned parts & sheet metal parts as per customer's design and specifications. It is also open to invest in new technology and equipment according to customer's needs. Proposals for Joint Venture are welcome.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Sourcing cooperation (buying, sourcing,...)

Request Joint venture

Request Reciprocal production agreement

Request Subcontracting

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## Partnertech

**154**

Poland

Type of company: Enterprise

Establishment year: 2001

Field of activities: Other : contract manufacturing EMS

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 350 (250 or more)

Homepage:

Contact Person: **Ewiak**

### A. Company Profile

PartnerTech develops and manufactures under contract for leading companies, primarily in the areas of telecommunications, information technology, engineering industry and medical equipment.

### Nace-Codes

### Activity-Codes

### B. Cooperation Proposal

contract manufacturing

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request





## Catalogue of Participants - Teilnehmerkatalog

### Partnertech Sieradz Sp. z o.o.

**213**  
Poland

Type of company: Other : contract manufacturing

Establishment year: 2001

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 ISO 13485

Size group of employees: 350 (250 or more)

Homepage: [www.partnertech.com](http://www.partnertech.com)

Contact Person: **Krzysztof Ewiak**, Sales Manager

#### A. Company Profile

PartnerTech's structure of customer centers in various geographic markets ensures not only technology and development sharing, but production optimization. Products can be manufactured close to the development and technical division of the customer, in a country with lower labor costs, or a combination of the two. Because we manufacture for selected segments of the market, we are fully acquainted with their requirements and specifications.

Our production know-how extends across a number of disciplines, including complex printed circuit boards, encapsulated electronics, cabling, sheet metal working of casings, subassembly and systems integration. Before starting up production, we sit down with the customer to review the product and its various functions. If we get involved at an early stage, we can set quality targets while ensuring flexibility and short lead-times during the development effort.

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

Manufacture of Electronic Products  
Manufacture of Mechanical Products  
Assembly  
Box building  
Controls module assembly

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

### Poland Germany Consult WINIARSKI (branch offices in Germany, Poland, Ukraine)

**193**

Germany

Type of company: Other : Market Entry, strategy development and business planning

Establishment year: 1998

Field of activities: Other : search for co-operation partners

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.winiarski.info](http://www.winiarski.info)

Contact Person: **Industrial Economist Piotr Winiarski**, Managing Director; **Alina Winiarski**, Owner

#### A. Company Profile

Poland Germany Consult WINIARSKI advises industrial enterprises on market entry into Western Europe and the EU countries. We offer business development services for any company being involved in the industrial process chain. Our philosophy is to provide clients with consulting activities in B2B and B2C fields as a full-service agency.

We focus on consultation:

Establishing subsidiaries, international sales and marketing, CRM, strategy development and business planning, market entry, IT, searching for co-operation partners, information broking, legal and tax advice (external experts), investment consulting, import/export, individual consulting.

PGC Winiarski is specializing in finding the appropriate business partners, searching for new markets opportunities



## Catalogue of Participants - Teilnehmerkatalog

in Europe, especially Germany, Poland and Ukraine. The business partners of PGC are companies of the industrial sector in Germany, Poland and Ukraine. The company guarantees a first-class customer service and reliance, which is based on 10 years of experience in strategy development and business planning around Europe. The agency is an official partner of the Berlin Investment Bank (IBB) concerning market development in Eastern Europe as well as an official partner of the EIC Luxembourg.

<b>Nace-Codes</b>	DH.25.13	Manufacture of other rubber products
	DH.25.24	Manufacture of other plastic products
	DJ.27.30	Other first processing of iron & steel & prod. of non-ECSC* ferro-alloys
	DK.29.10	Manufacture of machinery for the production & use of mechanical power, exc.
	DK.29.23	Manufacture of non-domestic cooling and ventilation equipment
	DK.29.50	Manufacture of other special purpose machinery
	G.51.60	Wholesale of machinery, equipment and supplies
	G.51.65	Wholesale of other machinery for use in industry, trade and navigation
	K.72.20	Software consultancy and supply
	K.74.10	Legal, accounting & auditing activities; consultancy; market res.; holdings
	K.74.50	Labour recruitment and provision of personnel

<b>Activity-Codes</b>	041911	Services in the field of Factory Automation; other
	120599	Others: Subcontracted non-metal parts
	121099	Others: Intelligent materials, smart materials
	121499	Others: Services for the field of subcontracting
	2101	Management consultancy (international management)
	2102	International marketing
	2104	Trade and export promotion
	2105	Economic promotion, establishment of industries
	2109	Economic Information, databases on economic data
	2119	Economic services for global business; other

### B. Cooperation Proposal

The agency is interested in partners of the following fair sectors: subcontracting, energy, microtechnology, pipeline technology, industrial automation, digital factory, research & technology.

In Hannover we welcome industrial enterprises, being interested in expanding into Western European markets such as Germany. Companies that want to set up businesses on Polish or Ukrainian market or enlarge their engagement in those areas are welcome as well.

#### Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Marketing/ promotion

Offer Human resources

Offer Sourcing cooperation (buying, sourcing,...)

Offer Buying of a complete company (wholly or in part)

Offer Selling of a complete company (wholly or in part)

Offer Enterprise establishment / Start-Up

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Subcontracting

#### Description of cooperation request

Request Selling of a complete company (wholly or in part)

Request Enterprise establishment / Start-Up

Request Technological cooperation



## Catalogue of Participants - Teilnehmerkatalog

### **RADOMINSKI OBROBKA SKRAWANIEM Krzysztof Radominski**

**151**  
Poland

Type of company: Enterprise

Establishment year: 1997

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Krzysztof Radominski**, Owner

#### **A. Company Profile**

The company is specialized in machining of aluminium, brass , bronze casts .

Basing on client´s technical documentation, it machines all variety of parts like pump casings, motor bodies, belt pulleys, cylinder sleeves, shafts, nuts and many others.

**Nace-Codes**      DJ.27.42            Aluminium production  
                         DJ.27.45            Other non-ferrous metal production

**Activity-Codes**    1209010406        Non-ferrous metal products; other

#### **B. Cooperation Proposal**

The company is interested in finding new clients ready to subcontract CNC machining of aluminium , brass , bronze casts according to their specific technical documentation.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

### **SELECT Metleplast S.R.L.**

**133**  
Romania

Type of company: Enterprise

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (150 - 249)

Homepage:            www.select-mlp.ro

Contact Person:    **Bela Mate**, sales manager; **Laszlo Lazar**

#### **A. Company Profile**

Non-ferrous castings with machining:

-aluminium alloys castings (sand/gravity die-casting)

-Bronze/brass castings

(sand/gravity die/centrifugal casting)

-machining: milling, turning, grinding, boring, cogging

**Nace-Codes**      DJ.27.50            Casting of metals  
                         DJ.27.53            Casting of light metals  
                         DJ.27.54            Casting of other non-ferrous metals

**Activity-Codes**    1202010801        Aluminium castings; aluminium diecastings  
                         1202010807        Brass castings  
                         1202010808        Bronze castings

#### **B. Cooperation Proposal**

We offer aluminium/bronze/brass castings with machining and we are looking for clients.

Description of cooperation offer

Offer Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Technological cooperation

### Tesla Karlin, a.s.

**210**

Czech Republic

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: [www.teslakarlin.cz](http://www.teslakarlin.cz)

Contact Person: **Miloslav Cabela**, Sales Manager

#### A. Company Profile

electronic components

<b>Nace-Codes</b>	DL.31.60	Manufacture of electrical equipment n.e.c.
	DL.31.61	Manufacture of electrical equipment for engines (F1) & vehicles (F2) n.e.c.
	DL.31.62	Manufacture of other electrical equipment n.e.c.
	DL.32.10	Manufacture of electronic valves & tubes & other electronic components
	DL.32.20	Manufacture of TV & radio transmitters & apparatus for line telephony &
<b>Activity-Codes</b>	1201010401	Plants for the iron and metalworking industries
	1201010410	Plants for processing industries; other
	120610	Assemblies and metal constructions; other
	12070402	Electric and electronic systems equipment for vehicles
	12070405	Cable harness for motor vehicle
	12110401	Jointing systems for the automobile industry
	12110403	Jointing systems for mechanical engineering and plant construction
	12110405	Jointing systems for telecommunications
	12110406	Jointing systems; other

#### B. Cooperation Proposal

longterm cooperation

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

### ZakBady Mechaniczno -Antykorozyjne

**145**

Poland

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 225 (150 - 249)

Homepage: [www.metalko.com.pl](http://www.metalko.com.pl)

Contact Person: **Master of science , dip. Ing Janusz Olszewski**, Direktor; **Master of science Dip. Ing MaBgorzata Kabula**, Export - import specialist

#### A. Company Profile

The company taking activity in:

- Production and overhauls of industrial equipment including manufacture of: pressure vessels .heat exchangers, mixers, reactors, autoclaves, tanks, conveyors, parts of machine and equipment, welding structures
- Production of apparatus and piping made of plastic.
- high quality services within the field of anti-corrosion works



## Catalogue of Participants - Teilnehmerkatalog

- Overhauls of compressors, pumps and other machinery with rotation elements.
- General realisation of investment undertakings.

<b>Nace-Codes</b>	DK.29.20	Manufacture of other general purpose machinery
	DK.29.23	Manufacture of non-domestic cooling and ventilation equipment
	DK.29.50	Manufacture of other special purpose machinery
	DK.29.55	Manufacture of machinery for paper and paperboard production

<b>Activity-Codes</b>	1204010601	Turnery products; other
	12040206	Milled parts; other
	12040304	Drilling parts; other
	12060204	Welded constructions, steel plate towers, lightweight steel constructions
	12060205	Metal structures; other
	12060301	Apparatus, vessels, tanks (non-pressurized)
	1206030201	Pressure tanks
	12120204	Building of special mechanical individual components and assemblies
	12120208	Building of special-purpose assemblies for transport, conveying or materials handling equipment
	12120209	Special manufacture of other products
	1213020407	Maintenance of cranes and elevators

### B. Cooperation Proposal

We are seeking new partners for which we can manufacture equipment for chemical, petrochemical. power , pulp and paper and other industry.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

Request Subcontracting

## Integrated industrial and building automation systems

### Astron Buildings S.A. (Member of Lindab Group)

**35**

Luxembourg

Type of company: Enterprise

Establishment year: 1962

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (250 or more)

Homepage: www.astron.biz

Contact Person: **Diplom-Betriebswirt Lars FRANZEN**, Marketing Central-North Europe

#### A. Company Profile

The company is active in active in the field of design and manufacture of industrial and commercial steel buildings.

<b>Nace-Codes</b>	DJ.28.11	Manufacture of metal structures and parts of structures
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<b>Activity-Codes</b>	12060205	Metal structures; other
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## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is the largest supplier of industrial and commercial buildings in Europe and would like to meet companies with an industrial project to be built, and also construction companies for co-operation in Eastern Europe and Africa.

The company offers complete steel buildings all over Europe as turnkey solutions for production sites, logistics, trade and so on.

Adresse in Germany: Wilhelm-Theodor-Römheld-Str. 32 / D-55130 MAINZ

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Franchise

Offer Subcontracting

Description of cooperation request

Request Marketing/ promotion

Request Subcontracting

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### ESR Pollmeier GmbH Servo Drive Technology

44

Germany

Type of company: Enterprise

Establishment year: 1969

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.esr-pollmeier.de](http://www.esr-pollmeier.de)

Contact Person: **Dipl.-Ing. Stefan Pollmeier**, General Manager

#### A. Company Profile

The German SME is developer and manufacturer of servo drives for highly dynamic applications mainly in handling and assembly systems. Fieldbusses and software drivers allow easy integration in automation systems. Motors, gearboxes and accessories from partner companies allow delivery of servo systems. The company is interested in technical co-operations to test new applications and to adapt their products to specific needs as well as in commercial agreements (engineering, technical consultancy).

**Nace-Codes** DL.31.60 Manufacture of electrical equipment n.e.c.

**Activity-Codes**

0408010201	Direct-current motors with electronic commutation (brushless D.C. motors), industrial motors
0408010204	Geared and drum-type motors
0408010208	Linear motors
0408010216	Special type industrial motors; other
0408010301	A.C. servomotors
0408010302	Three-phase A.C. servomotors
0408010303	D.C. servomotors
0408020104	Frequency converters with servo properties
0408020302	Servo drives (D.C.)
0408020303	Positioning drives (D.C.)
0408020305	Servo drives (A.C. and three-phase current)
0408020306	Positioning drives (A.C. and three-phase current)
0408020307	Linear motors/electro-cylinders
0408020309	Digital drive systems
0408020310	Electronic drive systems
0408020311	Electro-mechanical drives
0803010102	CNC control systems



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

1. Resellers (VARs – Value-Added Resellers): Sales and engineering support for servo drive packages, market research leading to input for development
2. Control manufacturers expanding their product range: Requirements as in 1. plus cooperation in adapting our drives and their controls to create additional value for the customer
3. Machine builders, sub-assembly manufacturers needing special (servo) drives: specifying their needs (open communication on the application), thorough testing of prototypes

[Description of cooperation offer](#)

[Description of cooperation request](#)

Request Trade Intermediary (agent, representative, distributor)

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### GE Analytical Instruments

**122**

United Kingdom

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000 ATEX certified

Field of activities: Trade (Sales, distribution) Production

Size group of employees: 0 (150 - 249)

Homepage: [www.geinstruments.com](http://www.geinstruments.com)

Contact Person: **Michael PORTER**, Business Development Manager

#### A. Company Profile

The company manufactures a unique range of monitors to detect and quantify insoluble hydrocarbon layers on the surface of water.

The specific product for which the company would like to develop a partnership has the brand name "Leakwise. It is a range of sensors and controllers to detect the presence of insoluble hydrocarbon layers on the surface of water. It can also measure the thickness of the layers thus provide both an alarm and control capability. Market applications vary widely. The company's major areas are however Power Generation (especially Hydro Electric) and Refineries (Fuel Storage and Distribution).

**Nace-Codes** DN.36.63 Other manufacturing n.e.c.

**Activity-Codes** 0104081003 Water analyzers, wet analyzers  
 0106020201 Mechanical-physical systems for water and sewage water treatment  
 0106020402 Water analysis equipment  
 0106020404 Measuring instruments and systems for water technology; other

#### B. Cooperation Proposal

The company is interested in finding a technical sales partner in order to cover specific market segments or geographical areas. A potential partner should be visiting similar markets and offering complementary products. The company should also be capable to understand the application of the technology (after training) and to offer its customers support.

[Description of cooperation offer](#)

[Description of cooperation request](#)

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### Kontakt-Elektro Ltd.

**209**

Hungary

Type of company: Enterprise

Establishment year: 1982

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: <http://www.kontakt-elektro.hu>

Contact Person: **Ferenc Hirth**, executive director; **Oliver Hirth**, executive director

#### A. Company Profile

Our firm was founded in 1982 and has since become the supplier of well-known industrial companies at special fields of electrotechnics. Due to continuous development we now have a 7000 m<sup>2</sup> premises where we produce and upgrade our products and technologies inside a modern workshop of 1000 m<sup>2</sup>. Our strategic activity is design, production and installation of electric automatization devices for industrial sites and equipment. We have been known for our excellent ability to cooperate with our customers, our demand for quality, keeping strict shipping deadlines, flexibility and total business correctness. Our fixed assets amount to 20M HUF, the company turnover in 2004 is over 440M HUF. A medium-sized enterprise, we employ 32 people at your service.

Our offers:

1. Equipment production

Electric switch- and control cabinets, control boards, electric meter boards, in individual and serial production. Painted or powder coated, made of stainless plate. IP54 protection is guaranteed by our PUR 3-axis CNC machine for foamed-in door seal making. One of our most important activities is the SIEMENS PLC programming and the planning of automatized systems with E-PLAN and WSCAD programmes.

2. Production of electronic devices (since 1987)

The planning and manufacturing of sensors, control and governing devices used in various industrial areas: inductive and capacitive proximity switches, rotary sensors, water level regulators, power supplies, timers, twilight switches, microprocessor controls.

3. The on-site installation of industrial sites and devices

We undertake the electric installation needed for setting up industrial technologies and equipment, in accordance with the customer's needs. During manufacturing we employ the latest and most economical materials and technologies.

4. Representation of leading sensor manufacturers in Hungary

SICK AG. We have been selling and installing the products of Europe's market leading optoelectronic company in Hungary since 1995: photo switches, bar lights, safety light curtains, barcode scanners, laser measurement systems.

SIE capacitive sensors: attachable, miniature, distance and level-perceptive, high temperature resistant and analogue output models. Immunity against vapour and deposits.

NOVOTECHNIK Through the representation of NOVOTECHNIK, a special line of sensors are available: analogue or digital output linear or rotary sensors, industrial potentiometers.

References

Our products have been delivered to 21 countries. Our yearly export share is between 15 and 30 percent. Besides local industrial firms, our most significant references are from German equipment producers and leading car manufacturers. We have approximately 600 permanent business partners in Hungary.

Quality management

Our most important task is to provide the best quality possible in products and services: this is our purpose. We are currently working on the introduction of a special quality management system, based on the attributes and features of our firm. We hope to finish this work by the end of the year. Our team of 7 engineers is vital in this process. They attend trainings and prepare technical documentations and applications for various industrial fields using up-to-date information. Our colleagues' performance is coupled with high quality service and strict technical standards. These make our firm competitive.

**Nace-Codes** DL.31.20 Manufacture of electricity distribution and control apparatus  
F.45.31 Installation of electrical wiring and fittings

**Activity-Codes** 0803020204 Programmable control systems  
0803020205 Parts and accessories for automatic controls and automatic control systems





## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

We request technology transfer on the field of fuel-cell components and systems, and we are also looking for a cooperation and joint production on this field.

We are looking for cooperation and we offer our capacity as subcontractor on the field of industrial automation engineering, development of hardware and software, we also offering our capacity as subcontractor on the field of production and assembly activities.

Our company has significant export references world wide, which can be find detailed on our website: [www.kontakt-elektro.hu](http://www.kontakt-elektro.hu)

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

Request Transfer of know-how and technology

Request Technological cooperation

Request Research & Development

Request Manufacturing licences

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### Rovi-Techlux S.A.

**140**

Luxembourg

Type of company: Enterprise

Establishment year: 1997

Field of activities: Other : Builder of special machines in the field of quality control

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.rovitech.com](http://www.rovitech.com)

Contact Person: **Michel HAUZEUR**, Managing Director

#### A. Company Profile

The company is active in the building of special machines in the field of quality control by vision technology in all kind of industries: steel industry, automotive, pharmaceutic, glass, plastic, electronic, food, cosmetic, ...

Producer by Rovi-Tech Belgium of the ILB-25N vision system working on a neural concept.

Builder of standard machines for the sealing control by vision on food packages.

Builder of several standard machines for the reading of characters, control of conformity, detection of defects ... also as example in aeronautics, food and pharmaceutical sectors.

Seller of the PIC 2000, classification system of pigs carcasses in slaughterhouses, system agreed by the Belgian Ministry of Agriculture.

Realisation of prototypes and feasibility studies.

#### Nace-Codes

**Activity-Codes**

030208	Optical metrology, laser metrology
030209	Optical components and systems
030299	Others: Optical technologies (Research and Technology)
08030501	Automatic control engineering for general industrial applications
08030502	Automatic control engineering for general machine building
08030503	Automatic control engineering for the automotive industry
08030506	Automatic control engineering for the packaging industry
08030509	Automatic control engineering for the plastics industry
08030515	Automatic control engineering for the glass industry, ceramics industry
08030517	Automatic control engineering for measuring and control technology
08030519	Automatic control engineering for the pharmaceutical industry and medical technology



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is looking for:

- cooperation with commercial agents who want to represent its products;
- cooperation with builders of special machines (mechanicians) who want to integrate the vision on their machines;
- customers who want to automatise their quality control.

Description of cooperation offer

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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### Vertex Estonia AS

47

Luxembourg

Type of company: Enterprise

Establishment year: 1984

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 0 (50 - 149)

Homepage: [www.vertexestonia.eu](http://www.vertexestonia.eu)

Contact Person: **Ph.D Aleksander Rulkov**, General Manager, CEO

### A. Company Profile

The company is active in the production of antennas for ground station for satellite communication as well as in the production of steel construction and industrial equipment.

### Nace-Codes

### Activity-Codes

### B. Cooperation Proposal

Subcontracting.

Production of steel construction and equipment

Production of antennas for ground station for satellite communication.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Subcontracting

Description of cooperation request

## Integrated process and IT solutions

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### IPOL

56

Norway

Type of company: Enterprise

Establishment year: 1987

Field of activities: Other : Independant Software Vendor (ISV)

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: <http://www.ipol.no>

Contact Person: **Manager Pål JAKOBSEN**, Owner

### A. Company Profile

Mime Enterprise is the powerful mrp-based business solution specially designed for small and medium sized manufacturing companies who wants higher precision, better structure, control and less error in their own business



## Catalogue of Participants - Teilnehmerkatalog

processes.

Mime Enterprise can be sold in the smb segment to a low and smb oriented price that will be hard to compete with. We are ready to offer our future alliance partners a very exclusive and attractive deal.

Mime Enterprise – Innovator program

In this program we offer Mime Enterprise as a powerful business solution that can be implemented modularly already at a early innovator stage. A modularly solution that will assist the innovator in a period where the focus is on the innovators own product development and planning.

When the innovator grows into business and are ready for the next step, he will want to activate from the other modules in the Mime Enterprise. This way Mime Enterprise really grow with the business.

It all starts with a seed to an unbeatable price for the innovator that will grow big.

By understanding the business process and develop a general and powerful solution based on traditional and robust technology like MRP on Oracle PL/SQL, we can reach the smallest companies on their early planning stage where their own product innovation is in focus and need powerful planning capacity.

By offering a solution that is both modular and include a complete business process that most of the smb companies can adapt - to a tenth of the price of competitive solutions, we can reach many more both small and medium sized businesses.

By using the very effective PL/SQL on an Oracle database to develop all the central processes we can deliver a powerful solution on several platforms – from the smallest laptop to the larger multiuser solution with no time limit.

### Nace-Codes

<b>Activity-Codes</b>	1402030301	Software and solutions for production planning and control, PPC in small-scale enterprises
	14020304	Software and solutions for integrated manufacturing control and scheduling
	14020305	Software and solutions for Enterprise Resource Planning, ERP and production planning, PPC; other
	14020401	Software and solutions for materials management
	14020404	Software and solutions for supply chain management, SCM
	14020405	Software and solutions for demand chain management, DCM

### B. Cooperation Proposal

They are introducing a new and powerful erp solution Mime Enterprise in the global smb segment and now seek partners to give exclusive rights and to do business with who either:

1.

Have their business in the it-solution industri (hopefully with Oracle competency) and who want to expand the bussn by offer a solution that is both competitive in functionality & price (to a tenth of the big ones).

2.

who now works as consultants/advisors in the smb segment with consultancy and training and want to expand into a more complete business by also delivering an erp-solution as a base or arena for the other activities.

We will assist you building the necessary technical competency to support your customers.

For the right partner we are ready to go into a very attractive deal.

Description of cooperation offer

Offer Transfer of know-how and technology

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## maris TechCon Dr. Markus Riester Technology and R&D Consulting

**157**  
Austria

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Services

Size group of employees: 0 (1 - 9)

Homepage: [www.maristechcon.com](http://www.maristechcon.com)

Contact Person: **Dr. Markus Riester**, Director

### A. Company Profile

Dr. Markus Riester is a technology consultant for the electronic supply chain, with a focus on PCB manufacturing

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## Catalogue of Participants - Teilnehmerkatalog

technology development and embedding technologies. He worked for Motorola Corporate Research on Printed Electronics, Nanotechnology and optical integration and has gathered extensive process engineering experience in different roles at IBM Storage Systems Division. maris TechCon supports companies in the electronic supply chain by identifying critical technologies, and bringing those technologies to products faster.

### Nace-Codes

### Activity-Codes

#### B. Cooperation Proposal

Expansion/Development of a collaborative Technology Consultant organization for broadening technical scope and leveraging scaling effects in organizational aspects.

#### Description of cooperation offer

Offer Reciprocal Marketing/ promotion

Offer Transfer of know-how and technology

Offer Research & Development

#### Description of cooperation request

Request Reciprocal Marketing/ promotion

Request Transfer of know-how and technology

## NGMS Hungary H-1117 Budapest

**223**

Hungary

Type of company: Enterprise

Field of activities: Services

Size group of employees: 0 (1 - 9)

Establishment year: 2004

Certification / Quality standard:

Homepage: <http://www.ngms.hu/>

Contact Person: **Sándor Kardos**, executive director; **Attila Srágli**, software engineer

### A. Company Profile

Our main focus is the development of component-based mobile and embedded systems using Model-Driven Software Development (model transformations, code generation, Domain Specific Languages) and IT consulting.

### Nace-Codes

### Activity-Codes

#### B. Cooperation Proposal

We offer IT consulting and software development in the following fields: Java-based software (JavaME, JavaEE), NFC/RFID, component-based software (OSGi, Spring Framework, SAForum AIS), Model-Driven Software Development.

#### Description of cooperation offer

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

#### Description of cooperation request

## Process Relations GmbH

**160**

Germany

Type of company: Enterprise

Field of activities: Services

Size group of employees: 0 (10 - 49)

Establishment year: 2007

Certification / Quality standard:

Homepage: [www.process-relations.com](http://www.process-relations.com)

Contact Person: **Dr. Dirk Ortloff**, CTO; **Dr. Jens Popp**, Senior Application Engineer



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

Hannover Fair 2008 will be the forum at which the Dortmund based company will launch XperiDesk, the first Process Development Execution System (PDES) for semiconductor based fabrication processes. XperiDesk is an elegant innovative software suite and supports the complete development cycle for semiconductor based fabrication processes: from the conception of the idea through each subsequent phase to the final handover of the completed fabrication process to manufacturing.

**Nace-Codes** K.72.20 Software consultancy and supply

**Activity-Codes** 050399 Others: Micro-optics and optical engineering  
 050601 Microsystem technology development systems  
 050604 Tools for Rapid Micro Product Development in MicroTechnology  
 050699 Others: Development tools, simulation and test systems for MicroTechnology

### B. Cooperation Proposal

The company is interested in the development and research of software tools in the area of manufacturing process development for high-tech products. Another cooperation aspect concerns the extension of the PDES (Process Development Execution System) to new markets (steel, life-science etc.).

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Logistical cooperation

Request Joint venture

Request Equity capital

Request Research & Development

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## s3qm Software Sourcing Services and Quality Management

**55**

Germany

Type of company: Enterprise

Establishment year: 2006

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: www.s3qm.com

Contact Person: **Rainer Hiller**, Geschäftsführer

### A. Company Profile

s3qm is an interdisciplinary team of experienced experts in Software Quality Management, Software Quality Assurance, Software Engineering and Project Management. The s3qm Software Sourcing Service Line covers international facets of Software Development Project Partnerships. Key aspect is the Sourcing Cooperation idea, bringing German companies in need of software development and near-shore Software Development Companies together. s3qm further assists and supports the parties in all quality-related issues.

**Nace-Codes**

**Activity-Codes**

### B. Cooperation Proposal

s3qm supports IT-departments in near-shore software development cooperation's throughout the whole software life cycle, starting at the very beginning by finding the best fit cooperation match. In the first place we are looking for IT-departments facing the need to handle parts of the software development or maintenance activities offshore.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Research & Development

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Machine tools

#### LIMOZ Machine and Gear Corporation

**128**  
Turkey

Type of company: Enterprise

Establishment year: 1960

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.limoz.com.tr

Contact Person: **Cengiz Limerer**, General manager; **Selim Limerer**, Trade manager

##### A. Company Profile

The company is committed to providing a high quality, on-time product, at a competitive price. It is certified ISO 9001: 2000 and supplies products such as precision gears and machine parts for some of the world 's top companies.

The company 's characteristics:

- over 45 years know-how
- high quality & precision
- customer service
- on time delivery
- design assistance.

Some of the company 's products:

- spur and helical gears
- spiral bevel gears
- worm gears boxes
- internal gears.

**Nace-Codes** DK.29.14 Manufacture of bearings, gears, gearing and driving elements

**Activity-Codes** 04080701 Gear systems  
12060901 Gear wheels and gear systems  
12060902 Bevel gears

##### B. Cooperation Proposal

The company is looking for a buyer for her own products.

Description of cooperation offer

Offer Reciprocal production agreement

Description of cooperation request

Request Sourcing cooperation (buying, sourcing,...)

#### PARSAN Forging and Machining Company

**103**  
Turkey

Type of company: Enterprise

Establishment year: 1968

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Size group of employees: 0 (250 or more)

Homepage: www.parsan.com

Contact Person: **Orhan Metin**, Export Manager; **S. Haluk Caglayan**, Deputy Export Manager

##### A. Company Profile

The rate of products, manufactured in PARSAN factory for the automotive industry makes about 70 percent of its



## Catalogue of Participants - Teilnehmerkatalog

total production and include products such as rear axle shafts, front axles, front axle assemblies, steering knuckles, tie rod arms, hub forgings, flange forgings, and universal joint forgings. The remaining products are manufactured for defense, mining and aerospace industries.

**Nace-Codes** DK.29.40 Manufacture of machine- tools

**Activity-Codes** 120709 Components for construction machinery  
120710 Motor vehicle components; other  
120799 Others: Motor vehicle components (Automotive Technology)

### B. Cooperation Proposal

The company is looking for providing product supply for companies.

Description of cooperation offer

Description of cooperation request

Request Sourcing cooperation (buying, sourcing,...)

## Metal industry & metal transformation

### ARSAT K.N. S.r.l.

**123**

Romania

Type of company: Enterprise

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.arsat.ro

Contact Person: **Ing. Andrei Ghinea**, Head Marketing Department

### A. Company Profile

Metal processing company, ISO 9001:2000 certified from 2004.

Our main metal processing techniques are: turning, drilling, milling, welding, induction hardening, cutting, bending.

**Nace-Codes** DJ.27.10 Manufacture of basic iron and steel and of ferro-alloys (ECSC)\*  
DJ.27.20 Manufacture of tubes  
DJ.27.21 Manufacture of cast iron tubes  
DJ.27.22 Manufacture of steel tubes  
DJ.27.30 Other first processing of iron & steel & prod. of non-ECSC\* ferro-alloys  
DJ.27.40 Manufacture of basic precious and non-ferrous metals  
DJ.27.41 Precious metals production  
DJ.27.53 Casting of light metals  
DJ.27.54 Casting of other non-ferrous metals



## Catalogue of Participants - Teilnehmerkatalog

<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	1204010202	CNC turned parts made of nonferrous metals
	1204010203	CNC turned parts made of nonmetals
	12040103	Large-dimension turned parts
	12040105	Mass turned parts
	1204020101	CNC milled parts up to 100kg
	1204020102	CNC milled parts 100kg to 1000kg
	1204020103	CNC milled parts over 1000 kg
	12040202	Automatic milling parts
	12040203	Mass milling parts
	1204020401	Precision milled parts made of steel and iron
	1204020402	Precision milled parts made of nonferrous metals
	1204020403	Precision milled parts made of nonmetals
	12040205	Planed and planer-milled parts
	12040206	Milled parts; other
	12040301	Deep-drilled parts
	12040302	Bored parts
	12040303	Precision drilling parts
	12040304	Drilling parts; other
	120404	Threaded parts (machined parts)
	120405	Whirled parts
	120406	Broached parts
	12040701	Flat-ground parts
	12040702	Round-ground parts
	12040703	Precision-ground parts
	12040704	Ground parts; other
	120408	Honed and lapped parts
	120409	Parts manufactured by electrical discharge machining (wire and electrodes)
	1204100101	Boring spindles
	1204100102	Threaded spindles
	1204100103	Turning spindles
	1204100104	Grinding spindles
	12041002	Precision steel shafts
	12041003	Precision components; other
	120411	Machined parts; other
	120499	Others: Machined metal parts

### B. Cooperation Proposal

subcontracting of machined metal parts

Description of cooperation offer

Offer Technological cooperation

Offer Reciprocal production agreement

Offer Subcontracting

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## BELMA S.A.

**181**  
Poland

Type of company: Enterprise

Establishment year: 1868

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (150 - 249)

Homepage: www.belma.com.pl

Contact Person: **master Ryszard CHRZASTOWSKI**, Marketing specialist

### A. Company Profile

Machining of steel elements, cast iron, aluminium, brass, plastics etc.

Processing of heat-hardening plastics.





## Catalogue of Participants - Teilnehmerkatalog

**Nace-Codes** DJ.27.30 Other first processing of iron & steel & prod. of non-ECSC\* ferro-alloys  
 DJ.28.11 Manufacture of metal structures and parts of structures

**Activity-Codes** 0802070210 Housings and housing accessories for Automation; other  
 080299 Others: Electrical components, contactors, switches, command and signalling relays, housings

### B. Cooperation Proposal

The company is looking for cooperation in the area of machining of steel elements, cast iron, aluminium, brass, plastics.

Description of cooperation offer

Offer Technological cooperation

Description of cooperation request

## Boutte SAS

**165**  
France

Type of company: Enterprise

Establishment year: 1867

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 125 (50 - 149)

Homepage:

Contact Person: **Gilles BURIDARD**, Chairman

### A. Company Profile

The company manufactures brass, steel, stainless steel and aluminium, from Ø8 to 65 mm. An efficient plant list, ranging from single spindle cam to multi-spindle machine with 8 spindles and CNC machines.

The company is active on the following markets: medical, telecommunications, sanitary, industrial and domestic gas, plumbing, fire safety, connectyors, boilers, electricity, hydraulics & pneumatic regulation and water treatment as well as hand tools and car accessories.

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 12040101 Automatic lathe work  
 12040105 Mass turned parts

### B. Cooperation Proposal

The company is looking for sales representatives or industrial firms with complementary activities to help it enter the European subcontracting market of the target markets.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Technological cooperation

## Condix Metallwerk AG -POLAND

**226**  
Poland

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage: [www.condix.pl](http://www.condix.pl)

Contact Person: **Ryszard RADLIK**, Expansion Director

### A. Company Profile



## Catalogue of Participants - Teilnehmerkatalog

The company offers:

Metal and steel constructions of industrial halls, administration buildings, carrying constructions of industrial technology facilities as well as outdoor design.

Alu-constructions: - windows and doors (inside and outside) as well as fire doors.

**Nace-Codes** F.45.25 Other construction work involving special trades

### Activity-Codes

#### B. Cooperation Proposal

They offer every kind of steel constructions, assembly and design of it. Furthermore they offer know-how in Aluminium fronts, - partition walls and fire doors, especially for industrial buildings. Auxiliary constructions of industrial plants are also on their reference list of the past.

#### Description of cooperation offer

Offer Reciprocal production agreement

Offer Subcontracting

Offer Manufacturing licences

#### Description of cooperation request

Request Reciprocal production agreement

Request Subcontracting

Request Manufacturing licences

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## GLB Kft.

**206**

Hungary

Type of company: Enterprise

Establishment year: 1990

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: <http://www.glb.hu>

Contact Person: **László LÉDECZI**, technical manager; **Zoltán KOCSISPÉTER**, technical agent

### A. Company Profile

- Manufacturing of Machined and Welded Metal structures
- Machining of plates: Lasercutting, nib-bending, plazma and burningcutting

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

### Activity-Codes

#### B. Cooperation Proposal

They are looking for cooperation with companies for metalworking.

#### Description of cooperation offer

#### Description of cooperation request

Request Transfer of know-how and technology

Request Technological cooperation

Request Subcontracting

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## KOVONA Karvina, a.s.

**67**

Czech Republic

Type of company: Enterprise

Establishment year: 1904

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: [www.kovona.cz](http://www.kovona.cz)

Contact Person: **Ing. Adam KOKOSKA**, Commercial Director; **Jiri DEDEK**, Company Director



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

The company is active in the production of welded steel tubes and closed profiles. Rolled open profiles. Service centre: longitudinal division of hot rolled strip, longitudinal and Gross-lateral division of cold-rolled strip and galvanized steel.

<b>Nace-Codes</b>	DJ.27.10	Manufacture of basic iron and steel and of ferro-alloys (ECSC)*
<b>Activity-Codes</b>	12080106	Iron and steel products; other
	12080216	Galvanized steel sheet
	12080301	Steel tubes/pipes; seamless or welded
	12080302	Tubes/pipes of stainless steel

### B. Cooperation Proposal

The company is interested in getting to know new customers.

#### Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Joint venture

Offer Buying of a complete company (wholly or in part)

Offer Selling of a complete company (wholly or in part)

Offer Technological cooperation

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Joint venture

Request Buying of a complete company (wholly or in part)

Request Selling of a complete company (wholly or in part)

Request Technological cooperation

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## LASER-TECH, spol. s r.o.

**170**

Czech Republic

Type of company: Enterprise

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 45 ()

Homepage: [www.laser-tech.cz](http://www.laser-tech.cz)

Contact Person: **Martin Janko**, sales

### A. Company Profile

Laser cutting, CNC bending, welding MIG/MAG/TIG, laser marking, machining, surface treatment, etc.

#### **Nace-Codes**

<b>Activity-Codes</b>	12060101	Sheet metal parts (V-belt pulleys, amongst others)
	1206010202	Assembled sheet metal parts made of black steel
	1206010203	Assembled sheet metal parts made of coated steel
	1206010205	Assembled sheet metal parts; other
	1206010602	Laser-Abwicklungszuschnitte
	12070608	Sheet metal parts for vehicle manufacture

### B. Cooperation Proposal

Long-term partnership in middle and large series.

#### Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

#### Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Lis ZPU Export- Import sc

**168**  
Poland

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Services

Size group of employees: 0 (50 - 149)

Homepage: [www.zblis.com.pl](http://www.zblis.com.pl)

Contact Person: **Zbigniew Lis**, owner

#### A. Company Profile

We produce for the following industrial branches: metallurgy, mining, machine, chemical and food industry. We can supply: products and parts use made of both ordinary and qualitative steels, bronzes, brasses and cast steels, metal products accordingly to documentation provided by our clients.

<b>Nace-Codes</b>	DJ.27.10	Manufacture of basic iron and steel and of ferro-alloys (ECSC)*
	DJ.27.21	Manufacture of cast iron tubes
	DJ.27.45	Other non-ferrous metal production
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	1204010202	CNC turned parts made of nonferrous metals
	1204010203	CNC turned parts made of nonmetals

#### B. Cooperation Proposal

We produce for the following industrial branches: metallurgy, mining, machine, chemical and food industry. We can supply: products and parts use made of both ordinary and qualitative steels, bronzes, brasses and cast steels, metal products accordingly to documentation provided by our clients.

Description of cooperation offer

Offer Logistical cooperation

Offer Merger, exchange of shares

Offer Subcontracting

Description of cooperation request

Request Logistical cooperation

Request Merger, exchange of shares

### MPW production, s.r.a.

**184**  
Czech Republic

Type of company: Enterprise

Establishment year: 1998

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage:

Contact Person: **Dana Steclova**, Owner; **Milan Stecl**, Manager

#### A. Company Profile

The company is engaged in precision machine engineering production first of all on new CNC turning machines and milling centres. It is a producer of parts for customers from the branch of machinery, power engineering, automotive, building and furniture industry.

<b>Activity-Codes</b>	12040101	Automatic lathe work
	1204010202	CNC turned parts made of nonferrous metals
	1204010203	CNC turned parts made of nonmetals
	12040103	Large-dimension turned parts
	12040105	Mass turned parts



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company offers: precise machining on CNC turning-lathes, milling centres and mounting of smaller groups of products.

Besides, the company is looking for partner – customer (purchaser) of its activity, i.e. precise CNC machining – turning work, milling and assembling.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Reciprocal production agreement

Description of cooperation request

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### Opak-Met

**208**

Poland

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Production

Size group of employees: 0 (50 - 149)

Homepage:

Contact Person: **Tomasz Baranski**

#### A. Company Profile

The company is active in CNC cold working, welding and laser cutting. It also produces metal products according to customer's drawings.

Deliveries to machine, automotive, building and construction industries.

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 120699 Others: Assemblies and metal structures

#### B. Cooperation Proposal

The company is offering its free capacities for companies that look for reliable suppliers.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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### PONAR Sp. z o. o.

**219**

Poland

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (250 or more)

Homepage: [www.ponarzywiec.com.pl](http://www.ponarzywiec.com.pl)

Contact Person: **Patryk Owczarz**

#### A. Company Profile

PONAR is a significant long standing producer of the machines and equipments for plastic processing.

We making for our customers:

-machining (pre and finishing machining, regenerations) of the castings and parts for machines i.e. pistons, cylinders, barrels, tie-bars, shafts, mangles, calenders etc...

- Welded designs and postweld treatment of the machine basis, frame, platens, oil tanks, conveyors, profiles and welding tables etc..

- Chromium plating and regeneration(dechromium) – rechromium- polishing or grinding-chromium-polishing) of the different machine parts and equipment, shafts, tie-bars, tubes, sleeves, collars etc...

- Electrolyc machining

Stable employers, machinery, self-technical offices and our experiences in range of machine build and design give us greate technical flexibility in offering high quality level industrial services.

PONAR guarantee below mentioned industry services operations:



## Catalogue of Participants - Teilnehmerkatalog

### MACHINING

- boring miller
  - precision boring, milling by using numerical machining centers
  - grinding and polishing
  - turning, milling, drilling – standard operations
  - deep boring
  - honing
  - cutting, blanking, knocking of the holes, perforating and bending of the metal sheet by using numerical machines.
- WE HAVE PLEASURE IN INVITING YOU TO CO-OPERATE WITH OUR COMPANY.

### B. Cooperation Proposal

We making for our customers:

- machining (pre and finishing machining, regenerations) of the castings and parts for machines i.e. pistons, cylinders, barrels, tie-bars, shafts, mangles, calenders etc...
- Welded designs and postweld treatment of the machine basis, frame, platens, oil tanks, conveyors, profiles and welding tables etc..
- Chromium plating and regeneration(dechromium) – rechromium- polishing or grinding-chromium-polishing) of the different machine parts and equipment, shafts, tie-bars, tubes, sleeves, collars etc...
- Electrolyc machining

Stable employers, machinery, self-technical offices and our experiences in range of machine build and design give us greate technical flexibility in offering high quality level industrial services.

PONAR guarantee below mentioned industry services operations:

### MACHINING

- boring miller
- precision boring, milling by using numerical machining centers
- grinding and polishing
- turning, milling, drilling – standard operations
- deep boring
- honing
- cutting, blanking, knocking of the holes, perforating and bending of the metal sheet by using numerical machines.

Description of cooperation offer

Description of cooperation request

Request Reciprocal production agreement

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## PPHU EMTEX

**119**  
Poland

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 80 ( )

Homepage: www.emtex.com.pl

Contact Person: **OWNER MIROSAAW KOWALSKI, OWNER; Sales Manager AGNIESZKA CAPUTA, SALES MANAGER**

### A. Company Profile

PPHU EMTEX is privately owned company that is specializing in metal tooling. EMTEX has directed all its activities for serial production performed on CNC machines. By using such operations as cutting, turning, drilling, milling, heat treating and grinding we are manufacturing different kinds of parts on the individual demand of our customers. The offer of our enterprise includes the products made to the order of each our business partner and consist of about 1000 different positions: hot and cold work tools (for forge on the presses) - dies, punches, ejectors, sleeves, bases, cutting devices, automotive parts. We are cooperating with services suppliers in the range of vacuum heat treatment, carbonizing, nitriding, galvanizing.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.50	Treatment and coating of metals; general mechanical engineering
	DJ.28.51	Treatment and coating of metals
	DJ.28.52	General mechanical engineering
	DJ.28.62	Manufacture of tools

<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	1204010202	CNC turned parts made of nonferrous metals
	1204010203	CNC turned parts made of nonmetals
	1204020101	CNC milled parts up to 100kg
	12040206	Milled parts; other
	12040304	Drilling parts; other
	120404	Threaded parts (machined parts)
	12041002	Precision steel shafts
	12041003	Precision components; other

### B. Cooperation Proposal

We are looking for new customers in order to produce the tools according to their orders.  
We are looking for new partners from automotive, machining and electric industry.

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

Request Reciprocal distribution

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## Preco Ltd.

**131**  
Latvia

Type of company: Enterprise

Establishment year: 2005

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 40 (10 - 49)

Homepage: www.preco.lv

Contact Person: **Mareks BALODIS**, Commercial Director

### A. Company Profile

The company is a manufacturer of steel structures; opening and sliding gates; supporting frames for trucks; cabinets for telecommunication. Roll bending, wire bending, tube bending, CNC sheet metal bending, spotwelding, MIG/MAG welding, turning, milling, sawing, shearing, design services (CAD), thermal spaying, shot blasting, wet painting.

<b>Nace-Codes</b>	DJ.27.10	Manufacture of basic iron and steel and of ferro-alloys (ECSC)*
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<b>Activity-Codes</b>	12060201	Parts and structures (from subcontractors)
	12060202	Structures for production plants (from subcontractors)
	12060203	Heavy structures (from subcontractors)
	12060205	Metal structures; other



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is looking for long term collaboration such as subcontracting and also for closer collaboration. We offer metal processing services, manufacturing of steel structures and opening sliding gates.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

Offer Subcontracting

Description of cooperation request

Request Sourcing cooperation (buying, sourcing,...)

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### TECH-GATE S.A.

**135**

Luxembourg

Type of company: Enterprise

Establishment year: 2005

Field of activities: Production Services

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.techgate.lu](http://www.techgate.lu)

Contact Person: **Albert GAUCHE**, Managing Director; **Terry GOEDERT**, Technico-Commercial

### A. Company Profile

The company's product range includes all refractory products for the steel industry mainly converters, EAF, degazers, ladles, specialised CC isotatic material from Shinagawa Refractories Co., Ltd as well as CC powder. The company is a manufacturer of high technology cost-effective ladle sliding gate systems. It also offers systems with advanced security and traceability. The valve, a non rigid fixing system of the sliding plate and rotating at the ladle stand, has guaranteed control over cracking to use the refractory 360° around the casting hole. Besides, the company offers a full-line service for the steel industry and is a supplier of special mechanical parts.

**Nace-Codes** DJ.27.30 Other first processing of iron & steel & prod. of non-ECSC\* ferro-alloys  
 DJ.27.35 Other first processing of iron & steel; prod. of non-ECSC\* ferro-alloys

**Activity-Codes** 1201020301 Industrial gates and accessories

### B. Cooperation Proposal

The company's main interest is to find a supplier for special mechanical parts as well as an agent for promoting its products and/or manufacturer and patent licensee.

A joint venture could also be a possible partnership.

Description of cooperation offer

Offer Transfer of know-how and technology

Offer Manufacturing licences

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Transfer of know-how and technology

Request Manufacturing licences





## Catalogue of Participants - Teilnehmerkatalog

### Tu-val d.o.o.

**187**

Slovenia

Type of company: Enterprise

Establishment year: 1991

Field of activities: Services

Certification / Quality standard: ISO 9001:2000

Size group of employees: 10 (1 - 9)

Homepage: [www.tu-val.si](http://www.tu-val.si)

Contact Person: **Uros Oven**, Director; **Anton Oven**, Procurator

#### A. Company Profile

The company is dealing with CNC turning and milling, assembly of semi-products and planning. Furthermore, it is dealing with the distribution of screwing material, welding equipment and industrial pneumatic.

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes**

12040101	Automatic lathe work
1204010201	CNC turned parts made of steel
12040103	Large-dimension turned parts
12040105	Mass turned parts
12040202	Automatic milling parts
12040203	Mass milling parts
12040205	Planed and planer-milled parts
12040206	Milled parts; other

#### B. Cooperation Proposal

The company is offering turning and milling services, assembly of semi-products for machine industry (equipment for autogenous welding, parts for pneumatic tools, special process valves, pneumatic modules, medical devices).

Description of cooperation offer

Offer Subcontracting

Offer Manufacturing licences

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Subcontracting

### Unitech Ltd

**225**

Greece

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage:

Contact Person: **George Dimoglou**

#### A. Company Profile

The company is a subcontracting company, specialised in the production of parts and constructions from steel and aluminium.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.27.30	Other first processing of iron & steel & prod. of non-ECSC* ferro-alloys
	DJ.27.35	Other first processing of iron & steel; prod. of non-ECSC* ferro-alloys
	DJ.27.42	Aluminium production
	DJ.27.45	Other non-ferrous metal production

<b>Activity-Codes</b>	0102020501	Assembly equipment for solar thermal systems
	0102020502	Frame carriers for solar thermal systems
	1203020101	Pressed parts made of steel, stainless steel
	12030202	Spun metal parts
	1203020301	Drawn metal parts
	12030204	Pressing products; other
	12030304	Bent metal parts
	12030305	Pipe fittings
	12030306	Pipe shaping, pipe working (ancillary supplier services)
	12030308	Special metal-forming parts; other
	12060201	Parts and structures (from subcontractors)
12060204	Welded constructions, steel plate towers, lightweight steel constructions	
12060205	Metal structures; other	

### B. Cooperation Proposal

The company is looking for partners who would like to subcontract metal parts -structures and -constructions as well as fotovoltaic-constructions from steel and aluminium offering them high quality , short lead times and low prices.

Description of cooperation offer

- Offer Technological cooperation
- Offer Reciprocal production agreement
- Offer Subcontracting

Description of cooperation request

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## Vanad 2000 a.s.

**147**

Czech Republic

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard: ecoaudit CE

Size group of employees: 53 ( )

Homepage: www.vanad.com

Contact Person: **Ing. Pavel Kopejtko**, Foreign Trade Manager; **Vlastimil Dusek**, Business Director

### A. Company Profile

CNC oxy-flame and plasma cutting machines - production and sale  
 Individually prepared expert solution designs for optimum effect  
 Pre-design consulting, cutting station designs  
 Workplace location design, including energy supply drawing  
 Complete equipment of the cutting workplace (material table, extraction, filtering)  
 Plasma sources, burners for flame cutting  
 Additional devices for optimisation of production efficiency  
 Installation and starting-up of the cutting workplace  
 CNC cutting machine operator training  
 CAD/CAM software training for burning plan preparation  
 Professional service (warranty, post-warranty)

<b>Nace-Codes</b>	DK.29.10	Manufacture of machinery for the production & use of mechanical power, exc.
	DK.29.50	Manufacture of other special purpose machinery

### Activity-Codes



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

We are looking for partners to distribute our CNC oxy-flame and plasma cutting machines on their home markets. We are able to distribute other types of sheet metal working machines on Czech market.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Marketing/ promotion

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Marketing/ promotion

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### Wichard S.A.S.

**164**  
France

Type of company: Enterprise

Establishment year: 1919

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 130 (50 - 149)

Homepage: www.wichard.com

Contact Person: **Alain NERON**, Industrial Sales Manager; **Esther BLINEAU**, Sales Administration Manager

### A. Company Profile

The company is active in precision forgings (1-500 gr), safety, automotive, medical and other. Other products of the company include automatic forging lines, steel, stainless steel and titanium.

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy

**Activity-Codes** 1203010202 Safety parts; drop-forged  
1203010203 Precision forgings  
1203010204 Die-formed parts; other  
12030112 Massive forming products; other

### B. Cooperation Proposal

The company offers a sales or commercial representation of its products.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

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### WIPRES Zakład Wytwarzania Czesci Zamiennych

**221**  
Poland

Type of company: Enterprise

Establishment year: 1976

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.wipres.com.pl

Contact Person: **Zdzislaw Wieczorek**, Director

### A. Company Profile

Wipres was established in 1976. We are specialized in production for car production industry. Our equipment is based on presses from 25 up to 400 tons. We also own many surface treatment machines, CNC cutting machines and many others.

Almost all of our production is destined for FSO car industry company and we also cooperate with some companies from Germany, Sweden and other European countries.



## Catalogue of Participants - Teilnehmerkatalog

**Nace-Codes** DM.34.10 Manufacture of motor vehicles  
 DM.34.20 Manufacture of bodies (coachwork) for motor vehicles & of trailers &  
 DM.34.30 Manufacture of parts & accessories for motor vehicles & their engines

**Activity-Codes** 1203020101 Pressed parts made of steel, stainless steel  
 12070311 Body parts for vehicles  
 12070312 Doors for vehicles

### B. Cooperation Proposal

We are ready to start a long term cooperation as a subcontractor. We would also like to meet companies which would be able to cooperate as a technological partners.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Joint venture

Request Technological cooperation

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## WKG Jan Krupnik

**218**

Poland

Type of company: Enterprise

Field of activities: Production

Size group of employees: 50 ( )

Contact Person: **Jana Ishchuk**

Establishment year: 1998

Certification / Quality standard: International Forum Quality

Homepage: [www.protech-wkg.pl](http://www.protech-wkg.pl)

### A. Company Profile

Laser cutting

size 2,000 x 4,000 mm

\* Constructional steel - 20 mm

\* High-grade steel - 12 mm

\* Aluminium alloy - 8 mm

Plasma arc cutting and guillotine cutting

size 1,600 x 3,200 mm

thicknesses up to 30 mm

Metal sheet bending in press brakes

max press brake tonnages - 400 t

max bending length - 4,100 mm

Structural products made of sheet metal

Welding work

**Nace-Codes** DJ.27.10 Manufacture of basic iron and steel and of ferro-alloys (ECSC)\*  
 DJ.27.30 Other first processing of iron & steel & prod. of non-ECSC\* ferro-alloys  
 DJ.27.33 Cold forming or folding  
 DJ.28.10 Manufacture of structural metal products  
 DJ.28.11 Manufacture of metal structures and parts of structures  
 DJ.28.20 Manufacture of tanks, reservoirs & containers of metal & central heating...  
 DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy  
 DJ.28.50 Treatment and coating of metals; general mechanical engineering  
 DJ.28.62 Manufacture of tools

### B. Cooperation Proposal

We offer high technology park of CNC machines. We request orders involving operating on metal

Description of cooperation offer



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request  
Request Subcontracting

### Others

#### AHK Japan German Chamber of Commerce and Industry in Japan

**139**

Germany

Type of company: Chamber, Trade Association, ...  
DEinternational, the trademark of the German AHK  
Field of activities: Services

Establishment year: 1962  
Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.japan.ahk.de](http://www.japan.ahk.de)

Contact Person: **Marcus Schuermann**, Stellv. Delegierter der Deutschen Wirtschaft; **Ulrich Ondracek**, Project Coordinator

#### A. Company Profile

Unter der Marke 'DEinternational' werden folgende Dienstleistungen angeboten:

Basisdienstleistungen

- Direct Marketing Services
- Marktinformationen
- Geschäftspartnervermittlung
- Kredit- und Rechtsauskünfte

Spezialdienstleistungen

- Messebegleitservices
- Human Resources
- Change Management

**Nace-Codes** Q.99 Extra-territorial organizations and bodies

**Activity-Codes** 2105 Economic promotion, establishment of industries  
2106 Consultancy and support of economic cooperations  
2108 International Chambers of Industry and Commerce  
2119 Economic services for global business; other

#### B. Cooperation Proposal

Suchen Unternehmen mit Interesse

- a) an einem Neueinstieg in Japan
- b) an einem Ausbau bereits bestehender Geschäftsverbindungen
- c) an einer Überprüfung ihrer Japanstrategie

Description of cooperation offer

Description of cooperation request

Request Enterprise establishment / Start-Up



## Catalogue of Participants - Teilnehmerkatalog

### AREA m styria GmbH

**186**  
Austria

Type of company: Other : regional marketing area development

Establishment year: 2005

Certification / Quality standard:

Field of activities: Services & regional marketing area development

Size group of employees: 0 (1 - 9)

Homepage: [www.areasstyria.com](http://www.areasstyria.com)

Contact Person: **Ing. Wolfgang WIESENHÖFER**, Managing Director; **MBA Oliver FREUND**, Project Manager

#### A. Company Profile

The company is active in the international marketing for the region of Area m Styria (Eastern Upper Styria, the establishment and support of new enterprises, the investment support, the development of the region and cooperation projects.

**Nace-Codes** 0.93.5 Other service activities n.e.c.

**Activity-Codes**

2102	International marketing
2104	Trade and export promotion
2105	Economic promotion, establishment of industries
2106	Consultancy and support of economic cooperations
2117	Organizations and associations (Global Business)
2119	Economic services for global business; other

#### B. Cooperation Proposal

The company offers:

- industrial areas with excellent infrastructure for new enterprises;
- online property database of the whole industrial area for investors;
- support for investors;
- search and qualifying of employees;
- networking and support for all governmental matters, crosslinking to existing research & development network (university, research firms & labs);
- innovation programs
- area development.

Besides, the company requests firms & enterprises worldwide (mainly with a focus in new materials) which like to profit from the unique material know-how (research institutes, University of Mining & Metallurgy), the infrastructure and the excellent Investor support in the region.

Description of cooperation offer

Offer Marketing/ promotion

Description of cooperation request

Request Marketing/ promotion

### B:TECH, a. s.

**195**  
Czech Republic

Type of company: Enterprise

Establishment year: 2000

Field of activities: Services

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: [www.btech.cz](http://www.btech.cz)

Contact Person: **Pavlina Novakova**, Marketing and PR Manager; **Ing. Petr Matl**, Head of Outsourcing

#### A. Company Profile

Industrial Automation



## Catalogue of Participants - Teilnehmerkatalog

We offer you to outsource services in the area of industrial automation. Our good command of languages staff has a lot of experience in projects implemented all over the world.  
 software development of PLC, HMI, SCADA and MES - using products of Siemens, Allan-Bradley, Wonderware, Microsoft (VB, VC++, MS-SQL)  
 commissioning of electrical installations and software  
 electrical design - using EPlan, EICAD, AutoCAD  
 electrical supervision

**Nace-Codes**

**Activity-Codes**

**B. Cooperation Proposal**

Industrial Automation

We offer you to outsource services in the area of industrial automation. Our good command of languages staff has a lot of experience in projects implemented all over the world.  
 software development of PLC, HMI, SCADA and MES - using products of Siemens, Allan-Bradley, Wonderware, Microsoft (VB, VC++, MS-SQL)  
 commissioning of electrical installations and software  
 electrical design - using EPlan, EICAD, AutoCAD  
 electrical supervision

Description of cooperation offer

Offer Technological cooperation

Description of cooperation request

### IANLUX SRL

**126**

Romania

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Caracota Yann Alexandre**, GeneralManager

**A. Company Profile**

SC IANLUX SRL produces and distributes materials and equipments for neon signs, 95% of its production being exported.

The main object of activity is the production of electrodes for luminous signs: normal electrodes, with mica and ceramics, excellence electrodes, tubulated electrodes and metallic caps for all of them.

Through the research programs and the patents obtained , we managed to offer these products at a high quality level and a relative low price.

**Nace-Codes**

**Activity-Codes**

**B. Cooperation Proposal**

We hope to establish connections in order to make our products be known in the entire world.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Technological cooperation

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### JMC Japan Management Consulting Ltd.

**142**  
Japan

Type of company: Consultancy firm  
Field of activities: Other : Assistance to companies  
Size group of employees: 0 (1 - 9)

Establishment year: 2006  
Certification / Quality standard:  
 Homepage: [www.japan-management-consulting.com](http://www.japan-management-consulting.com)

Contact Person: **Tido von Wedel**, Managing Director

#### A. Company Profile

The company consults and supports German and Japanese companies with their business activities in Japan and Germany and puts you in the position to benefit from the opportunities of the Japanese and German market. It consists of a network of highly proficient and experienced Japan experts active in various fields of business and academics providing you with the necessary expertise to serve your business interests in Japan.

**Nace-Codes** E.40.10 Production and distribution of electricity  
 E.40.30 Steam and hot water supply

#### Activity-Codes

#### B. Cooperation Proposal

The company is specialised in German-Japanese business relations and would like to offer its services to companies preferably in the following business sectors:

- renewable energies
- safety
- security (mainly IT-related)
- pharmaceuticals
- medical technology
- luxury products.

Its key competencies are to overcome language barriers as the company has a German and Japanese speaking staff. Furthermore, the company offers market know how and networks in the above-mentioned business sectors.

#### Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Marketing/ promotion

Offer Transfer of know-how and technology

Description of cooperation request

### KAR PLASTIK

**238**  
Turkey

Type of company: Enterprise  
Field of activities: Production  
Size group of employees: 0 (50 - 149)

Establishment year: 1965  
Certification / Quality standard: ISO 9001:2000  
 VISO/TS 16949  
 Homepage:

Contact Person: **Christopher Karabinas**, General manager; **Domna Filipos**, Project manager, general manager assistant

#### A. Company Profile

Company's main products:  
 interior and exterior plastic parts,  
 window openers, door openers, door-seat buttons,  
 absorbers, panel hooks (clips), sunvisor parts and etc.  
 appearance plastic parts.





## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DH.25.24	Manufacture of other plastic products
<b>Activity-Codes</b>	1205010201	Plastic sheeting
	1205010413	Metal coated plastic parts
	1205020101	Injection moulding of plastic
	1205020203	Joining of plastic parts
	12060501	Plastic part inserts
	12070609	Plastic panels, plastic parts for vehicle manufacture

### B. Cooperation Proposal

The company is looking for subcontracting or trade intermediary.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Subcontracting

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## MG Tehnika

**194**

Latvia

Type of company: Enterprise

Establishment year: 1995

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.mgtehnika.com](http://www.mgtehnika.com)

Contact Person: **Gunars Osleja**, managing director; **Elita Tiesnese**, sales manager

### A. Company Profile

Manufacturing of stainless steel equipment for medicine and food industry (shelves, rack systems, packing tables, closed container transport trolleys, sinks, other stainless steel furnishing and fitting); manufacturing of aluminium plates for fish freezing etc. Job order production of different goods and details

<b>Nace-Codes</b>	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
	DN.36.14	Manufacture of other furniture
	DN.36.60	Miscellaneous manufacturing n.e.c.
	DN.36.63	Other manufacturing n.e.c.

<b>Activity-Codes</b>	1204010601	Turnery products; other
	12040206	Milled parts; other
	12040304	Drilling parts; other
	120411	Machined parts; other
	120499	Others: Machined metal parts

### B. Cooperation Proposal

Subcontracting. We are looking for customers who order welded semiproducts or finished products made of stainless steel or aluminium sheets, tubes etc.

Description of cooperation offer



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request  
Request Reciprocal production agreement  
Request Subcontracting

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### MYSORE POLYMERS & RUBBER PRODUCTS PRIVATE LIMITED

**233**  
India

Type of company: Enterprise  
Field of activities: Production  
Size group of employees: 0 (250 or more)

Establishment year: 1982  
Certification / Quality standard: ISO 9001:2000  
vISO/TS 16949  
Homepage: www.mypolmys.com

Contact Person: **Srikantha VENKATAKRISHNAIAH**, Vice President - Operations; **NAGARAJAN CHITTATOR DORESWAMY**, Managing Director

#### A. Company Profile

The company is specialised in the manufacture of specialised moulded rubber products, metal to rubber bonded products, automotive tubes, bladders, membranes, profiles, diaphragms, etc.

**Nace-Codes**

DH.25.10	Manufacture of rubber products
DH.25.11	Manufacture of rubber tyres and tubes
DH.25.13	Manufacture of other rubber products

#### B. Cooperation Proposal

The company is seeking for joint venture / technical collaboration or representative / agent for outsourcing moulded goods.

Description of cooperation offer  
Offer Sourcing cooperation (buying, sourcing,...)  
Offer Joint venture

Description of cooperation request  
Request Reciprocal Marketing/ promotion  
Request Sourcing cooperation (buying, sourcing,...)  
Request Joint venture  
Request Transfer of know-how and technology  
Request Technological cooperation  
Request Reciprocal production agreement  
Request Subcontracting  
Request Manufacturing licences

## Pipeline technology and network management

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### Imatec S.à r.l.

**36**  
Luxembourg

Type of company: Enterprise  
Field of activities: Production  
Size group of employees: 62 (50 - 149)

Establishment year: 1996  
Certification / Quality standard:  
Homepage: www.imatec.lu

Contact Person: **Guy PÜTZ**, Managing Director; **Pierre MOUSSON**, New Business Development Manager

#### A. Company Profile

Established in Luxembourg, IMatec employs about sixty highly qualified collaborators and has specialised since 1996 in the following fields:

- automation and IT for industries;
- R&D in electronics;



## Catalogue of Participants - Teilnehmerkatalog

- industrial electricity;
- conveying systems;
- special machines;
- machine safety.

With a modular structure and multidisciplinary skills, IMAtec participates in one or more phases of an industrial project, from the feasibility study to the implementation, or manages complete projects in industrial or tertiary sectors, mainly in the packaging, conditioning and logistics areas.

Its daughter company DSK SYSTEMS S.A. is specialised in developing, installing and distributing solutions of time management and access control.

Hereafter some of the company's standard products :

- handling devices for PET preforms (Soft DROP Systems) + Volume Optimizer;
- software for data acquisition and visualisation on injection machines;
- welding machine for plastic films (PP, EP);
- pouches and bag making equipment;
- winding systems;
- laser measuring machine for quality control;
- SATPA® – mobile check entry and transmission system;
- TIM® - time management;
- LOC® - Access control.

<b>Nace-Codes</b>	DJ.28.52	General mechanical engineering
	DK.29.22	Manufacture of lifting and handling equipment
	DK.29.53	Manufacture of machinery for food, beverage and tobacco processing
	K.72.20	Software consultancy and supply
	K.72.30	Data processing
	K.72.40	Data base activities
	K.74.82	Packaging activities

### B. Cooperation Proposal

The company is looking for worldwide agents / resellers for its standard products (machines).

It is searching for subcontractors to outsource mechanical parts manufacturing (up to complete machine manufacturing) in the Eastern European countries.

The company is looking for a strategic partnership with similar or smaller companies in Eastern countries.

#### Description of cooperation offer

- Offer Reciprocal distribution
- Offer Reciprocal Marketing/ promotion
- Offer Human resources
- Offer Technological cooperation

#### Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Reciprocal distribution
- Request Human resources
- Request Buying of a complete company (wholly or in part)
- Request Enterprise establishment / Start-Up
- Request Transfer of know-how and technology
- Request Technological cooperation
- Request Subcontracting

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## Ingenieurbüro Saier

**161**

Austria

Type of company: Enterprise

Establishment year: 2007

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.saiko.co.at](http://www.saiko.co.at)

Contact Person: **DI (FH) Armin SAIER**, Owner

### A. Company Profile



## Catalogue of Participants - Teilnehmerkatalog

They are a planning and construction office with high competences in the field of solar power energy, water treatment and renewable energy.

**Nace-Codes**

**Activity-Codes** 010899 Others: Power supply, water supply and energy management

**B. Cooperation Proposal**

The company is looking for cooperations with business partners in the branch of solar thermal energy and water treatment.

Description of cooperation offer

Offer Transfer of know-how and technology  
Offer Technological cooperation

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Franchise  
Request Enterprise establishment / Start-Up  
Request Technological cooperation  
Request Subcontracting

### Köhl AG

**29**

Luxembourg

Type of company: Enterprise

Establishment year: 1993

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (50 - 149)

Homepage: www.koehl.lu

Contact Person: **Mario KÖHL; Jürgen / Nadine BAUMANN / REITZER**, Sales Manager / Marketing

**A. Company Profile**

The company Köhl is active in the following fields:

Assembly for low-voltage-switch gear and control gear:

- MCC Motor Control Centre MODUCON and MODAN;
- control cabinet;
- main distribution TSK and PEHLA;
- subdistribution boards;
- fixed mounted power distribution boards.

Automation PLC cabinets:

- process control cabinets;
- visualisation;
- human machine interface;
- industrial networks and datamanagment systems;
- industrial robots and multi-functional picker system.

Services:

- programming;
- installation, erection and commissioning;
- training and documentation;
- graphic programming of robot handling.

The spectrum offered by Köhl AG includes electrical and electronic systems as well as systems for automation and power distributions. The range of applications extends from process control technology to the textile and paper industry as well as to the tobacco processing and heavy industry. The company offers robot systems for palletising of refractory products, salt licks, cardboard boxes, pallets, bags etc. as well.



## Catalogue of Participants - Teilnehmerkatalog

### Nace-Codes

<b>Activity-Codes</b>	0103020107	Low-voltage switchgear, low-voltage distributors and components
	0103020404	Medium-voltage/low-voltage switching systems using insertion and push-in technology
	01040104	Measuring and automation plants for heat distribution
	01040501	Measuring and automation plants for supply/disposal companies
	01040503	Measuring and automation plants; other
	04010401	Complete systems for assembly, handling and robotics
	04010402	Gesamtanlagen für Montage, Handhabung & Robotik
	17010107	

### B. Cooperation Proposal

The company is looking for co-operation in order to set up the distribution for low-voltage and medium-voltage power distribution and for a new developed Motor Control Center (MCC - Moducon).

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

## Plastics material treatment

### PEKSAN str. Okrzei 5

**137**  
Poland

Type of company: Enterprise

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.peksan.pl

Contact Person: **Wojciech Kowara**, CEO

#### A. Company Profile

main products: containers, crates, boxes; mainly for food industry as well universal crates for industry equipment, transport, storage etc. Subcontracting all kinds of plastic (injected)elements over 1 kg

**Nace-Codes** DH.25.20 Manufacture of plastic products

**Activity-Codes** 1205010101 Injection mouldings, injection moulded articles

#### B. Cooperation Proposal

Subcontracting all kinds of plastic (injected)elements over 1 kg

Description of cooperation offer

Description of cooperation request

Request Subcontracting

### RONAS s.r.o.

**138**  
Czech Republic

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 290 (150 - 249)

Homepage: www.ronas.com

Contact Person: **Jana RUSNAKOVA**, Marketing Manager; **Zuzana VALKOVA**, Sales Manager



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

The company (tool shop and moulding shop) provides the package of complete services as required by the customer:

- design
- production of injection moulds;
- production of stamping die, forming tools;
- production of precise machined parts and jigs;
- production of technical plastic parts;
- service and maintenance of moulds and tools.

<b>Nace-Codes</b>	DH.25.20	Manufacture of plastic products
	DH.25.24	Manufacture of other plastic products
	DJ.28.60	Manufacture of cutlery, tools and general hardware
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
	DK.29.40	Manufacture of machine- tools

<b>Activity-Codes</b>	120411	Machined parts; other
	120499	Others: Machined metal parts
	1205010101	Injection mouldings, injection moulded articles
	1205010107	Plastic mouldings
	1205010113	Plastic mouldings; other
	1205010411	Packaging systems, complete packages (plastic)
	1205010414	Machined parts and special products made of plastic; other
	120599	Others: Subcontracted non-metal parts
120799	Others: Motor vehicle components (Automotive Technology)	

### B. Cooperation Proposal

The company is looking for customers:

- fabricator, buyer, plastics processors of technical moulded parts made of plastics;
- origin of the companies: automotive, electrical, electrotechnical, aero and space industry as well as mechanical engineering companies.

Description of cooperation offer

Offer Reciprocal production agreement

Offer Subcontracting

Description of cooperation request

## Power transmission and control

### ARSLAN MAKINA DOKUM

**224**

Turkey

Type of company: Other : limited company  
Field of activities: Production trade (purchasing)

Establishment year: 1993

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.arslanmakina.com

Contact Person: **Oguzhan ARSLAN**, Commercial Manager; **Murat ARSLAN**, Production manager

### A. Company Profile

Main Activities : The company is specialized in 'Aluminium Casting'.

Main Products: Aluminium castings, casting tools automation and drive components, switch housings, scaffolding connection components, housing for electronic industry



## Catalogue of Participants - Teilnehmerkatalog

**Nace-Codes** DJ.27.53 Casting of light metals

**Activity-Codes** 1202010105 Diecasting processes  
1202010801 Aluminium castings; aluminium diecastings

### B. Cooperation Proposal

The company is looking for meetings with aluminium casting parts demanding companies

Description of cooperation offer

- Offer Transfer of know-how and technology
- Offer Technological cooperation
- Offer Research & Development
- Offer Subcontracting

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Marketing/ promotion
- Request Sourcing cooperation (buying, sourcing,...)
- Request Joint venture
- Request Subcontracting

## Bockwoldt GmbH & Co. KG Geared Motors

**53**  
Germany

Type of company: Enterprise  
Field of activities: Production

Establishment year: 1914  
Certification / Quality standard:

Size group of employees: 0 (50 - 149)

Homepage: www.bockwoldt.de

Contact Person: **Dipl.-Wirtsch.-Ing. Markus HAUBITZ**, Export Manager

### A. Company Profile

Our production programme includes:

- HELICAL GEARED MOTORS and HELICAL GEAR BOXES
- COMPACT HELICAL GEARED MOTORS and COMPACT HELICAL GEAR BOXES
- SHAFT MOUNTED GEARED MOTORS and SHAFT MOUNTED GEAR BOXES
- HELICAL BEVEL GEARED MOTORS and HELICAL BEVEL GEAR BOXES
- WORM GEARED MOTORS and WORM GEAR BOXES
- DRIVE SYSTEMS WITH INTEGRATED or ADDITIONAL FREQUENCY INVERTERS

BOCKWOLDT is seeking to form new Distribution partnership worldwide. We would very much like to discuss our range of products with you and we would like to get more information about your company (e.g. your partners, your clients etc.)

**Nace-Codes** DK.29.14 Manufacture of bearings, gears, gearing and driving elements

### Activity-Codes

#### B. Cooperation Proposal

BOCKWOLDT is seeking to form new Distribution partnership . They would very much like to discuss their range of products with potential partners and would like to get more information about the partner company (e.g. relevant partners, clients etc.)

Should partners require further information or catalogues, please feel free to contact Bockwoldt GmbH.

Description of cooperation offer

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### Destek Otomotiv Yana Sanayi ve Ticaret A.S.

**40**  
Turkey

Type of company: Enterprise

Establishment year: 1987

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (150 - 249)

VISO/TS 16949

Homepage: www.desteklift.com

Contact Person: **Export Representative Engin OZTURK**

#### A. Company Profile

Destek manufactures gas springs, hydraulic dampers and motion control dampers.

**Nace-Codes** DK.29.22 Manufacture of lifting and handling equipment

**Activity-Codes** 02070406  
02100304  
0403130204 Anti-vibration mountings and vibration dampers for assembly, handling and robotics

#### B. Cooperation Proposal

The company wishes to find agents, sales representatives or distributor companies to promote, market and sale its products.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

### Elte Pano Elektrik Makine Metal Mühend San. Tic. Ltd. ^ti.

**22**  
Turkey

Type of company: Enterprise

Establishment year: 3

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 50 (50 - 149)

Homepage: www.eltepano.com

Contact Person: **Muhammet Yusuf COSKUN**, General Manager; **Talha COSKUN**, Assistant General Manager

#### A. Company Profile

The company is active in the production of electrical enclosures, 19'' and 21'' network cabinets, aluminium and stainless steel cabinets and enclosures, other metal cabinets and different types of sheet metal fabrication products.

**Nace-Codes** DJ.28.70 Manufacture of other fabricated metal products

**Activity-Codes** 0103020701 Casings for electrical equipment and electronics

#### B. Cooperation Proposal

The company wishes to sell its electrical enclosures to partners who are active in the assembly of electrical components into enclosures.

The company is also looking for partners who will sell the company's sheet metal fabrication parts of enclosures and network cabinets.

Description of cooperation offer





## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Equity capital
- Request Transfer of know-how and technology

### HIDRAULICA UM PLOPENI

**96**

Romania

Type of company: Enterprise

Establishment year: 2003

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 360 ( )

Homepage: www.hidraulica-ph.ro

Contact Person: **Dipl.-Ing. Constantin Meirosu**, Marketing&Verkauf Manager; **Dipl.-Ing. Richard Ionică**, Leiter Marketing

#### A. Company Profile

Main manufacturer of hydraulic equipments in Romania:

- gear pumps and motors
- axial piston pumps and motors
- hydraulic cylinders
- steering pumps

<b>Nace-Codes</b>	DK.29.12	Manufacture of pumps and compressors
<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	12040206	Milled parts; other
	12060901	Gear wheels and gear systems
	12060903	Spur gears
	12060906	Drive shafts, spline shafts, standard couplings
	12060907	Toothed racks
	12070207	Motor vehicle components for steering and chassis; other
	12070306	Hydraulic units for vehicles
	120707	Component parts for tractors and agricultural machines

#### B. Cooperation Proposal

We are looking for a distributor for:

- gear pumps and motors
- axial piston pumps and motors
- hydraulic cylinders

Description of cooperation offer

- Offer Joint venture
- Offer Subcontracting

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Joint venture
- Request Transfer of know-how and technology
- Request Technological cooperation

### Magnet-Schultz GmbH & Co. Fabrikations- und Vertriebs-KG

**46**

Germany

Type of company: Enterprise

Establishment year: 1912

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 1800 ( )

Homepage: www.magnet-schultz.com

Contact Person: **Dipl.-Ing. Karl Heinz Link**, Export Manager



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

solenoids for direct, alternating and three-phase current, in D.C. also for double and reverse-stroke. Rotary solenoids with and without return spring. Vibratory solenoids in encapsulated design. Firedamp- and explosion-protected designs in different temperature protection classes. Valve solenoids pneumatics for switching- and proportional solenoids. Control- and proportional solenoids for hydraulics with and without rectifier. Special solenoid valves for various media and vacuum. Shotbolt lock units according to safety regulations, rules and magnets, sensors and electronics, measurement recorders, electronic activators.

**Nace-Codes** DK.29.24 Manufacture of other general purpose machinery n.e.c.  
**Activity-Codes** 0805010209 Special sensor systems and sensors; other  
 08050201 Linear motors (actuator technology)

### B. Cooperation Proposal

Representative

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## ZPA Smart Energy s.r.o.

**54**

Czech Republic

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 0 (150 - 249)

Homepage:

Contact Person: **Martin Vavra**, Strategic sourcing manager; **Lenka Nyklickova**, Purchasing manager

### A. Company Profile

AMM, AMR systems

Energymeters

Ripple Control Receivers

Public Lighting Control Systems

### B. Cooperation Proposal

The company would like to identify new possible partners in the field of subcontracting manufacture of the parts and subsystems for our products, preferably from East Asia or India region.

Description of cooperation offer

Description of cooperation request

Request Sourcing cooperation (buying, sourcing,...)

Request Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

### Process Automation

#### Martens Elektronik GmbH

**203**

Germany

Type of company: Enterprise

Establishment year: 1983

Field of activities: Production

Certification / Quality standard:

Size group of employees: 51 ( )

Homepage: [www.martens-elektronik.de](http://www.martens-elektronik.de)

Contact Person: **Dipl.-Ing. (FH) Stefan DECKNATEL**, Director Sales; **Dipl.-Ing. Otto WOHNER**, Managing Director

#### A. Company Profile

Entwicklung und Produktion von Komponenten und Geräten der MSR-Technik, EMST-Technik und der Analysetechnik. Den Schwerpunkt bilden digitale Einbauanzeigen, Signaltrenner, Messumformer, Sensoren und Vor-Ort-Anzeigen/ Development and manufacture of components and devices for process measurement and control technology, panel meters and analysis technique. Main product range consists of digital panelmeters, stop switches, signal converters, sensors and indicators.

**Nace-Codes** DL.33.30 Manufacture of industrial process control equipment

#### Activity-Codes

#### B. Cooperation Proposal

Das Unternehmen sucht Vertriebspartner in unterschiedlichen Ländern./The company is looking for sales partners in different countries

Description of cooperation offer

Offer Reciprocal distribution

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

#### PE-Holding sro

**171**

Czech Republic

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 200 (150 - 249)

Homepage: [www.prvnielektro.cz](http://www.prvnielektro.cz)

Contact Person: **Zdenek PISTORA**, Project Manager

#### A. Company Profile

PE-Group is active in the following fields:

- Business opportunities in ex-Soviet countries (UA, GEO,..);
- Deliveries and services;
- Modular container transformer and distribution switching stations operating with voltages of up to 35 kV;
- High-voltage distribution switchboards including design and low-voltage part connection;
- Low-voltage distribution boards;
- Electric energy technologies for wind power plant systems to balance monitoring of energy;
- Electric energy technologies for water parks;
- Control systems and measuring & controlling equipment to regulate technological processes;
- Controlled drives with frequency converters and soft starters;
- Systems to balance monitoring of energy consumption;
- Data transmission equipment;
- Cabling systems;
- Special apparatus;



## Catalogue of Participants - Teilnehmerkatalog

- Systems of automation;
- Mobile pumping stations;
- Electrical equipment - repairs and maintenance, including wind power plants;
- Repairs of transformers and electrical drives;
- Diagnostics and service of special components and switchboards;
- Electrical hand-held tools - repairs and control (measurement);
- Sales and service for electro hydraulic linear drives produced by German company EMG Automation GmbH;
- Preventative maintenance of technological equipment;
- Service for special equipment and control systems;
- Utility-oriented technical development;
- Revision activities;
- Controlling of electrical drives through mathematical modelling.

### Project activities

- Preparatory calculations;
- Consulting services for project "Chomutov Wind Park";
- Development and modifications of projects up to high-voltage of 110 kV;
- Data digitizing;
- High and low voltage transformer stations;
- High voltage switching-braking stations including digital control technology;
- Cable installation up to a voltage of 400 kV – in cooperation with the company Brugg Kabel AG;
- Switching stations operating up to a voltage of 110 kV;
- Design and calculation for low voltage networks;
- High voltage networks design;
- Projects and reconstruction of low and high voltage networks;
- High and low voltage transformer station technology projects;
- High voltage switching/braking stations (up to 110 kV) projects;
- Transformer and switching stations construction projects;
- High voltage switching/braking stations including the digital controlling technology projects;
- High voltage switchboard control and protection projects;
- plastic components for electric power distribution (boxes, switchboards, etc.).

<b>Nace-Codes</b>	DL.31.20	Manufacture of electricity distribution and control apparatus
	DL.31.60	Manufacture of electrical equipment n.e.c.
	DL.31.62	Manufacture of other electrical equipment n.e.c.
<b>Activity-Codes</b>	0103020402	Medium-voltage/low-voltage transfer stations
	0103020403	Prefabricated medium-voltage/low-voltage transfer stations
	0103020406	Modular switchboards for electrical switchgear systems
	0103020407	Reactive power compensation systems
	0103020409	Switchgear systems, transfer stations and transformer substations; other
	0103040102	Inverters
	0103040104	Stand-by power supplies for D.C. and A.C. voltage
	0103040106	D.C./D.C. converters
	0103040107	D.C./A.C. converters
	0103040108	D.C./A.C. converters for power electronics
	0103040109	Static frequency converters
	01080202	Energy management in building engineering
	01080203	Energy management in power engineering
	01080204	Energy management for distribution networks
	01080207	Energy management for sector-specific areas of use
01080209	Energy management; other	

### B. Cooperation Proposal

The company is looking for potential partners for the completion of semi-finished products.

#### Description of cooperation offer

Offer Technological cooperation

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### SCHMIDT Technology GmbH

188

Germany

Type of company: Enterprise

Establishment year: 1938

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (250 or more)

VISO/TS 16949

Homepage:

Contact Person: **Franz Eigel**, Manager Sales and Marketing Sensors

#### A. Company Profile

Development and Production of FLOW SENSORS for fluidics (air and gases) covering velocities from 0.05 to 200 m/s. Various products designed and patented for a wide range of application. Main areas of use: clean room applications in the semiconductor industry/pharmaceutical and bio area, process industry, compressed air consumption measuring, laminar flow, heating-ventilation systems, filter fan units, mass flow control of burners thermal power plants State of the art calibration channels and process control based on an established quality management system ensure a continues high class product quality.

**Nace-Codes** DN.36.60 Miscellaneous manufacturing n.e.c.

**Activity-Codes** 0410 Automatic control engineering, control technology (entry under Industrial Building Automation 08.03)  
050101 Production technologies and production systems for MicroTechnology  
051099 Others: Nanotechnology

#### B. Cooperation Proposal

Seeking cooperation with established sales and marketing organisation for importing and selling our products. Good technical background and/or market knowledge of the areas described above

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## Production automation (Electrical engineering and electronics)

### ELGO Lighting Industries S.A.

105

Poland

Type of company: Enterprise

Establishment year: 1958

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 670 (250 or more)

Homepage: [www.elgo-li.pl](http://www.elgo-li.pl)

Contact Person: **MSc Christopher DYMECKI**, Market Development Manger

#### A. Company Profile

ELGO was founded in 1958, is a leading Polish manufacturer of innovative lighting for home, garden, street, office. The products are well known for their high quality in Europe.

They would like to invite potential partners to get acquainted with the service offer of ELGO:

The company is looking for a business co-operation as a possible subcontractor or supplier of steel, aluminium, plastic products made by:

- stamping
- cutting
- bending
- welding
- and surface processing



## Catalogue of Participants - Teilnehmerkatalog

production of plastic parts by:

- injections moulding
- extrusion
- plastic surface processing by anodic oxidation, and vacuum impregnation
- gasket foaming on a surface or in a groove

Also company offers production of lighting by customer design or components for lighting sector as a sub-supplier. They offer final maintenance of electric / electronic products.

ELGO has implemented ISO 9001:2000 Quality Management System

<b>Nace-Codes</b>	DH.25.20	Manufacture of plastic products
	DH.25.21	Manufacture of plastic plates, sheets, tubes and profiles
	DH.25.24	Manufacture of other plastic products
	DJ.28.70	Manufacture of other fabricated metal products
	DL.31.50	Manufacture of lighting equipment and electric lamps
	DL.31.60	Manufacture of electrical equipment n.e.c.
<b>Activity-Codes</b>	1203020101	Pressed parts made of steel, stainless steel
	1203020102	Pressed parts made of nonferrous metals
	1205020102	Plastic extrusions, plastic extrudes
	1205020104	Compression moulding of plastic
	1205020105	Casting of plastic
	1205020108	Blow moulding of hollow plastic parts
	1205020113	Insert technology/metal-plastic hybrid technology (extrusion-coat metal parts with plastic)
	1209070206	Material testing apparatus and equipment; other
	121499	Others: Services for the field of subcontracting

### B. Cooperation Proposal

The company is looking for a business co-operation as a possible subcontractor or supplier of steel, aluminium, plastic products made by:

- stamping
- cutting
- bending
- welding
- and surface processing
- production of plastic parts by:
- injections moulding
- extrusion
- plastic surface processing by anodic oxidation, and vacuum impregnation
- gasket foaming on a surface or in a groove

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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## ENTES Elektronik

**120**  
Turkey

Type of company: Enterprise

Establishment year: 1983

Field of activities: Production including trade ( purchasing and sales, distribution)

Certification / Quality standard: ISO 9001:2000 KEMA - KEUR

Size group of employees: 0 (150 - 249)

Homepage: [www.entes.com.tr](http://www.entes.com.tr)

Contact Person: **Mehmet Akif Ak**, Export Manager; **Meric Yilmaz**, Export technical support

### A. Company Profile



## Catalogue of Participants - Teilnehmerkatalog

Digital metering device and monitoring relays.

**Nace-Codes** DL.31.60 Manufacture of electrical equipment n.e.c.  
DL.31.62 Manufacture of other electrical equipment n.e.c.

**Activity-Codes** 040799 Others: Electronic components, equipment and optoelectronics (entry under Industrial Building Automation 08.01)

### B. Cooperation Proposal

The company is looking for a trade intermediary.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## FEMSAN Electric Motors Co.

**150**  
Turkey

Type of company: Enterprise

Establishment year: 1988

Field of activities: Production Services, trade (sales, distribution) included

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Ertugrul Ulker**, share holder / partner

### A. Company Profile

The company is active in the production of electrical motors.

**Nace-Codes** DL.31.10 Manufacture of electric motors, generators and transformers

**Activity-Codes** 0103010105 Rotary converters  
0408010108 Direct-current collector motors for low voltage  
0408010109 Direct-current collector motors for medium voltage  
0408010201 Direct-current motors with electronic commutation (brushless D.C. motors), industrial motors  
0408010202 Traction motors  
0408010216 Special type industrial motors; other  
0408010301 A.C. servomotors  
0408010302 Three-phase A.C. servomotors  
0408010303 D.C. servomotors  
0408020301 Variable-speed D.C. motors  
0408040103 D.C. collector motors (up to 750 W)  
0408040201 D.C. motors with electronic commutation (brushless D.C. motors)  
0408040203 Permanent magnet motors; brushless

### B. Cooperation Proposal

The company is looking for various cooperations concerning electrical motor production.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Reciprocal distribution

Offer Marketing/ promotion

Offer Reciprocal Marketing/ promotion

Offer Joint venture

Offer Manufacturing licences



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

- Request Franchise
- Request Reciprocal Marketing/ promotion
- Request Joint venture
- Request Transfer of know-how and technology
- Request Technological cooperation
- Request Research & Development
- Request Manufacturing licences

### GVD Engineering

**121**  
Turkey

Type of company: Enterprise

Establishment year: 2003

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: [www.gvd.com.tr](http://www.gvd.com.tr)

Contact Person: **Adem Demirel**, Owner of the company; **Huseyin Gemalmaz**, Owner of the company

#### A. Company Profile

Products : Power panels, rock cabins, ups boxes

**Nace-Codes**

DL.31.60	Manufacture of electrical equipment n.e.c.
DL.31.61	Manufacture of electrical equipment for engines (F1) & vehicles (F2) n.e.c.
DL.31.62	Manufacture of other electrical equipment n.e.c.

**Activity-Codes**

070305	Integrated automation solutions for Industrial Building Automation; other
070399	Others: Integrated automation solutions for Industrial Building Automation
080299	Others: Electrical components, contactors, switches, command and signalling relays, housings

#### B. Cooperation Proposal

The company is looking for a reciprocal production of power panels, rock cabins or ups boxes made with metal sheets.

Description of cooperation offer

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Transfer of know-how and technology
- Request Technological cooperation
- Request Reciprocal production agreement
- Request Subcontracting

### Ratioplast-Optoelectronics GmbH

**141**  
Germany

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 26 (10 - 49)

Homepage: [www.ratioplast.com/opto](http://www.ratioplast.com/opto)

Contact Person: **Dipl.-Phys. Bodo Menke**, Sales Manager

#### A. Company Profile

The company is active in the development and manufacturing of fibre optic components (connectors, transmitter, receivers), systems (media converters, data transmission) and fibre optic harnesses and cabling.





## Catalogue of Participants - Teilnehmerkatalog

### Nace-Codes

- Activity-Codes**
- 030203 Optical information and communication technology
  - 030208 Optical metrology, laser metrology
  - 030209 Optical components and systems
  - 030299 Others: Optical technologies (Research and Technology)
  - 0801070101 Photoelectric diodes, phototransistors, photomultipliers
  - 080199 Others: Electronic components, equipment and optoelectronics for automation
  - 0806110106 Optical fiber plug connectors
  - 0806110107 Optical fiber plug connector systems

### B. Cooperation Proposal

The company is looking for trading (distribution) and market development possibilities of its fibre optic products in the mentioned countries.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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### Smart PCB

**227**

Pakistan

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 ( )

Homepage: [www.smartpcbs.com](http://www.smartpcbs.com)

Contact Person: **S. M. Adnan Iqbal**

### A. Company Profile

The company is active in the production of printed circuit boards- single side, double sided, multilayer, substrate material.

Production capabilities:

Ç; Max. board size (Double-sided): 475 x 533 mm (18' x 21')

Ç; Max. board size (Multi-layer): 406 x 254 mm (16' x 10')

Ç; Board thickness : 0.5 - 3.0 mm

Ç; Min. track between tracks : 100 microns

Ç; Min. via/hole dia. : 300 microns

Range of Products:

Ç; Single-sided

Ç; Double-sided

Ç; Multilayer (up to 16 Layers)

Ç; Substrate Material : FR-4 & Others

Ç; Engineering Systems

Ç; Schematic Capture & PCB Design using software tools

Ç; High Resolution Photo-plotting

Surface Finishing

Ç; Gold Plating

Ç; Hot Air Leveling.

### Nace-Codes

### Activity-Codes



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is requesting:

1. marketing of printed circuit boards- single side, double sided, multilayer;
2. joint venture products and marketing promotions;
3. selling of its products in international markets especially in the Asian region;
4. sourcing of raw materials used in its production line;
5. cooperation with any other company in the form of joint venture.

Description of cooperation offer

Description of cooperation request

Request Reciprocal distribution

Request Marketing/ promotion

Request Sourcing cooperation (buying, sourcing,...)

Request Transfer of know-how and technology

Request Technological cooperation

Request Research & Development

Request Subcontracting

Request Manufacturing licences

## Production automation (Mechanical Engineering)

### ALL VIA Photonics

**162**  
Austria

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Services

Size group of employees: 0 (1 - 9)

Homepage: [www.allviaphotonics.com](http://www.allviaphotonics.com)

Contact Person: **Dipl. Ing. Dr. Abdulrasagh AZIZ**, CEO

#### A. Company Profile

All Via Photonics is active in the following fields:

- poly-ident: separation of plastics, identification of plastics like PET, OPVC...;
- lighting: simulation, concept definition until the finished product.

All Via Photonics develops products with a photonic-based high-tech core and supports companies with the introduction of photonic technologies.

**Nace-Codes** DK.29.56 Manufacture of other special purpose machinery n.e.c.

**Activity-Codes** 08090101 Optical/optoelectrical identification systems

#### B. Cooperation Proposal

All Via Photonics is looking for co-operation with companies in the field of plant engineering (especially sorting facilities) for its project.

Description of cooperation offer

Offer Transfer of know-how and technology

Offer Technological cooperation

Description of cooperation request

Request Joint venture

Request Enterprise establishment / Start-Up

Request Technological cooperation

Request Research & Development

Request Reciprocal production agreement



## Catalogue of Participants - Teilnehmerkatalog

### SISEL Muhendislik A.S.

**205**  
Turkey

Type of company: Enterprise

Establishment year: 1989

Field of activities: Production

Certification / Quality standard: CE

Size group of employees: 0 (50 - 149)

Homepage: www.enda.com.tr

Contact Person: **Sehla Semizoglu**, Import & Export Department Manager

#### A. Company Profile

The main products of the company : counters, tachometers, digital&analogue thermostats, universal controllers, analogue&digital timers, digital potentiometers, digital indicators, ammeters&voltmeters  
Imported products: AC D Rives, Servo Systems, Solid State Relays)

Technical services and support

**Nace-Codes** DL.33.10 Manufacture of medical & surgical equipment & orthopaedic appliances

**Activity-Codes** 1703010704 Temperature controllers  
1703010705 Single loop controllers for process automation; other

#### B. Cooperation Proposal

The company is looking for a trade intermediary for building a agency network to sell her products. The company is looking for partners who would like to be a trade intermediary who can do the company 's presentation, provide technical support and after sales service and customer visits)

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## Related engineering services and consultancy

### Betavi S.à r.l.

**207**  
Luxembourg

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Services Engineering

Size group of employees: 0 (1 - 9)

Homepage: www.betavi.lu

Contact Person: **David STATUCKI**, Director

#### A. Company Profile

The company is an engineering company specialised in the noise and vibration sectors and in related activities.

**Nace-Codes** K.74.20 Architectural and engineering activities and related technical consultancy  
K.74.84 Other business activities n.e.c.

#### Activity-Codes

#### B. Cooperation Proposal

In the framework of its expansion, the company is looking for partners active in the same and / or complementary activity sectors.

Description of cooperation offer



## Catalogue of Participants - Teilnehmerkatalog

### Description of cooperation request

Request Technological cooperation  
Request Research & Development

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### Ranorex GmbH

**156**

Austria

Type of company: Enterprise

Establishment year: 2007

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.ranorex.com](http://www.ranorex.com)

Contact Person: **MSc Janö Herget**, Managing Director

#### **A. Company Profile**

The company strongly focuses on Software Quality Assurance and automating processes.

The Ranorex Automation Framework offers a new and efficient way to test and automate Windows applications and web pages.

All user actions and controls can be automated. The main area of use is automated tests of software components. These test scripts start applications and simulate user actions (e.g.: moving and clicking the mouse, filling out text fields etc.). Complex software packages can be tested automatically.

#### **Nace-Codes**

#### **Activity-Codes**

#### **B. Cooperation Proposal**

We are searching for IT consulting partners, distributors or resellers for our Software Test Automation Framework. We are looking for companies who want to automate their software for testing purposes.

#### Description of cooperation offer

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Marketing/ promotion

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### werbelehner werbeagentur

**155**

Austria

Type of company: Enterprise

Establishment year: 2007

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.werbelehner.at](http://www.werbelehner.at)

Contact Person: **Mag. Gabriele Lechner**, Owner

#### **A. Company Profile**

Mainly agency for media and public relation and organization from professional photo-shootings, also full service agency with graphic design

#### **Nace-Codes**

#### **Activity-Codes**

#### **B. Cooperation Proposal**

We are looking for business companies who need media planning and marketing solutions

#### Description of cooperation offer

Offer Marketing/ promotion



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

### Renewable and conventional power generation, transmission, distribution and utility management

#### 3P-Automation S.A.

**28**

Luxembourg

Type of company: Enterprise

Establishment year: 2004

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.3p-automation.lu](http://www.3p-automation.lu)

Contact Person: **Dipl. Ing. Carsten Meier**, Managing Director

#### A. Company Profile

3P-Automation is worldwide active in the following fields:

- commissioning of power plants;
- optimisation of the automation;
- execution of Performance Guarantee Tests;
- delivery of project to the plant operator.

In the field of engineering, the company offers services related to:

- configuration and migration of control systems, planning, acquisition, integration, commissioning and maintenance;
- optimisation: reduction of wear and tear of the components particularly for thick-walled plant parts / reduction of fuel costs / improved start-up performance / reduction of emissions.

In the field of network facilities, the company plans and develops network facilities with most modern automation systems and particularly focuses on technologies designed for power plants and for chemical engineering industries. 3P-Automation can offer competent services and reasonable prices worldwide.

#### Nace-Codes

<b>Activity-Codes</b>	01090403	Plant consultancy, plant service for power engineering
	0806010106	Industrial networks on TCP/IP; other
	17010104	Process automation solutions for power plants
	1701020110	Power plants; integrated solutions for process optimization and advanced control in

#### B. Cooperation Proposal

The company is looking for a partner, who has the capability to promote the company's services in the field of process automation in the energy market. The potential partner must have access to the power stations or energy supplier in the respective country.

Description of cooperation offer

Offer Transfer of know-how and technology

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### 3P-Solutions S.A.

**30**

Luxembourg

Type of company: Enterprise

Establishment year: 2004

Field of activities: Services

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.3p-solutions.lu](http://www.3p-solutions.lu)

Contact Person: **Dipl. Ing. Paul ANKE**, Managing Director

#### A. Company Profile

3P Solutions was founded in mid-2004 by former Hartmann & Braun employees in the Grand Duchy of Luxembourg. In recent years, the staff of 3P Solutions has been working in the following sectors on a global basis:

- commissioning of power stations;
- automation optimizing;
- performance guarantee testing.

Thereby, it is irrelevant whether the company is dealing with drum type or once through boilers and with which of the following fossil fuels the latter are combined: gas, oil, hard coal, brown coal, peat.

Based on a comprehensive experience and an independence from control technology suppliers, 3P Solutions is able to offer the following range of services:

- feasibility studies;
- endurance tests for the assessment of the installation's actual state;
- troubleshooting in the field of automation;
- drafting of tendering documents;
- evaluation of offerings;
- recommendation of optimal automation concepts.

Engineering: Configuration and migration of control systems, planning, obtaining, integration, installation, commissioning and maintenance.

3P Solutions offers customer-oriented solutions for each of the following tasks: Steam generation; mineral oil engineering; gas and water conditioning; chemical, petrochemical, environmental and mechanical engineering.

By dint of an extensive analysis, 3P-Solutions calculate all requirements related to an enterprise and its projects and develops automation concepts, system specifications and functional descriptions.

Optimisation: Regardless of the applied control technology system, 3P Solutions is able to offer tailor-made solutions for the optimisation of the facilities concerned. An analysis of the control structure and its adjustment to the installation will result in an enhancement of performance as well as in a reduction of wastage of components, especially of thick-walled facility parts, reduction of fuel costs, improved starting and reduction of emissions.

#### Nace-Codes

<b>Activity-Codes</b>	01090403	Plant consultancy, plant service for power engineering
	0806010106	Industrial networks on TCP/IP; other
	17010104	Process automation solutions for power plants
	1701020110	Power plants; integrated solutions for process optimization and advanced control in

#### B. Cooperation Proposal

3P-Solutions is searching for companies active in the energy sector and for main equipment suppliers in order to optimise the planning and the maintenance of industrial installations.

Description of cooperation offer

Offer Human resources

Offer Sourcing cooperation (buying, sourcing,...)

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Reciprocal distribution
- Request Transfer of know-how and technology
- Request Technological cooperation
- Request Subcontracting

### Benchmark trading & consulting GmbH

**62**  
Austria

Type of company: Consultancy firm

Establishment year: 2005

Field of activities: Personnel search

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.benchmark-hr.at](http://www.benchmark-hr.at)

Contact Person: **bc Cornelis Van der Sluijs**, Managing Director; **Ing. Mag. Karl Johann Mang**, Managing Director

#### A. Company Profile

Personnel search & Interim management

Long term international experience in various executive functions in the industry, a clear acceptance of responsibility and an efficient, result-driven approach to tasks in human resources characterize the role Benchmark human resources can play in your organization.

As interim manager we take on clearly defined projects. We ensure an optimum performance in recruiting qualified personnel - from specialists to executives - in the fields of power plants, oil and gas, engineering and manufacture.

#### B. Cooperation Proposal

The company is looking for partner companies which can help us with the search for highly qualified personnel for engineering and construction positions.

Description of cooperation offer

Offer Reciprocal distribution

Offer Human resources

Description of cooperation request

Request Reciprocal distribution

Request Human resources

### Ced Costruzione Elettrica Desiana

**43**  
Italy

Type of company: Enterprise

Establishment year: 1960

Field of activities: Production

Certification / Quality standard: EN-EC cCSAus UL insulation system

Size group of employees: 0 (10 - 49)

Homepage: [www.ceditaly.it](http://www.ceditaly.it)

Contact Person: **Matteo Frighi**, general manager

#### A. Company Profile

The company CED Costruzione Elettrica Desiana has been producing low voltage transformers since 1960.

It has obtained UL insulation system as well as the EN-EC and the cCSAus certification for the single phase transformers up to 2500 VA as a recognition of the quality focus.

The company's flexibility, to meet the customer needs, has expanded the its range from delivering single units on demand to large series.

During Hannover Fair CED Costruzione Elettrica Desiana will show its new range of totally insulated class II transformers for DIN rail mounting.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DL.31.10	Manufacture of electric motors, generators and transformers
<b>Activity-Codes</b>	0103010202	Dry transformers
	0103010203	Safety transformers, constant-voltage transformers (stabilizers), step switches
	0103010205	Transformers; other
	0103040301	Transformers (control transformers)
	0103040302	Bell transformers

### B. Cooperation Proposal

The company is looking for new customers for its range of low voltage transformers. It is also looking for agents and distributors.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Transfer of know-how and technology

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

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## ENERGOTECH SA

**83**  
Greece

Type of company: Enterprise

Establishment year: 1981

Field of activities: Other : Production, Services, Trade (sales, distribution)

Certification / Quality standard: The company will have ISO 9001:2000 in 3 months

Size group of employees: 0 (1 - 9)

Homepage: [www.energotech.gr](http://www.energotech.gr)

Contact Person: **Engineer Chris VOUROS**, Managing Director

### A. Company Profile

The company offers services for studies and installation licenses for wind and solar applications. Furthermore, it produces (develops) wind and hydro generators for applications up to 50KW. It also sells and installas the above products.

**Nace-Codes** E.40.10 Production and distribution of electricity

<b>Activity-Codes</b>	01020101	Wind power systems
	01020102	Components, systems and equipment for wind energy systems
	0102020101	Autonomous photovoltaic systems, autonomous stand-alone photovoltaic systems
	0102020102	Stand-alone PV systems
	0102020103	Networked photovoltaic systems
	0102020104	Grid connected PV systems
	0102020105	Solar-operated power supply systems for network-autonomous systems
	0102020107	Photovoltaic systems for special applications
	0102020108	Solar water supply systems
	0102020110	Solar pumps
	0102030101	Hydroelectric power stations (run-of-river power stations, storage power stations or pumped storage power stations)
	0102030103	Mini hydroelectric power stations and systems (up to 100 kW)
	0102030104	Hydroelectric power stations, hydroelectric power systems; other





## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

They would like to sell products about Renewable Energy Sources. They offer licenses for energy production for small wind turbines and small hydroturbines (up to 50KW. It offers equipment, know how and wind power measurements technology. Lastly, they offer innovative products for a) agricultural protection against ice, b) protection of open areas (airports, high ways) against for and c) desalination systems.

Description of cooperation offer

Offer Selling of a complete company (wholly or in part)

Offer Transfer of know-how and technology

Offer Technological cooperation

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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### FORTORE ENERGIA SPA

**237**

Italy

Type of company: Enterprise

Field of activities: Services

Establishment year: 2005

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.fortoreenergia.it](http://www.fortoreenergia.it)

Contact Person: **Antonio Salandra**, Managing Director

#### A. Company Profile

promotion, production, distribution of renewable wind power plants

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

Research Institutes and companies

Description of cooperation offer

Description of cooperation request

Request Transfer of know-how and technology

Request Research & Development

Request Subcontracting

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### Geo-En Energy Technologies GmbH

**230**

Germany

Type of company: Enterprise

Field of activities: Other : Systemanbieter: Entwicklung, Vertrieb von Geothermieanlagen

Establishment year: 2007

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.Geo-En.de](http://www.Geo-En.de)

Contact Person: **Dipl.-Ing. Marco Voigt**, Policy / Product Manager; **Tobias Viernickel**, Managing Director

#### A. Company Profile

Geo-En Aktivsysteme fördern maximale Energiemengen durch feindosierte Wasserbewegung in einem weitem Bereich um eine Bohrung herum. So lassen sich auch im innerstädtischen Bereich und auf eng bebauten Grundstücken leistungsfähige Geothermieanlagen errichten./ Geo-En active systems extract max quantities of energy by micromotion of water within a rather large radius around a well. This technology enables Geo-En to establish geothermic plants in inner-city areas and at high density residential areas



## Catalogue of Participants - Teilnehmerkatalog

- Nace-Codes** E.40.30 Steam and hot water supply
- Activity-Codes**
- 0102060102 Geothermal heating
  - 0102060201 Earth probes
  - 0102060202 Energy piles, heat pipes, heat pipes for geothermics
  - 0102060301 Energy meters for geothermal energy systems

### B. Cooperation Proposal

Für unsere Geothermieanlagen suchen wir Lizenznehmer, Fanchise Partner zum Einsatz/Vertrieb unserer patentierten Technologie./The company is looking for licensees and franchise partners to apply/distribute patented technology.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Franchise

Offer Research & Development

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

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### M.D.F. Energia Srl

**235**

Italy

Type of company: Enterprise

Establishment year: 2004

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.mdfenergia.com](http://www.mdfenergia.com)

Contact Person: **Dr. Davide Raffaelli**, Director

#### A. Company Profile

Solution/Project Developer; Producer of wind turbines 20 KW

#### B. Cooperation Proposal

Joint Venture and Distribution of wind turbines

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

Request Joint venture

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### Sa-Ra Energy Construction Trade and Industry Inc.

**39**

Turkey

Type of company: Enterprise

Establishment year: 1985

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 750 (250 or more)

Homepage: [www.sara.com.tr](http://www.sara.com.tr)

Contact Person: **Civil Engineer Serdar OZSAVCI**, Foreign Trade and Finance Director; **Economist Mine SOYARSLAN**, Foreign Trade Officer

#### A. Company Profile

The company designs and manufactures the following items: energy transmission line towers; lighting poles and high masts; antenna and communication towers; energy transmission line hardwares; bolts, nuts and fasteners; substation steel structures; heavy steel structures.

The company is active in turn-key contracting of energy transmission lines; substitutions and switchyards; city distribution networks and telecommunication projects.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.28.10	Manufacture of structural metal products
	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.50	Treatment and coating of metals; general mechanical engineering
	DJ.28.51	Treatment and coating of metals
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.74	Manufacture of fasteners, screw machine products, chain and springs
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
	E.40.10	Production and distribution of electricity
	F.45.22	Erection of roof covering and frames
	F.45.31	Installation of electrical wiring and fittings
	<b>Activity-Codes</b>	01090702
01090704		Cable laying, cable building
01090705		Overhead line construction
12060101		Sheet metal parts (V-belt pulleys, amongst others)
12060103		Sheet metal ducts and guards
12060201		Parts and structures (from subcontractors)
12060202		Structures for production plants (from subcontractors)
12060203		Heavy structures (from subcontractors)
12060204		Welded constructions, steel plate towers, lightweight steel constructions
12060205		Metal structures; other
12080106	Iron and steel products; other	

### B. Cooperation Proposal

The company wishes to co-operate in energy transmission projects all over the world and is thus open to a commercial, technical and financial co-operation.

Description of cooperation offer

- Offer Trade Intermediary (agent, representative, distributor)
- Offer Reciprocal Marketing/ promotion
- Offer Sourcing cooperation (buying, sourcing,...)
- Offer Joint venture
- Offer Enterprise establishment / Start-Up
- Offer Technological cooperation
- Offer Reciprocal production agreement
- Offer Subcontracting

Description of cooperation request

- Request Trade Intermediary (agent, representative, distributor)
- Request Sourcing cooperation (buying, sourcing,...)
- Request Joint venture
- Request Enterprise establishment / Start-Up
- Request Technological cooperation
- Request Reciprocal production agreement
- Request Subcontracting

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## SOLARES

**214**

Italy

Type of company: Enterprise

Establishment year: 1980

Field of activities: Production turn-key solar energy and energy saving systems

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.solares.it](http://www.solares.it)

Contact Person: **Luigi La Spada**, Owner

### A. Company Profile

turn-key solar energy and energy saving systems



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

Joint Venture

Description of cooperation offer

Offer Joint venture

Description of cooperation request

Request Research & Development

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### VKK Standardkessel Köthen GmbH

**148**

Germany

Type of company: Enterprise

Establishment year: 2001

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (150 - 249)

Homepage: [www.vkkstandardkessel.de](http://www.vkkstandardkessel.de)

Contact Person: **Heribert Fasel**, Vertriebsleiter; **Dr.-Ing. Wolfgang Sobbe**, Erzeugnisentwicklung

#### A. Company Profile

The company delivers plants for the production of steam, warmth and electricity. In many industrial processes energy is used as a production mean in the form of steam or hot water.

The company produces for these energy centers the boiler plants either as a unit ready for installation – standard unit – or delivers and installs the latter as complete central heating installation.

**Nace-Codes** DJ.28.30 Manufacture of steam generators, except central heating hot water boilers

**Activity-Codes**

- 090103 Heating stations, heat generation plants
- 090199 Others: Power plants, heating stations
- 09020101 Steam generators, steam boilers, waste heat steam boilers
- 09020201 Steam superheaters for power plant technology
- 09020202 Thermal deaerators and feed water tanks
- 09020205 Boiler casings, boiler heating surfaces
- 09020206 Thermal devices for power plant technology; other
- 09020301 Feed water treatment plants
- 0902060202 Plants for reducing NOx using selective non-catalytic reduction, SNCR systems
- 09020701 Heat recovery systems
- 09020703 Safety devices, control systems for boiler plants
- 09020704 Boiler feed pumps
- 09020706 Components for hot water systems
- 09020707 Components for steam systems
- 09020709 Components for power and thermal engineering; other
- 09030102 Engineering, development of energy extraction and generation plants
- 09030103 Planning, project management and construction management for heating stations and heat generation plants
- 09030104 Engineering, development of plants for heat extraction and generation
- 09030106 Approval planning for power plants, heating stations, block-type thermal power stations
- 09030302 Maintenance and services of heating stations and heat generation plants
- 09030303 Maintenance and service for block-type combined heat and power plants and combined heat and power plants/systems
- 09030306 Maintenance services for power plant technology; other
- 090399 Others: Engineering & services for power plant technology



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is looking for distribution partners with sector-specific knowhow and contacts to final customers worldwide.

Search for collaborators with sector-specific knowhow and expertise for the location 'Köthen' and 'Duisburg' in Germany.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Marketing/ promotion

Request Human resources

## Research and Technology / Innovation

### ATON-HT

**93**  
Poland

Type of company: Enterprise

Establishment year: 2005

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 13 (10 - 49)

Homepage: [www.aton.com.pl](http://www.aton.com.pl)

Contact Person: **Ewa Blazejowska**, marketing specialist; **Ryszard Bajorek**, COORDINATOR OF EU PROJECTS

### A. Company Profile

The company is the owner of the technology called: "Technology of hazardous wastes utilization in intensive microwave field", shortly called MTT (Microwave Thermal Treatment).

The main goal of the company is implementation of the MTT technology in the industrial scale in the field of utilization of hazardous wastes. A number of reactors were designed basing on this technology; these reactors allow both to study technological processes and their implementation in the industrial scale.

**Nace-Codes** DK.29.50 Manufacture of other special purpose machinery

**Activity-Codes** 030917 Environmental technology (innovative technologies)

### B. Cooperation Proposal

The company would like to start new cooperations in the field of new technologies and the utilization of hazardous wastes. Besides the company would like to learn a new mechanical solution that can be used in company reactors.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

Offer Reciprocal production agreement

Offer Subcontracting

Offer Manufacturing licences

Description of cooperation request

Request Transfer of know-how and technology

Request Technological cooperation

Request Research & Development

Request Reciprocal production agreement

Request Subcontracting

Request Manufacturing licences



## Catalogue of Participants - Teilnehmerkatalog

### CB Chemie und Biotechnologie GmbH

57

Germany

Type of company: Enterprise

Establishment year: 1986

Field of activities: Production

Certification / Quality standard: ISO 14001

Size group of employees: 0 (50 - 149)

Homepage: www.cb-chemie.de

Contact Person: **Dipl. Ing. Martin Feindt**, Vice President Export; **Jens Becker**, Export Manager

#### A. Company Profile

CB Chemie und Biotechnologie GmbH (chemistry and biotechnology) manufactures chemical products for technical purpose for surface treatment. The innovative, environmentally compatible and user-friendly bio-chem products are used for cleaning, welding, lubricating and corrosion protection. Bio-chem products are traded world-wide. There are sales branch offices and partial already productions in several countries. The bio-chem research and development team is able to adapt bio-chem products to different market situations. The internal development department of CB Chemie cooperates with an international team of research institutes.

**Nace-Codes** DG.24.50 Manuf. of soap, detergents & perfumes; toilet, cleaning & polishing prepar.  
DG.24.66 Manufacture of other chemical products n.e.c.

#### Activity-Codes

#### B. Cooperation Proposal

We are looking for a partner for distributing bio-chem products locally and nationwide directly to end users in metal industry. CB expects more sales know how than chemical knowledge. CB is willing to transfer chemical know-how to enable its partners to work successfully in the market. CB's research and development department is able to adjust existing bio-chem products or design products for the local market. On a long-term basis the goal will be to develop with the partner an address that might have an independent production unit and development. CB is also looking to get in contact with potential metal working companies who would like to reduce or avoid VOC consumption for cleaning or safe costs by using innovative chemo-technical products for cleaning, welding and maintaining.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Sourcing cooperation (buying, sourcing,...)

### Engineering Center Transvzuk

99

Ukraine

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Kateryna Meshcheryakova**

#### A. Company Profile

TRANSZVUK is focused on the engineering and technological research based on unconventional approaches. Our research group designs and produces highly technological and competitive equipment that meets the demands of chemical, oil-refining, nuclear-power engineering, construction and transport industries. We initiate the development of ecological programs concerning reagentless water decontamination, recycling technologies and alternative sources of energy

**Activity-Codes** 0106020502 Engineering services for the water technology  
010899 Others: Power supply, water supply and energy management

#### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

Offer Manufacturing licences



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request  
Request Joint venture

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### FB-Elektronik GmbH

7

Germany

Type of company: Enterprise

Establishment year: 1990

Field of activities: Production

Certification / Quality standard:

Size group of employees: 10 ( )

Homepage:

Contact Person: **Georg BAYER**

#### A. Company Profile

Development for Hard- and Software, Microprocessor-controller  
Control-systems  
customized industrial control systems  
power bridges for dc motors  
circuit board assembly  
electrical technology  
assembly (machines/devices) and robot production upon customer request, Process Technology, Mechanic,  
Pneumatic

**Nace-Codes** DL.33.20 Manufacture of instruments & appliances for measuring, checking, testing,...

**Activity-Codes** 05040504 Microelectronic components

#### B. Cooperation Proposal

Offer Transfer of know-how and technology.  
Offer Technology cooperation.  
Offer Research & Development.  
Offer Reciprocal production agreement.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Transfer of know-how and technology  
Request Research & Development  
Request Manufacturing licences

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### National Institute for Research and Technology in Electrical Engineering ICPE-CA INCDIE ICPE-CA

176

Romania

Type of company: Research facility, university or other institution of higher education, ... Research and Development Institute for Electrical Engineering

Establishment year: 2001

Field of activities: Services Production, Services and Training

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 195 (150 - 249)

Homepage: [www.icpe-ca.ro](http://www.icpe-ca.ro)

Contact Person: **Researcher Ciprian Onica**, IT Manager; **Dr. Eng. Gimi Aurelian Rimbu**, Senior Researcher

#### A. Company Profile

Company's products: rotary piezoelectric micromotor; proportional electromagnetic actuator; on-off electromagnetic actuator; Hallbach cylinder, generator of rotational and homogenous magnetic field; displacement sensor; device



## Catalogue of Participants - Teilnehmerkatalog

for CO2 detection; activated carbon mesophase based material for CO2 capture; electric decoupling and electroprotection device – solid state polarization cell replacement – DPS 150 Z; electric decoupling and electroprotection device for medium and high voltage underground power cables – DPC; electroprotection device for metallic structure which are functioning in explosive environments – DES; Ni powders with high specific surface area; B, Cr, Fe and Co alloyed NiAl powders; biomaterials based on calcium phosphates for medical applications; carbon/ceramic resistors for railway protection; Cu-Fe and Cu-Ag components obtained by diffusion bonding; microwires from Cooper and FeBSi; ceramic dental crucibles; ceramic backing material (auxiliaries for one-sided welding process)

The main activities of INCIE ICPE-CA are: applied and basic research in the electrical engineering field, engineering, sample testing, measurements, in laboratory, in pilot stations and on field expert's findings, technological development on the processing and practical application field of recovered industrial wastes, the elaboration of technical and economical norms of national interest concerning the assurance of the fundamental demands in the electrical engineering field, building of strategies, technical assistance and consulting in the electrical engineering field, information, documentation and personal training in the electrical engineering field. Offered technologies and services: techniques of electrical engineering materials obtained through the research process; recycling of granulated fine metallic wastes; technical solutions for energetic optimization in electrochemical technologies; studies of corrosion aggression in soil; experimental studies on material properties at low temperature; studies on medical and industrial applications at low temperature; obtaining and characterization of new materials; activity in certification and carrying out the Integrated Quality-Environment Management System according to the ISO 14001 requests; consulting, examination in the assurance of the industrial property protection by patents, marks, drafts of industrial patterns; analysis laboratory and materials certification.

**Nace-Codes** K.73.10 Research and experimental development on natural sciences and engineering

**Activity-Codes** 030102 Basic research in electric and electronic engineering

### B. Cooperation Proposal

Technological co-operation

Bilateral in R&D co-operation

#### Description of cooperation offer

Offer Transfer of know-how and technology

Offer Technological cooperation

Offer Research & Development

#### Description of cooperation request

Request Transfer of know-how and technology

Request Technological cooperation

Request Research & Development

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## R&EC ETU AG, Research & Engineering Center Professora Popova 5, 75 letter O Saint-Petersburg, 197346

Russian Federation

Type of company: Enterprise

Establishment year: 1990

Field of activities: Services

Certification / Quality standard: ISO 9001:2000

Size group of employees: 280 ( )

Homepage: www.rec-etu.com

Contact Person: **Artur Huber**, Geschäftsführer, deutsche Vertretung; **Rainer Hiller**, Kooperationspartner, Geschäftsführer s3qm

### A. Company Profile

'R&EC ETU' Co. was founded on the basis of Computer Technologies and Computer Science Department of St. Petersburg State Electrotechnical University.

The R&EC ETU's basic spheres of activities are:

Mathematical methods of the data processing;

Geographic Distributed information systems;

Electronic Goods Declaring Systems;

Systems of electronic document circulation;

Data-mining, Data-processing, expert systems and knowledge bases;





## Catalogue of Participants - Teilnehmerkatalog

Information systems monitoring, audit and reengineering.  
 R&EC ETU provides research and development works in IT sector and software outsourcing services.  
 In 2006 in the city of Regensburg the German office of the company R&EC Deutschland GmbH has been opened.

<b>Activity-Codes</b>	03080201	Subcontracted research work
	03080202	Subcontracted development work
	03080204	Analysis, diagnosis and optimization of systems
	03080205	Knowledge management services
	03080207	Engineering and development for Research & Technology; other

### B. Cooperation Proposal

Searching of strategic partners, Expansion of the market of research and development works and software outsourcing services.

- Description of cooperation offer
- Offer Research & Development
- Description of cooperation request

## RAAL SA

**174**  
Romania

Type of company: Enterprise  
Field of activities: Production  
Size group of employees: 1500 (250 or more)  
Establishment year: 1980  
Certification / Quality standard: ISO 2000 ISO 9001:2000 ISO 14001 vISO/TS 16949  
Homepage: www.raal.ro  
Contact Person: **Oana Ecedi**, Customer Representative; **Laura Miron**, Head of the Marketing Department

### A. Company Profile

Manufacturer of complete cooling systems and heat exchangers: radiators, oil coolers, air coolers, condensers, and combined coolers, made of aluminium alloys in brazed construction designed for agricultural, construction, industrial equipment and automotive applications.

<b>Nace-Codes</b>	DM.34.30	Manufacture of parts & accessories for motor vehicles & their engines
<b>Activity-Codes</b>	0902020405	Air heat exchangers, air coolers, air heaters
	0902020407	Evaporation and condensation heat exchangers
	0902020408	Recuperators, heat exchangers
	0902020410	Air condensers
	0902020413	Heat exchangers; other

### B. Cooperation Proposal

- ...
- Description of cooperation offer
- Offer Technological cooperation
- Offer Research & Development
- Offer Subcontracting
- Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### RESEARCH, DEVELOPMENT AND TESTING NATIONAL INSTITUTE FOR ELECTRICAL ENGINEERING – ICMET CRAIOVA 200

Romania

Type of company: Research facility, university or other institution of higher education, ...

Establishment year: 1974

Field of activities: Services Production, Services, Research and development of electric power equipment

Certification / Quality standard: ISO 9001:2000 ISO 14001 ISO/IEC 17025/2005

Size group of employees: 0 (250 or more)

Homepage: [www.icmet.ro](http://www.icmet.ro)

Contact Person: **Eng. Mircea Aciu**, General Manager; **Dr. Eng. Victor Proca**, Head of SEEMS R&D Collective

#### A. Company Profile

- High Voltage & High Power Tests (type and development tests) for Electrical Power Equipment (Transformers, LV, MV and HV Apparatus)
- On-site Diagnosis on Electrical Power Equipment
- Power Transformers Insulation Treatment by Unconventional Methods
- Monitoring Equipment for Power Transformers
- Variable Ratio Transformers

#### B. Cooperation Proposal

Ecological technology for decrease of residual stress in metallic constructions welded using vibratory stress relief equipment (VSR) Type Details: ICMET have such preoccupation and experience within VSR field, since 1985.

The dimensional stabilization by vibration consists in the utilization of the controlled vibrations for reducing the residual stress in metallic constructions welded. This treatment can be applied both to ferrous and non-ferrous parts; it can be applied also during welding, avoiding cracks generation.

Actually, the method imposes no limit to the weight of the treated parts. The vibratory stress relief equipment is could by micro-controller which, on the bases of a dedicated software allows:

- vibrator speed change, consequently mechanical vibration frequency change;
- amplification and processing of the electrical signal given by the acceleration transducer;
- data presentation of the vibrator speed and current absorbed by the motor, on alphanumeric display, with LCD;
- identification of the resonance peaks;
- control of the equipment operation, from the keyboard.

Programme (Collaboration EU R&D): FP7-ENERGY

Expiry Date: 2008-05-30

Target Partner : Expertise: We wish an European norm drawing up for the technology residual stress decrease of metallic constructions welded using the controlled mechanical vibrations which are output of the actuators: electrodynamic, magnetostrictive, dc or ac motors. So, ww are searching for the partners which had the field expertise:

- vibration & acoustic engineering;
- numerical simulations for determining and reducing of internal tensions in welded metallic constructions;
- magnetostrictive vibratory stress relief;
- 3D modeling mechanical vibration for residual stress reduction;
- environmental technology;
- drop method tests of structure ability to energy absorption;
- dynamic, stress & strain analysis of structures;
- finite element modeling of vibration stress relief after welding;

Country: ÖSTERREICH, BELGIQUE-BELGIË, SCHWEIZ/SUISSE/SVIZZERA, CESKA REPUBLIKA, DEUTSCHLAND, DANMARK, EESTI, ESPAÑA, SUOMI/FINLAND, FRANCE, HELLAS, MAGYARORSZAG, ÉIRE/IRELAND, ÍSLAND, ITALIA, LIETUVA, LUXEMBOURG (GRAND-DUCHÉ), LATVIJA, MALTA, NEDERLAND, POLSKA, PORTUGAL, SVERIGE, SLOVENIJA, SLOVENSKA REPUBLIKA, UNITED KINGDOM



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation offer

Offer Joint venture  
 Offer Transfer of know-how and technology  
 Offer Technological cooperation  
 Offer Research & Development  
 Offer Reciprocal production agreement  
 Offer Subcontracting

Offer Manufacturing licences  
Description of cooperation request

Request Joint venture  
 Request Transfer of know-how and technology  
 Request Technological cooperation  
 Request Research & Development  
 Request Reciprocal production agreement  
 Request Subcontracting  
 Request Manufacturing licences

### SAS Hagmann GmbH

**228**

Germany

Type of company: Enterprise

Establishment year: 1996

Field of activities: Services

Certification / Quality standard: ISO 9001:2000 DIN EN ISO 17025

Size group of employees: 10 (10 - 49)

Homepage: www.sashagmann.de

Contact Person: **Tina Lamprecht**, Management Assistant; **Dipl. Ing. Manfred Hagmann**, Managing Director

#### A. Company Profile

The company is a service laboratory in the field of chemical analysis. In-process testing of medical products, technical cleanliness of individual components, analysis of synthetics and additives, checking for traces of silicon, determination of surface qualities, determination of material components.

**Nace-Codes** 0.93.5 Other service activities n.e.c.

**Activity-Codes** 12140209 Analyses, damage analyses and certificates for the field of materials technology  
 121499 Others: Services for the field of subcontracting

#### B. Cooperation Proposal

The company is offering competent solutions- before, during and after the production of components and materials.

Description of cooperation offer

Offer Research & Development

Description of cooperation request

### WARETEX GmbH

**85**

Germany

Type of company: Enterprise

Establishment year: 1993

Field of activities: Services special equipment construction

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Dipl.-Ing. oec. Lothar Kühne**, Chief Administrative Officer; **Dipl.-Ing. oec. Margrit Köhli**, Managing Director

#### A. Company Profile

WARETEX offers heat recovery facilities and technologies for industrial laundries.



## Catalogue of Participants - Teilnehmerkatalog

The WARETEX sorting systems:

PTS - Private laundry textile sorting

HTS - Hospital textile sorting

OTS - Outerwear textile sorting

LTS - Leasing flat laundry textile sorting

ensure a self-contained organisational and control system between customers and laundries. The fully automatic laundry sorting function plays a particular role in optimising all operations, providing continuous assurance that all laundry is precisely assigned between central operations and customers. Laundry losses caused by counting and sorting errors are eliminated. And less staff are required.

Sorting System Modules: Device which automatically places the transponder on the laundry articles and simultaneously assigns the data via an input terminal.

Dirty laundry counting and sorting unit for automatic separation, counting and sorting for the laundry articles.

Automatic separation unit for finished laundry articles in containers and sorting by 50 sorting criteria.

Unit for precise stacking of individual articles according to prescribed sorting criteria, including foil packaging and transfer of the stack to a commissioning unit.

Flexible buffer storage systems for commissioned flat laundry stacks.

Plant technology for automatic customerbased commissioning of laundry stacks in one or more containers with a defined order of storage.

Container control system with computer-supported transport optimisation to avoid errors when loading or unloading containers.

**Nace-Codes** E.40.30 Steam and hot water supply

**Activity-Codes** 04040514 Image processing systems for other branch-specific applications  
0804030307 Optical measuring and testing technology; other

### B. Cooperation Proposal

Waretex is looking for partners especially in the field of ultrasonic measurement methods, heat exchanging devices and humidity measurement methods.

Description of cooperation offer

Offer Reciprocal distribution

Offer Technological cooperation

Description of cooperation request

## Subcontracting services, materials, components and systems for mechanical engineering, the automotive industry and plant engineering

### AGRO AG

**12**

Switzerland

Type of company: Enterprise

Establishment year: 1953

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.agro.ch

Contact Person: **Christoph BORER**, Sales Director International; **Anton BUCHER**, Sales & Technical Support Mgr.

### A. Company Profile

AGRO, founded in 1953, is a leading Swiss manufacturer of innovative electrical cable glands. The products are well known for their high quality and the Swiss precision. Especially, the EMC cable glands for shielded cables are made of excellent quality and meet the highest requirements.

AGRO also offers a wide range of cable glands for explosion protected devices according to the ATEX standard.



## Catalogue of Participants - Teilnehmerkatalog

Along with the cable glands, AGRO also has a wide range of accessory parts such as lock-nuts, enlarging fittings and reducers. One of the strenght is the outstanding product availability as well as the customised cable gland production.

a swiss manufacturer of innovative and high quality electrical products.

AGRO also offers a wide range of cable glands for explosion protected

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 0103030506 Cable bushings for cable laying/line construction  
0103030508 Cable laying material, cable laying systems; other

### B. Cooperation Proposal

The company is looking for distributors which do have the capacity to represent its products. The ideal candidate should have a complementary product range such as protective conduits, cables, clamps, etc. or other cable related products.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## AKGUN Radyator San. ve Tic. Ltd. Sti.

**217**

Turkey

Type of company: Enterprise

Establishment year: 1974

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 ( )

Homepage: www.akgunradiator.com

Contact Person: **Serhan Akgun**, Deputy General Director

### A. Company Profile

The company has four different products and they are steel transformer radiator, corrugated walls, corrugated tanks, flat wall tanks and covers, conservators in radiator production our range is between 800 mm – 3500 mm up to 45 elements.

In Corrugated Tank production the range is up to 8 MVA as hermetically or oil immersed type.

In flat Wall Tank production our range is up to 30 MVA or 10 tons.

Corrugated wall production range is 400 mm – 1600 mm for steel sheet and 40 mm – 400 mm for depth of the corrugations.

The company is working with big groups like ABB, AREVA, SIEMENS and SCHNEIDER for all product range.

### B. Cooperation Proposal

The company is looking for subcontracting.

Description of cooperation offer

Description of cooperation request

Request Subcontracting

## Aksan Kalip San. Tic. A.S. Turkey Mikroak Ltd. Bulgaria (Co-exh. / owned by Aksan)

**21**

Turkey

Type of company: Enterprise

Establishment year: 1977

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.aksan-co.com

Contact Person: **Ozcan ORBEYI**, General Manager; **Ozgur YILKAN**, Customer Representative

### A. Company Profile



## Catalogue of Participants - Teilnehmerkatalog

The company is a subcontractor which owns 2 plants: one plant is based in Turkey and the other one is located in Bulgaria, which offers important cost advantages.

The company is active in the following fields: stamping of sheet metal, plastic injection and assembly of them if necessary.

The target markets are consumer electronics, automotive, white-brown goods, industrial applications etc.

**Nace-Codes** DJ.27.33 Cold forming or folding

**Activity-Codes** 1203020101 Pressed parts made of steel, stainless steel  
1205010113 Plastic mouldings; other  
12060119 Sheet metal and wire products, springs; other

### B. Cooperation Proposal

The company offers the following types of co-operation: subcontracting, joint venture, merger, exchange of shares and selling of a complete company (wholly or in part).

Description of cooperation offer

Offer Joint venture

Offer Merger, exchange of shares

Offer Selling of a complete company (wholly or in part)

Description of cooperation request

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## Alianza Metalurgica SA

**114**

Peru

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (50 - 149)

Contact Person: **Patrick Spitler**

Certification / Quality standard:

Homepage:

### A. Company Profile

Aluminium sand casting, precision casting, permanent mold casting and pressure die casting  
Additional services: finishing, mechanizing, assembly, painting

**Nace-Codes**

### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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## AL-KOR Makina

**202**

Turkey

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (150 - 249)

Contact Person: **Alen Darçin**, Deputy General Manager

Establishment year: 1996

Certification / Quality standard: ISO 9001:2000  
VISO/TS 16949

Homepage: [www.al-kor.com.tr](http://www.al-kor.com.tr)

### A. Company Profile

The company supplies services for automotive sector in major, telecommunication and white goods sector on the following fields by using CAD, CAM, CNC technologies;

- Mould and Automation Designs:



## Catalogue of Participants - Teilnehmerkatalog

All kinds of metal, plastic and progressive mould manufacture, assembly and test apparatus and instruments.

- Sheet Functions:  
Cutting, coating, bending, twisting, stamping and deep form rolling functions.
- Injection Processes:  
Plastic injection processes (products with inserts and double components).
- Machining

<b>Nace-Codes</b>	DJ.27.33	Cold forming or folding
	DJ.27.50	Casting of metals
	DJ.27.54	Casting of other non-ferrous metals
<b>Activity-Codes</b>	1202010801	Aluminium castings; aluminium diecastings
	1202010809	Non-ferrous metal casting (NF metal casting); other
	1203020101	Pressed parts made of steel, stainless steel
	1205010113	Plastic mouldings; other
	12060119	Sheet metal and wire products, springs; other

### B. Cooperation Proposal

The company is looking for a joint venture or subcontracting for selling her original products (Mould and Automation Designs, Sheet Functions, Injection Processes, Machining ).

Description of cooperation offer

Offer Logistical cooperation

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal Marketing/ promotion

Request Sourcing cooperation (buying, sourcing,...)

Request Joint venture

Request Subcontracting

Request Manufacturing licences

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## Alltech Metal

**68**  
France

Type of company: Enterprise

Establishment year: 2000

Field of activities: Trade (Sales, distribution)

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: [www.alltechmetal.fr](http://www.alltechmetal.fr)

Contact Person: **Dirk VOGEL**, Export Manager; **Tanguy JOUFFROY**, Directeur

### A. Company Profile

The company is active in the technical know-how and its experience has made of Alltech Metal a great name on the French market.

The company is specialised in copper and copper allows as well as in brass, bronze and silver nickle with thicknesses of 0,05mm to 10 mm in sheets and stripes.

Whether cold-rolled, slit, shape-cut, surface-treated, tinned, nickle-, gold, or silver-plated: the flexibility, expert knowledge and competence in foreign languages of its staff, combined with large stock availability of more than 1000 tons help the company to realise all kind of its customers' wishes.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.27.32	Cold rolling of narrow strips
	DJ.27.40	Manufacture of basic precious and non-ferrous metals
	DJ.27.44	Copper production
	DJ.27.45	Other non-ferrous metal production
	DJ.28.51	Treatment and coating of metals
<b>Activity-Codes</b>	1209010301	Sheet metals (non-ferrous metals)
	1209010302	Bands (non-ferrous metals)
	1209010303	Strips (non-ferrous metals)
	1209010310	Semifinished roll-bonded metal products (non-ferrous metals)
	1209040301	Multi-layer composite materials

### B. Cooperation Proposal

The company is a supplier of non-ferrous semi-products and is looking for reciprocal distribution. The company is offering subcontracting services.

Description of cooperation offer

Offer Reciprocal distribution

Offer Subcontracting

Description of cooperation request

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## Altek Dokum Hadde Mamulleri San. ve Tic. Ltd. Sti.

**37**  
Turkey

Type of company: Enterprise

Establishment year: 1971

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.altekdokum.com

Contact Person: **Nilay DENIZLI**, Foreign Trade Manager; **Safak BAS**, Sales Manager

### A. Company Profile

Altek Dokum Hadde Mamulleri is active in the production and sales of copper- and copper alloys semi finished products. The main products are brass strips, copper strips, brass rods and coin blanks.

<b>Nace-Codes</b>	DJ.27.44	Copper production	
	<b>Activity-Codes</b>	1209010302	Bands (non-ferrous metals)
		1209010303	Strips (non-ferrous metals)
		1209010304	Rods (non-ferrous metals)
		1209010312	Foils and thin bands (non-ferrous metals)

### B. Cooperation Proposal

The company offers to sell copper strips, brass strips, brass rods, coin blanks, forged brass parts. Altek Dokum Hadde Mamulleri wants to buy copper cathodes, zinc ingots, pre-rolled copper strips and pre-rolled brass strips.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)





## Catalogue of Participants - Teilnehmerkatalog

### André Laurent S.A.

**2**  
France

Type of company: Enterprise

Field of activities: Production

Size group of employees: 150 ( )

Establishment year: 1967

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Homepage: [www.andre-laurent.fr](http://www.andre-laurent.fr)

Contact Person: **Bruno Barriol**, Export Area Manager

#### A. Company Profile

The company ANDRE LAURENT is manufacturer of critical mechanical assembly parts like special screws and bolts throughout hot forging, machining and cold thread rolling. The products are used in diesel engines, turbines and power generation applications as well as in the aerospace industry and are manufactured according to drawing and specification.

Capacities are:

- Hot forging (outer dia. 12-170 mm x 1000 mm)
- Cold thread rolling (M12-M250 x 3000 mm)
- Machining (outer dia. 12-350 mm x 3000 mm)

Due to a higher safety and quality of special screws and bolts obtained through hot forging and thread rolling, both processes belong to our major core competences.

Product examples:

- Connecting rod screws
- Hexagonal head cap screws
- Studs and bolts
- Threaded rods
- Round nuts

**Nace-Codes** DJ.28.70 Manufacture of other fabricated metal products

**Activity-Codes** 1203010202 Safety parts; drop-forged  
1203030101 Rolled threads made of metal

#### B. Cooperation Proposal

We are looking for potential customers having demands for security-relevant mechanical components like special screws, studs and bolts.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

### AR-IS Automotive

**189**  
Turkey

Type of company: Other :

Field of activities: Production

Size group of employees: 0 (50 - 149)

Establishment year: 1965

Certification / Quality standard: vISO/TS 16949

Homepage: [www.ar-is.com.tr](http://www.ar-is.com.tr)

Contact Person: **Ahmet Asım Cıracı**, General manager; **Suna Güngör**, Export logistic responsible

#### A. Company Profile

Main products : stamping, tube cutting, bonding, powder painting, welding, assembling, die design, deep drawing

**Nace-Codes**

**Activity-Codes**

#### B. Cooperation Proposal

The company is looking for joint venture in order to become a more powerful company to serve all potential European automotive customers.

Description of cooperation offer



## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

- Request Sourcing cooperation (buying, sourcing,...)
- Request Joint venture
- Request Research & Development

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### AUTOMAC GmbH & Co. KG

**79**

Germany

Type of company: Enterprise

Establishment year: 1990

Field of activities: Production

Certification / Quality standard: DIN 18700

Size group of employees: 25 (10 - 49)

Homepage: www.automac.de

Contact Person: **Dipl. Ing Frank -Volker HENNIG**, Managing Director; **Betriebswirt Matthias HENNIG**, Purchasing Manager

#### A. Company Profile

AUTOMAC

offers you:

Handling technique

Logistic solutions

Special machinery

Operational supplements and Production technology

Automation of production processes

- handling system solutions aimed at automation of process cycles incl. customer tailored control technique
- transportation and storage equipment
- . conveying and rolling tracks
- . lifting stations
- . assembly equipment (vacuum/magnetic)
- other equipment for sheeting, piling and separation
- vacuum lifting equipment
- electromechanically and pneumatically driven parallel hooks
- series punching plant
- machinery for seaming and bending
- machinery for ruing and coiling
- special equipment according to customers' order
- Vacuum working pedestals
- welding pedestals
- welding supports
- assembly supports
- assembly benches
- Project management
- automation of processes cycles incl. control technique
- special equipment

**Nace-Codes** DK.29.22

Manufacture of lifting and handling equipment

DK.29.24

Manufacture of other general purpose machinery n.e.c.

#### B. Cooperation Proposal

Sales co-promotion

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

Request Reciprocal Marketing/ promotion

Request Transfer of know-how and technology



## Catalogue of Participants - Teilnehmerkatalog

### B&W Technology and Trade GmbH

**14**

Germany

Type of company: Enterprise

Establishment year: 1999

Field of activities: Other : Handel&Dienstleistung

Certification / Quality standard: ISO 9001:2000 ISO 14001 EN10204\_3-1B.BA

Size group of employees: 0 (10 - 49)

Homepage: www.bw-technology.com

Contact Person: **Dipl.-Ing. Hong Wang**, Consulting Manager; **Dr. Minzhi Wu**, Managing Director

#### A. Company Profile

The company B&W TECHNOLOGY AND TRADE GMBH has two business fields:

- professional supplier of high power and high quality magnets and magnet systems with quality certifications of ISO9001:2000, ISO 14001/2005 and EN10204\_3-1B.BA.
- professional chinese business consultant and adviser for european companies base on our daily business activities with china. We offer:
  - translations into german, english, chinese
  - market studies
  - development of strategies to enter chinese market
  - arrangement of complete trade fair preparation and support
  - business establishment of any kind, such as Joint Ventures, subsidiaries and Rep-offices
  - sourcing
  - distribution
  - quality management directly on location
  - constante support for all activities

**Nace-Codes** G.51.70 Other wholesale

**Activity-Codes** 2106 Consultancy and support of economic cooperations  
2119 Economic services for global business; other

#### B. Cooperation Proposal

We are looking for companies wo will like to start the business in china or are already activ in china. We offer our special know-how and full-servives in chinese business.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Sourcing cooperation (buying, sourcing,...)

Offer Joint venture

Offer Transfer of know-how and technology

Offer Subcontracting

Description of cooperation request

### Codiprolux S.A.

**27**

Luxembourg

Type of company: Enterprise

Establishment year: 2004

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (1 - 9)

Homepage: www.codipro.net

Contact Person: **Gert KAMPHUIS**, Commercial Representative

#### A. Company Profile

CODIPRO is a manufacturer of swivel lifting rings.

The company proposes a whole range of rings to find a solution to all problems of lifting and turning of loads.



## Catalogue of Participants - Teilnehmerkatalog

Safety in lifting and handling heavy equipment is the company's motto. That is the reason why CODIPRO has developed a new generation of safety rings.

CODIPRO's rings are particularly designed to be used in tapped holes often on the side of heavy equipment such as moulds for plastic injection.

Usable in all directions and in all positions on the equipment due to a single, a double or a triple articulation, they are particularly suitable for the turning of moulds by crane.

These rings, unitary tested, are supplied with their certificate of conformity.

Many companies forbid the use of traditional rings on the side, too dangerous and unsafe, and have adopted this new generation of safety rings.

### Nace-Codes

**Activity-Codes** 1211030101 Special screws

### B. Cooperation Proposal

CODIPRO is looking for agents and distributors who are interested in selling the company's rings.

Profile of distributors that the company is looking for:

- active firm in the "handling and lifting" market;
- having a sales network that is already well set up in its geographical activity zone (salesmen, catalogues, means of transports...);
- dynamic commercial activity.
- able to give to the end customer a technical support.
- no financial problems.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## E.J. DANPOL SP.Z O.O.

**61**  
Poland

Type of company: Enterprise

Establishment year: 2003

Field of activities: Production

Certification / Quality standard: International Welding Engineer Certificate

Size group of employees: 0 (50 - 149)

Homepage:

Contact Person: **M.Sc. Marcin MICHALSKI**, Project Engineer

### A. Company Profile

Producing welded steel structures, machine and device according to customer documentation.

They make steel parts for cement branch, mining branch, mineral branch. They gained a lot of experience with welded stainless steel, mild steel, hardox. They are very flexible, most important for them is the quality and date of delivery.

**Nace-Codes** DK.29.10 Manufacture of machinery for the production & use of mechanical power, exc.  
 DK.29.20 Manufacture of other general purpose machinery  
 DK.29.52 Manufacture of machinery for mining, quarrying and construction

**Activity-Codes** 1204010601 Turnery products; other  
 12040206 Milled parts; other  
 12040304 Drilling parts; other  
 12060201 Parts and structures (from subcontractors)  
 12060202 Structures for production plants (from subcontractors)  
 12060203 Heavy structures (from subcontractors)  
 12060204 Welded constructions, steel plate towers, lightweight steel constructions  
 12060205 Metal structures; other



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

They offer the manufacture of steel parts for cement branch, mining branch, mineral branch according to customer documentation.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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### EASTIMPEX DL Co. Ltd.

**127**

Hungary

Type of company: Enterprise

Establishment year: 1990

Field of activities: Other : main contracting

Certification / Quality standard: companies represented by us have certification

Size group of employees: 0 (1 - 9)

Homepage:

Contact Person: **Dr. Júlia ANTAL**, commercial dir.; **Péter BRÜLLER**, Chief Engineer

### A. Company Profile

Eastimpex DL Co. Ltd. has a 15 years' practice in overhaul and maintenance of heavy machinery in Hungary using the advantage of representation of companies with special, state of the art overhaul technologies and co-operating with specialized Hungarian firms.

They offer manufacturing and maintenance services for power stations and chemical works in the fields of steam turbine & centrifugal compressor parts such as:

- Manufacturing of blades on sample basis by reverse engineering modelling or by drawings supplied by the Client
  - o Material: as required by the turbine/compressor operation circumstances
  - o Airfoil shape: straight or twisted Root form: as requested for (T-root, fir-tree, dovetail etc.) Top view: open or with shroud Total length: up to 500 mm
  - o Model drawing and machining by 4 axle NCT controlled, FANUC compatible processing centre
- Rotor renewal: reblading, blade stripping, balancing
- Remanufacturing of spare parts
- Repair by special weld- and coating technologies QA is controlled by a German engineering company.

**Nace-Codes** DK.29.10 Manufacture of machinery for the production & use of mechanical power, exc.

**Activity-Codes** 090299 Others: Power plant components

### B. Cooperation Proposal

They intend to co-operate with partners active in the maintenance / repair / overhaul work of power stations & chemical plants.

Eastimpex DL Co. Ltd. provides

- turbine / compressor blade manufacturing based on sample or redesign by reverse engineering
- turbine / compressor re-blading
- complete overhaul of turbine / compressor
- machine part manufacturing based on reverse engineering
- machine part repair with special technologies (stellite welding, HVOF, plasma etc. coating)

Description of cooperation offer

Offer Technological cooperation

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### EKINLER Elektronik San. ve Tic. Ltd. ^ti.

**234**  
Turkey

Type of company: Other : supplier industry

Establishment year: 1984

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (250 or more)

Homepage: www.ekinler.com

Contact Person: **Alican EKIN**, Project Coordinator

#### A. Company Profile

The company is working in electronic market producing connectors, terminals, cables and cable harnesses. The company's main customers are from TV, Household appliance, Automotive, Heating elements, Telecom market. The company is serving to these markets with its best quality products for best market prices for long years. The company's aim is to design and produce products with lower cost and higher usability for valuable customers and meet the market demand today and in the future.

**Nace-Codes** DH.25.24 Manufacture of other plastic products  
**Activity-Codes** 12070405 Cable harness for motor vehicle

#### B. Cooperation Proposal

The company is serving to these markets with its best quality products for best market prices for long years. The company's aim is to design and produce products with lower cost and higher usability for valuable customers and meet the market demand today and in the future.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)  
Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Selling of a complete company (wholly or in part)

### Elana-PET Sp. z o.o.

**125**  
Poland

Type of company: Enterprise

Establishment year: 1996

Field of activities: Services

Certification / Quality standard: own inner quality system

Size group of employees: 0 (250 or more)

Homepage: www.elanapet.pl

Contact Person: **Jacek MARTYNA**, Sale & Marketing Manager; **Tadeusz KOZLOWSKI**

#### A. Company Profile

The company provides services in mechanical sector. It is specialized in manufacturing the machining spare parts, welding constructions, building machines and devices according to customer's documentation. The company has experience in co-operation with customers from EU since 1997.

Main contracts and products:

- complete (steelwork) line to continuous oxygen free casting of copper rods;
- transportation lines for steel pipes manufacturers;
- device to ground milling etc.

**Nace-Codes** DK.29.10 Manufacture of machinery for the production & use of mechanical power, exc.  
DK.29.20 Manufacture of other general purpose machinery  
DK.29.24 Manufacture of other general purpose machinery n.e.c.  
DK.29.50 Manufacture of other special purpose machinery

**Activity-Codes** 120411 Machined parts; other  
120499 Others: Machined metal parts



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is looking for producers of machines and devices for various branches interested in the co-operation with the Polish company (machining spare parts, welding constructions, manufacturing devices or complete production lines) according to customer's documentation.

[Description of cooperation offer](#)

[Description of cooperation request](#)

Request Subcontracting

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### Eling AD

**106**

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Milutin Guzvic**

#### A. Company Profile

Electrical and electronic engineering, equipment for induction heating

**Activity-Codes** 090103 Heating stations, heat generation plants

#### B. Cooperation Proposal

subcontracting

[Description of cooperation offer](#)

Offer Sourcing cooperation (buying, sourcing,...)

[Description of cooperation request](#)

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### Elma TT

**109**

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (50 - 149)

Homepage:

Contact Person: **Marko Predojevic**

#### A. Company Profile

electro metal

Production of dry transformers, reactors and electrical devices

#### Nace-Codes

<b>Activity-Codes</b>	0103040301	Transformers (control transformers)
	0103040302	Bell transformers
	0802010105	Small transformers

#### B. Cooperation Proposal

subcontracting

[Description of cooperation offer](#)

Offer Sourcing cooperation (buying, sourcing,...)

[Description of cooperation request](#)



## Catalogue of Participants - Teilnehmerkatalog

### Emek Makina Metal Industry

**38**  
Turkey

Type of company: Enterprise

Establishment year: 1980

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.emekmakina.com.tr

Contact Person: **Didar OZCELIK**, Partner; **Nejdet OZCELIK**, General Manager

#### A. Company Profile

Emek Makina's design and engineering services enclose every kind of plant design, engineering calculations and projects as well as a wide working field on stainless steel. Emek Makina is one of the most experienced companies especially in food and chemistry industry as well as in control systems, electrical installations, pipe installations, tank production etc. In the application stage of the system, with accurately prepared projects that suits its clients' needs, the company's basic principle is to procure equipment in high quality and up to standard. Both in manufacturing and installation processes, the priority and accuracy is given to quality workmanship. In turn-key processes, problem free and easy operated control and instrumentation systems are obtained.

<b>Nace-Codes</b>	DK.29.10	Manufacture of machinery for the production & use of mechanical power, exc.
	DK.29.20	Manufacture of other general purpose machinery
	DK.29.53	Manufacture of machinery for food, beverage and tobacco processing
	DK.29.54	Manufacture of machinery for textile, apparel and leather production

<b>Activity-Codes</b>	120101	Plant engineering
	1201020505	Construction machine accessories
	12060201	Parts and structures (from subcontractors)
	12060202	Structures for production plants (from subcontractors)

#### B. Cooperation Proposal

Emek makina offers to manufacture turn-key industrial plants in the field of food, chemistry etc. and to share its research and development experiences.

The company requests cooperation with turn-key chemical plant manufacturers, mixer producers, dryers (for laboratories and industrial plants), fluid bed dryer producers. The company is also interested in renewable energy sources, wind energy turbines, solar energies etc.

##### Description of cooperation offer

Offer Enterprise establishment / Start-Up

Offer Transfer of know-how and technology

Offer Manufacturing licences

##### Description of cooperation request

Request Enterprise establishment / Start-Up

Request Transfer of know-how and technology

Request Research & Development

### Engineering DASS

**107**

Macedonia, The Former Yugoslav Republic Of

Certification / Quality standard:

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Sandre Trpovsk**

#### A. Company Profile

Design, Manufacturing and Engineering, certification, ISO





## Catalogue of Participants - Teilnehmerkatalog

### Nace-Codes

**Activity-Codes** 0802070203 Switch cabinet systems for Automation  
 080299 Others: Electrical components, contactors, switches, command and signalling relays, housings

### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

## Favi S.A.

**71**  
France

Type of company: Enterprise

Establishment year: 1957

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Size group of employees: 0 (250 or more)

Homepage: www.favi.com

Contact Person: **François DOVERGNE**, Export Leader; **Perault KAREN**, Commercial Assistant

### A. Company Profile

The company is active in the following fields: pressure die-casting, mastering of die-cast rotors with high conductivity pure copper; divers technical parts such as watermeters, sanitary fittings, locksmith, valves and shiftforks of gearboxes; mastering of the production line from raw material to sub-assemblies.

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy

**Activity-Codes** 0408010101 Single-phase capacitor motors, industrial motors  
 0408010102 Standard 3-phase motors (squirrel cage)  
 0408010104 Trans-standard 3-phase motors (squirrel cage)  
 04080604 Accessories and components for electric motors and generators; other  
 1202010105 Diecasting processes  
 1202010804 Copper castings  
 1202010807 Brass castings  
 12070107 Motor vehicle gearing, automatic transmissions, gear components

### B. Cooperation Proposal

The company is a pressure die-casting foundry of copper alloys and is looking for new customers.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

## Ferd. Wagner GmbH & Co KG

**52**  
Germany

Type of company: Enterprise

Establishment year: 1849

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (50 - 149)

Homepage: www.ferd.wagner.de

Contact Person: **Bernhard Eckert**, Product Manager; **Volker Schreiner**, Manager Operations



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

Ferd. Wagner is an manufacturer of top quality metal profiles with surfaces of 0,5 to 18 mm<sup>2</sup>. The company also produces punched and coined components and is perfectly applying joining technics like welding, laser welding and soldering.

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy  
 DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 12030303 Metal sections  
 12030304 Bent metal parts

### B. Cooperation Proposal

Companies which have very specific requirements for metal profiles (surfaces, tolerances...) and want to use profiles for the manufacturing of their products.

Companies with demand for coined and punched components or joining technics.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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## FIMES, a.s.

**80**

Czech Republic

Type of company: Enterprise Herstellung der Gussteile

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 170 (150 - 249)

Homepage: www.fimes.mesit.cz

Contact Person: **Renata Dostálková**, Geschäftsabteilung; **Lenka Starinská**, Geschäftsabteilung

### A. Company Profile

The company is active in the production of casting parts:

- investment casting (Al, Fe and Cu alloys)
- pressure-die casting (Al alloys)
- gravity-die casting (Al alloys)
- machining
- moulds (Investment casting, pressure-die casting, gravity-die casting)
- moulds for injection moulding of plastics
- repair of the moulds.

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 1202010110 Castings according to other casting processes  
 1202010202 Mechanical moulding processes  
 1202010204 Investment casting with ceramic mould  
 1202010207 Castings according to other moulding processes  
 120299 Others: Original formed parts (casting, sintering)



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is interested in:

- investment casting (Al, Fe and Cu alloys)
- pressure-die casting (Al alloys)
- gravity-die casting (Al alloys)
- machining
- moulds (Investment casting, pressure-die casting, gravity-die casting)
- moulds for injection moulding of plastics
- repair of the moulds.

Description of cooperation offer

Offer Joint venture

Offer Technological cooperation

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Franchise

Request Marketing/ promotion

Request Logistical cooperation

Request Sourcing cooperation (buying, sourcing,...)

Request Merger, exchange of shares

Request Buying of a complete company (wholly or in part)

Request Selling of a complete company (wholly or in part)

Request Enterprise establishment / Start-Up

Request Research & Development

Request Reciprocal production agreement

Request Subcontracting

Request Manufacturing licences

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## FORGINAL

**70**  
France

Type of company: Enterprise

Establishment year: 1965

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 90 (50 - 149)

Homepage: [www.forginal.com](http://www.forginal.com)

Contact Person: **Lilian POURE**, Export Manager

### A. Company Profile

The company is producing drop forging parts from 10g to 10kg in steel, stainless steel and titanium.

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy

**Activity-Codes** 1203010202 Safety parts; drop-forged

1203010203 Precision forgings

1203010204 Die-formed parts; other

### B. Cooperation Proposal

The company is looking for potential partners in order to be able to sell its forging parts all over Europe.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Genesis Genel Enerji Sistemleri ğn\_aat T Dñ\_ Ticaret Ltd. ^ti.

**25**  
Turkey

Type of company: Enterprise

Establishment year: 1996

Field of activities: Other : Marketing company

Certification / Quality standard: ISO 2000 ISO 9001:2000

Size group of employees: 20 (10 - 49)

Homepage: www.genesis.com.tr

Contact Person: **E. Haluk BASARAN**, Foreign Trade Manager; **Tugrul KARAÇELEBĖ**, Foreign Trade Department / Responsible

#### A. Company Profile

Genesis is marketing all over the world products that have been manufactured by its sister companies. The company is responsible for the sales, the quality of the products, the research of new markets and new customers.

**Nace-Codes**  
DJ.27.50 Casting of metals  
DJ.27.51 Casting of iron  
DJ.27.52 Casting of steel

#### Activity-Codes

#### B. Cooperation Proposal

The company is looking for companies that wish to import and to distribute its products and/or companies that wish to act like its agent.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Marketing/ promotion

### Gumak

**23**  
Turkey

Type of company: Enterprise

Establishment year: 1970

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.gumak.com.tr

Contact Person: **Tumay OZKAN; Hakan OZKAN**, General Manager

#### A. Company Profile

The company is active in the following fields: machining and sales of casting, forging, steel and aluminium parts for automotive, tractor, electric, household appliance industries and others.

#### Nace-Codes

**Activity-Codes** 120411 Machined parts; other

#### B. Cooperation Proposal

Gumak offers sales of OEM machined parts.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### GURMETAL Hassas Dokum San. Tic. Ltd. Sti.

**190**  
Turkey

Type of company: Other : Private Company

Establishment year: 1990

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 130 (50 - 149)

Homepage: www.gurmetal.com.tr

Contact Person: **MBA Eng. Begum Yardımcı Sarıçoğlu**, VP of Finance and Sales; **PHD Eng. Gursel Yardımcı**, General Manager

#### A. Company Profile

Gür Metal, is an establishment which promotes and produces parts using the method 'Investment Casting' or 'Lost Wax Process' which is particularly an alternative of machined parts.

Gur Metal's products at world class quality standards for diverse set of industries including aeronautics, automotive, defense, valves & pumps, energy and health care. The casting materials are steel, stainless steel, cobalt or nickel based alloys, as well as aluminum and copper alloys. 55% of the manufactured parts are exported to Europe, mainly to Germany, France, Belgium and Holland.

**Nace-Codes** DJ.27.50 Casting of metals

**Activity-Codes**

1202010511	Stainless steel castings; ferritic
1202010512	Steel castings; other
1202010801	Aluminium castings; aluminium diecastings
12080103	Cast steel (engineering materials)
1209010701	Heavy metal alloys
1209010701	Heavy metal alloys

#### B. Cooperation Proposal

The company is looking for meeting companies in aeronautics, automotive, defense, valves&pumps, energy, health care and general machinery sectors and who are looking for a good supplier for investment casting-lost wax parts.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Reciprocal distribution

### Guy Degrenne Industrie

**69**  
France

Type of company: Enterprise

Establishment year: 1948

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 314 ( )

Homepage: FRANCE

Contact Person: **Jean Thomas MEYER**, Business Development Manager; **Jean Marie CRIQUI**, Sales Representative in Germany

#### A. Company Profile

The company is active in the following fields: deep-drawing (requiring annealing under vacuum); forming of parts in stainless steel or aluminium; parts with narrow tolerances; parts with surface finish (polished, satin finish, etc...); cutting and drawing of very thick stainless steel parts.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.
	DN.36.63	Other manufacturing n.e.c.

<b>Activity-Codes</b>	12080403	Stainless steels
	12080409	Stainless steels; other

### B. Cooperation Proposal

The company is looking for new business opportunities in deep drawing subcontracting.

Description of cooperation offer

Offer Research & Development

Offer Subcontracting

Description of cooperation request

Request Subcontracting

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## Gwarant Grupa KapitaBowa S.A.

**45**  
Poland

Type of company: Enterprise

Certification / Quality standard: ISO 9001:2000

Field of activities: Production

Size group of employees: 0 (250 or more)

Homepage: Poland

Contact Person: **Marketing Director Aneta ANDERKA**, Marketing Director; **Marketing Manager Zofia GANSZCZYK**, Marketing Specialist

### A. Company Profile

Gwarant Grupa KapitaBowa S.A. is dominant in the group, being one of the biggest Polish manufacturers in the markets of machinery and other equipment: mainly steel structures, foundry equipment, mining machinery, automotive, fittings and systems.

The activities of the group focus on the following sectors:

- Manufacture of steel structures,
- Foundry equipment,
- Mining machinery Automotive,
- Fittings and industrial systems.

The asset of GWARANT Grupa KapitaBowa S.A. is the diversification of sectors and products. The Group's companies cooperate in business and strategic fields by making use of the positive aspects of synergy in procurement, sales and in raw material sourcing coordination as well as contract implementation.

GWARANT Grupa KapitaBowa S.A. has implemented ISO 9001:2000 Quality Management System.

contact details:

[http://www.gwarantgk.pl/\\_en/\\_00ogrupie\\_profil\\_dzialalnosci.html](http://www.gwarantgk.pl/_en/_00ogrupie_profil_dzialalnosci.html)

<b>Nace-Codes</b>	DJ.27.41	Precious metals production
	DJ.27.51	Casting of iron
	DJ.27.52	Casting of steel
	F.45.21	General construction of buildings and civil engineering works
	F.45.44	Painting and glazing



## Catalogue of Participants - Teilnehmerkatalog

<b>Activity-Codes</b>	06010202	Valves and fittings for water pipes, water pipelines
	06010204	Valves and fittings for high-pressure and high-temperature applications
	06010206	Fittings; other
	1202010306	Cast iron with lamellar graphite (grey cast iron); other
	1202010508	Steel castings; stainless
	1202010905	Foundry products; special
	1204010201	CNC turned parts made of steel
	120709	Components for construction machinery
	120710	Motor vehicle components; other

### B. Cooperation Proposal

They would like to invite partners to get acquainted with the products offer of oGwarant Grupa KapitaBowa S.A. The Group is manufacturing among other things:

- castings,
  - forging,
  - instalation products,
  - mining machinery, CNC machinery,
  - steel constructions,
  - and many other products.
- we look forward to cooperate with you.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)  
Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

Request Subcontracting

## HISARLAR A.S.

**84**  
Turkey

Type of company: Other : Manufacturing Company

Field of activities: Production

Size group of employees: 650 (250 or more)

Establishment year: 1973

Certification / Quality standard: ISO 9001:2000 DIN EN ISO 3834-2

Homepage: www.hisarlar.com.tr

Contact Person: **MR. METIN TURKER**, ASSISTANT EXPORT MANAGER; **ZEKERIYA KIYLIK**, EXPORT MANAGER

### A. Company Profile

Hisarlar is a privately held family business. With our expetise in manufacturing and export activities, we are now working as a supplier to may OEM 's in Europe. We produce chassis for busses, undercarriages and uppercarriages for construction machines, other metal components for many other industries. We also produce operator safety and comfort cabins for tractors, construction machines and special purpose vehicles.

<b>Nace-Codes</b>	DJ.27.10	Manufacture of basic iron and steel and of ferro-alloys (ECSC)*
	DJ.27.30	Other first processing of iron & steel & prod. of non-ECSC* ferro-alloys

<b>Activity-Codes</b>	1201020501	Machinery and equipment for building and civil engineering sites
	12040103	Large-dimension turned parts
	12070201	Motor vehicle chassis; chassis components

### B. Cooperation Proposal

With our CNC machining centers, welding robots, CNC bending machines, we are ready to be a solution partner to you. We can provide compelte solutions from designa nd engineering to mass production and assemblies.

Description of cooperation offer

Description of cooperation request

Request Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

### Hörmann GyQr Kft.

**144**

Hungary

Type of company: Enterprise

Establishment year: 1994

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.hormanngyor.hu

Contact Person: **Vilmos GYÖRI**, technical manager; **Zoltán SZAKÀCS**, Managing Director

#### A. Company Profile

- assembly
- production
- logistics
- warehousing
- spare part production
- facility management

We would like to offer you a log-roll cooperation as to production, logistics, warehousing and spare part production for one more automotive companies.

#### B. Cooperation Proposal

Your company is known to us as a well-experienced automotive supplier having not yet fully tapped the potential which is available in Hungary. They would like offer the services of the company, excellent quality management system and the competitive working expenses of Hungary.

Would like to offer a log-roll cooperation as to production, logistics, warehousing and spare part production for one more automotive companies.

They have the following references:

Audi Hungária Motor Kft.

Siemens AG

Grob-Werke

PoliOne Kft.

Hereschwerke

Minimax

Dürr

Donautech

Landis and Staefa

Description of cooperation offer

Offer Research & Development

Description of cooperation request

### IMATEX SA

**159**

Romania

Type of company: Enterprise

Establishment year: 1948

Field of activities: Production

Certification / Quality standard: in preparation

Size group of employees: 0 (250 or more)

Homepage: www.imatex.ro

Contact Person: **Production Manager Barabas Tibor**, Production Manager; **General Manager Cetanas Natasa**, General Manager

#### A. Company Profile

Imatex SA, established in 1948, specializes in the design and production of machinery for different industry sectors such as:

- wood processing
- metal polishing
- machine-tools
- textile machines





## Catalogue of Participants - Teilnehmerkatalog

Products:

- machinery
- electrical devices
- assemblies
- spare parts

**Nace-Codes** DK.29.10 Manufacture of machinery for the production & use of mechanical power, exc.  
DK.29.20 Manufacture of other general purpose machinery

**Activity-Codes** 12040101 Automatic lathe work  
1204010201 CNC turned parts made of steel  
1204020101 CNC milled parts up to 100kg  
12040302 Bored parts  
12040303 Precision drilling parts  
12040304 Drilling parts; other

**B. Cooperation Proposal**

We offer:

- machined parts
- assembling

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Marketing/ promotion

**Industrias SG SAC**

**113**

Peru

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Guillermo Flores**

**A. Company Profile**

Iron based sintered parts  
Copper based sintered parts  
Sintered porous metals  
Sintered mufflers  
Non ferrous powdered parts  
Powder metallurgy sintered parts and powdered metals

**Nace-Codes**

**Activity-Codes** 1209010801 Sintered iron  
1209010802 Sintered alloy steel  
1209010803 Sintered carbide metals  
120999 Others: Non-ferrous products, NF products

**B. Cooperation Proposal**

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### INOFORGES

**87**  
France

Type of company: Enterprise

Establishment year: 1965

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (150 - 249)

Homepage: www.inoforges.fr

Contact Person: **SOPHIE BARBIER, SALES; JACQUES BOCQUET, VERTRETER FÜR INOFORGES**

#### A. Company Profile

Inoforges is active in the following fields:

die-forging, machining and assembling of non-ferrous metal (brass, copper and aluminium alloys).

Its products range: electrical connectors, fitting, respiratory equipments, railway components, welding, brakings systems...

The company takes in charge all process (study, tool, product, treatment ...)

Parts 5g to 5 kg around

Serie 1 000 to 500 000 parts

3 plans (France, Poland and China).

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy

**Activity-Codes** 1209010309 Heat conducting material and high-resistivity material (non-ferrous metals)  
1209010406 Non-ferrous metal products; other

#### B. Cooperation Proposal

The company offers to realise the forging parts of non-ferrous metals according to drawings.

Description of cooperation offer

Offer Reciprocal distribution

Offer Research & Development

Description of cooperation request

### Jacquemet Invest SRL

**92**  
Romania

Type of company: Enterprise

Establishment year: 2003

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 25 (10 - 49)

Homepage: www.jacquemet.com

Contact Person: **Engineer Alin ILCA, Technical Manager**

#### A. Company Profile

Production of metal assemblies based on wire, strips, sheets, tubes and sections;

Wire springs diam. wire 0.2 to 10 mm

Compression, draw, torsion and forming springs diam. wire 0.2 to 8 mm

Flat springs;

Cutting, stamping

Little, medium and long production;

Breakdown service.

**Nace-Codes**

**Activity-Codes**



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

We offer:

Production of metal assemblies based on wire, strips, sheets, tubes and sections;

Wire springs diam. wire 0.2 to 10 mm

Compression, draw, torsion and forming springs diam. wire 0.2 to 8 mm

Flat springs;

Cutting, stamping

Little, medium and long production;

Breakdown service.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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### Jecmetal Industries Sdn Bhd

**17**

Malaysia

Type of company: Enterprise

Establishment year: 1985

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 120 ( )

Homepage: [www.jecmetal.com](http://www.jecmetal.com)

Contact Person: **Dr. Sam Lee**, General Manager

#### A. Company Profile

The company is active in manufacturing precision machined parts and sub-assemblies and is also providing manufacturing services to organisations who choose to outsource their component parts and sub-assemblies.

**Nace-Codes** DJ.28.52 General mechanical engineering  
DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 12040101 Automatic lathe work  
12040105 Mass turned parts  
1204020101 CNC milled parts up to 100kg  
12040701 Flat-ground parts  
120409 Parts manufactured by electrical discharge machining (wire and electrodes)  
120411 Machined parts; other

### B. Cooperation Proposal

The company is interested in providing manufacturing services to organisations in the target countries who require to outsource their components or sub-assemblies.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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### JWR TECHNOLOGY (M) SDN BHD

**15**

Malaysia

Type of company: Other : Private Limited

Establishment year: 1994

Field of activities: Other : Manufacturing

Certification / Quality standard: vISO/TS 16949

Size group of employees: 50 (50 - 149)

Homepage: [www.jwrtech.com](http://www.jwrtech.com)

Contact Person: **Abdul Razif Abdul Wahab**, Director; **Abdul Rafid Abdul Wahab**, Engineering Manager



## Catalogue of Participants - Teilnehmerkatalog

### A. Company Profile

- JWR Technology (M) Sdn Bhd, 'Your One Stop Solution Centre' for all your metal need.
1. JWR is a manufacturing company specializing in precision metal stamping and metal fabrication.
  2. Serving all ranges of customers and sector.
  3. Capable to produce to all ranges of process involved including deep drawn stamping.
  4. We are ISO 9001:2000 certified and to be TS16949 certified by Q3 2008.
  5. Design and fabricate all types of toolings and offering competitive prices on parts and toolings.

<b>Nace-Codes</b>	DJ.27.40	Manufacture of basic precious and non-ferrous metals
	DJ.27.41	Precious metals production
	DJ.27.44	Copper production
	DJ.27.45	Other non-ferrous metal production
	DJ.28.10	Manufacture of structural metal products
	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.52	General mechanical engineering
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	12060405	Dies (supply parts)
	120710	Motor vehicle components; other
	12080403	Stainless steels
	12080503	Cold-rolled strip with treated surface
	12080508	Drawn and cold-rolled steel products; other

### B. Cooperation Proposal

1. Offering design and produce metal stamps components.
2. Offering design and fabricate tooling to be used in manufacturing of metal stamp products.
3. offering design and build metal components/finished products by utilizing metal fabrication process and machineries.
4. Request agency/distributorship of finished products which have potential to be marketed in the South East Asia Region.
5. Request partnering with European Countries whom is looking to relocate to Malaysia.
6. Request with European Countries based company to manufacture finished good products(preferably in oil and gas) which also has potential to be supplied by PETRONAS.

#### Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Reciprocal distribution

Offer Franchise

Offer Reciprocal Marketing/ promotion

Offer Joint venture

Offer Merger, exchange of shares

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Logistical cooperation

Request Human resources

Request Sourcing cooperation (buying, sourcing,...)

Request Buying of a complete company (wholly or in part)

Request Selling of a complete company (wholly or in part)

Request Equity capital

Request Enterprise establishment / Start-Up

Request Transfer of know-how and technology

Request Technological cooperation

Request Research & Development

Request Reciprocal production agreement

Request Subcontracting

Request Manufacturing licences



## Catalogue of Participants - Teilnehmerkatalog

### K.P.FORMIT u.Warynskiego 85 86-300 Grudziadz

**196**  
Poland

Type of company: Enterprise

Establishment year: 1991

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 prepared to certification

Size group of employees: 46 (10 - 49)

Homepage: www.formit.com.pl

Contact Person: **Slawomir Wroblewski**, The President of the Board

#### A. Company Profile

- We produce machinery parts and parts for automotive industry in the series varied from the unitary ( prototype parts ) up to the average.
- We produce all types of production devices ( including especially blanking dies, stamping dies,dies, stamps, drop-forging dies, special devices and tools, models for casting, casting molds, welding sets).
- We manufacture also machinery and equipment prototypes.

<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	1204010202	CNC turned parts made of nonferrous metals
	1204010401	Precision turned parts made of steel
	1204010402	Precision turned parts made of nonferrous metals
	1204020101	CNC milled parts up to 100kg
	1204020102	CNC milled parts 100kg to 1000kg
	1204020401	Precision milled parts made of steel and iron
	1204020402	Precision milled parts made of nonferrous metals
	12040302	Bored parts
	12040304	Drilling parts; other
	120409	Parts manufactured by electrical discharge machining (wire and electrodes)
	12041003	Precision components; other
	120411	Machined parts; other
	120499	Others: Machined metal parts
	1206040101	Models for foundries
	1206040103	Prototypes
	1206040203	Injection moulding dies
	1206040206	Forging tools (dies)
	1206040207	Cutting dies and punching tools, forming and drawing tools
	12060405	Dies (supply parts)
	12060406	Industrial knives and blades
	1212010201	Fertigung von Sondermaschinen
	12120203	Building of special hydraulic or pneumatic components and assemblies
	12120204	Building of special mechanical individual components and assemblies
	12120205	Building of special precision mechanical or optical components and assemblies
	12120206	Building of electromechanical components and assemblies
	12120209	Special manufacture of other products

#### B. Cooperation Proposal

We offer manufacturing of special tools, prototype machines and assemblies for different kind of industries, small series of parts and prototype parts for automotive industry ( made from aluminum or steel wth using 3DCAD/CAM and 5-axis milling),

We offer manufacturing of 1-step stamping dies ,blanking dies, dies, stamps, grinded profile rollers for sheet metal packaging industry .

Request kind of cooperation: subcontracting.

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### KAFKAS Metal Maden San. Tic. A.S.

**192**  
Turkey

Type of company: Enterprise

Establishment year: 2000

Field of activities: Production trade ( purchasing and sales, distribution) included

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.kafkasmetal.com.tr](http://www.kafkasmetal.com.tr)

Contact Person: **Oktay Turan**, foreign trade manager

#### A. Company Profile

Company 's product: Brass bars, brass rods, brass profiles, brass shapes and dimensions

#### Nace-Codes

**Activity-Codes** 1202010807 Brass castings

#### B. Cooperation Proposal

The company is looking for reciprocal distribution, trade intermediary, subcontracting, manufacturing licences

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Reciprocal distribution

Request Sourcing cooperation (buying, sourcing,...)

Request Reciprocal production agreement

Request Subcontracting

Request Manufacturing licences

### KO-KEN Europe S.A.

**136**  
Luxembourg

Type of company: Enterprise

Establishment year: 1974

Field of activities: Trade (Sales, distribution)

Certification / Quality standard: ISO 9001:2000

Size group of employees: 11 (10 - 49)

Homepage: [www.koken-tool.co.jp](http://www.koken-tool.co.jp)

Contact Person: **Klaus BANNASCH**, Managing Director

#### A. Company Profile

The company developed over the years to an established and widely recognised supplier of high quality socket wrenches. the factory in Japan, KO-KEN TOOL CO., Ltd. is famous for its highly specialised manufacturing technology and know-how for producing tools of utmost precision, reliability and extreme durability.

Then, the company has maintained for many years connections to important international distributors or tool manufacturers and supply tools marked with the specific customer 's label, so that the customer can develop and organise the sales completely independently.

Because of its knowledge, the company is able to follow almost any pattern which the interested party is asking for and which is in the manufacturing facilities of KO-KEN.

#### Nace-Codes

**Activity-Codes** 12080106 Iron and steel products; other  
12080402 Tool steels  
12080403 Stainless steels  
12080409 Stainless steels; other



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is looking for commercial intermediaries (importors, distributors, ...). KO-KEN is a safe base for a well organised and smooth running cooperation in the field of production on one side and marketing and sales on the other side.

The company exports to all European countries including Russia.

[Description of cooperation offer](#)

[Description of cooperation request](#)

Request Trade Intermediary (agent, representative, distributor)

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### Kreck Metallwarenfabrik GmbH

**104**

Germany

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (50 - 149)

Establishment year: 1938

Certification / Quality standard: ISO 9001:2000 ISO 14001

Homepage: [www.kreck-metall.de](http://www.kreck-metall.de)

Contact Person: **Dipl.-Ing. Hans-Martin Kreck**, Geschäftsleitung; **Dipl.-Ing. Tanja Georg**, Technischer Vertrieb

### A. Company Profile

Design – Development – Programming  
 Punching – Laser treatment  
 Bending – Forming  
 Joining – CNC welding – assembly by force fitting  
 Surface (in co-operation with partners)  
 Assembly  
 Logistics (own motor pool)

### Nace-Codes

### Activity-Codes

### B. Cooperation Proposal

Sub-supplier sheet-metal processing

[Description of cooperation offer](#)

Offer Subcontracting

[Description of cooperation request](#)

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### Las-Par Kaucuk Yedek Parca San. ve Tic. Ltd. Sti.

**41**

Turkey

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (150 - 249)

Establishment year: 1982

Certification / Quality standard: ISO 9001:2000 vISO/TS 16949

Homepage: [www.las-par.com](http://www.las-par.com)

Contact Person: **Hakan TAS**, Forreign Trade Manager; **Savas KAYACI**, Project Engineer

### A. Company Profile

Las-Par Kaucuk Yedek Parca is active in the field of noise reducing, especially in the automotive industry and in vibration damping in all industry segments.

The company's main products are ultrabushes, special shaped rubber to metal bonded antivibration and noise reducing elements.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DH.25.10	Manufacture of rubber products
<b>Activity-Codes</b>	12050308	Bellows of rubber
	12050310	Rubber-metal links
	12050312	Shaped parts of cellular rubber
	12050313	Rubber parts; other

### B. Cooperation Proposal

The company wishes to find trade partners in its target countries.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Marketing/ promotion

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### Latvian Investment and Development Agency

**90**  
Latvia

Type of company: Investment and Trade Promotion Agency

Certification / Quality standard:

Field of activities: Investment and trade promotion - comprehensive guide on doing business in Latvia

Size group of employees: 200 (150 - 249)

Homepage: [www.liaa.gov.lv](http://www.liaa.gov.lv)

Contact Person: **Mr. Andris Alksnis**, Project Manager, Expert in Engineering Industries

#### A. Company Profile

Investment and trade promotion; comprehensive guide on doing business in Latvia; information on all Latvian industry sectors (mechanical engineering, electronics, automation, automotive components, etc.); partner search; information about promising investment sectors, information on legal and financial aspects; identification of the best property option; follow-up and consulting services; international and regional network.

#### B. Cooperation Proposal

We are looking for companies which are interested in cooperation with the Latvian companies: buying in Latvia, subcontracting in Latvia, investing in Latvia.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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### LINDAB-ASTRON s.r.o.

**132**  
Czech Republic

Type of company: Enterprise

Establishment year: 1960

Field of activities: Production

Certification / Quality standard: ISO 2000 ISO 9001:2000

Size group of employees: 1000 (250 or more)

Homepage: [www.astron.biz](http://www.astron.biz)

Contact Person: **Dipl.Ing. Martin WENDSCHE**, Sales Manager

#### A. Company Profile

The company is a European Leader in industrial steel buildings - Construction Company > Astron pre-engineered steel buildings.





## Catalogue of Participants - Teilnehmerkatalog

- Nace-Codes**
- DJ.28.10 Manufacture of structural metal products
  - DJ.28.11 Manufacture of metal structures and parts of structures
  - F.45.20 Building of complete constructions or parts thereof; civil engineering
  - F.45.21 General construction of buildings and civil engineering works
  - F.45.30 Building installation
  - F.45.34 Other building installation

**Activity-Codes**

**B. Cooperation Proposal**

The company is interested in the sale of Industrial Steel Buildings

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Subcontracting

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### Malaysian Rubber Board Europe TARRC (known as Tun Abdul Razak Research Centre) 11

United Kingdom

Type of company: Research facility, university or other institution of higher education, ... R&D rubber and rubber products

Establishment year: 1938

Certification / Quality standard: ISO 9001:2000

Field of activities: Other : Business matchmaking of Malaysian companies in rubber products sector

Size group of employees: 90 ( )

Homepage: [www.tarrc.co.uk](http://www.tarrc.co.uk)

Contact Person: **Kristina LAWSON**, Head Market Development & Promotion

**A. Company Profile**

TARRC is the Malaysian Rubber Board 's European research centre for rubber and elastomeric products. It assists Malaysian companies manufacturing rubber-based components to form business partnerships in Europe. The centre provides technical assistance in Malaysia and to the partnerships and is running a programme for manufacturing improvement. It also has a separate consultancy service in the UK, which uses its laboratory and testing facilities.

Its particular expertise lies in engineering components, including bearings for earthquake protection, bridge bearings, etc. Its promotional activities include seminars at international fairs such as Automechanika and Elmia Subcontractor.

- Nace-Codes**
- DH.25.10 Manufacture of rubber products
  - DH.25.11 Manufacture of rubber tyres and tubes
  - DH.25.12 Retreading and rebuilding of rubber tyres
  - DH.25.13 Manufacture of other rubber products

**Activity-Codes**



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The centre is looking for more European companies that are interested in outsourcing some of their rubber-based products, or are considering setting up a base in Asia.

TARRC is searching for companies in Europe that wish to outsource production of rubber-based components: in particular hoses, moulded and extruded rubber parts, specialised engineering components including those containing metal parts.

Companies interested in joint venture agreements in Malaysia are also of interest, as is direct investment.

Description of cooperation offer

- Offer Reciprocal distribution
- Offer Sourcing cooperation (buying, sourcing,...)
- Offer Joint venture
- Offer Merger, exchange of shares
- Offer Enterprise establishment / Start-Up
- Offer Research & Development
- Offer Reciprocal production agreement
- Offer Subcontracting

Description of cooperation request

- Request Reciprocal distribution
- Request Joint venture
- Request Technological cooperation
- Request Reciprocal production agreement
- Request Manufacturing licences

### MARSTAL

**86**  
Poland

Type of company: Enterprise  
Field of activities: Other : production, services  
Size group of employees: 0 (10 - 49)

Establishment year: 1997  
Certification / Quality standard: preparing to ISO 9001:2000  
Homepage:

Contact Person: **Paweł Borkowski; Mariusz Borkowski**

### A. Company Profile

MARSTAL is Polish company with a long-standing experience of extensive steelworking. MARSTAL offer:

- cutting on laser cutting machine,
- cutting on punching machine,
- bending on bending press,
- welding,
- other services necessary in sheet metal processing.

### Nace-Codes

### Activity-Codes

### B. Cooperation Proposal

We are looking for new customers for our services and production:

- laser cutting,
- punching,
- bending,
- welding,
- other services necessary in sheet metal processing.

Description of cooperation offer

- Offer Technological cooperation
- Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### MASAN Makina San. ve Tic. A.Ş.

**117**  
Turkey

Type of company: Enterprise

Establishment year: 1974

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.masan.com.tr

Contact Person: **Aygen Balikci Erkal**, General Manager Assistant

#### A. Company Profile

Products:

Sheet Metal Processing Dies,  
Welding, Assembling and Control Fixtures,  
Sheet Metal Parts

Build-in Cistern Frame and Stand Systems

Masan carries out design, product development, die and fixture manufacturing, serial manufacturing, welding and assembling processes as well as being a "Full Service Supplier" and "Solution Provider" to meet the customers requirements. Masan works as a 1st Tier and 2nd Tier subcontractor for the local OEMs as well as white goods and construction sectors.

<b>Nace-Codes</b>	DJ.28.10	Manufacture of structural metal products
	DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
	DJ.28.62	Manufacture of tools
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	1201020501	Machinery and equipment for building and civil engineering sites
	1201020505	Construction machine accessories

#### B. Cooperation Proposal

The company is willing to work as subcontracting of sheet metal processing dies, sheet metal parts for a potential partner.

Description of cooperation offer

Description of cooperation request

Request Sourcing cooperation (buying, sourcing,...)

Request Selling of a complete company (wholly or in part)

Request Subcontracting

### Metallform-Glaser GmbH

**178**  
Germany

Type of company: Enterprise

Establishment year: 1993

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.metallform-glaser.de

Contact Person: **Gustav Naujoks**, Managing Director

#### A. Company Profile

The company is a manufacturer of technical hardware; especially the manufacture of punched components, welded parts, stamp parts. It is active in the fabrication of finished welded devices and - in the retail pack - completely converted products with a large number of supplementary parts.

Production area approx. 4000 square meters in buildings put up in 1993. Processible material: Steel, stainless steel, aluminium, cupric, brass, forging bronze, medallion tin, etc. Certificate: DIN EN ISO 9001:2000-12.

BVQI Tools and equipment: Own tool design and construction. Manufacture of new tools new equipment, as well as qualified support of customer-specific facilities.



## Catalogue of Participants - Teilnehmerkatalog

Surface refinement: Almost every galvanic or chemical coating, comprising powder coating possible. Transaction for the customer without further contact person, "one-stop".

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy  
 DJ.28.70 Manufacture of other fabricated metal products  
 DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes** 1203020101 Pressed parts made of steel, stainless steel  
 1203020102 Pressed parts made of nonferrous metals  
 12030202 Spun metal parts  
 1203020301 Drawn metal parts  
 12030204 Pressing products; other

### B. Cooperation Proposal

The company is looking for sales intermediaries and offers subcontracting.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## Metalopromet

**111**

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (50 - 149)

Homepage:

Contact Person: **Nada Stefanovic**

### A. Company Profile

Collecting and recycling of secondary raw materials, Processing of all kinds of tin plates, Wholesale and retail

#### Nace-Codes

**Activity-Codes** 12080201 Semifinished products (rolled steel)  
 12080207 Wire rods  
 12080209 Strip steel; hot-rolled  
 12080215 Tin plate and tin strip  
 12080220 Rolled steel (basic and quality grades); other  
 120899 Others: Steel and ferrous materials  
 1209010602 Magnesium-aluminium alloys  
 1209010604 Magnesium and magnesium alloys, semifinished products

### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### METALURGICA AIUD

199

Romania

Type of company: Enterprise

Establishment year: 1897

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 SLV

Size group of employees: 0 (250 or more)

MUNCHEN for welding

Homepage: www.metalurgicaaiud.ro

Contact Person: **Dipl. Eng. SAVU CARMEN GABRIELA**, Head of Marketing; **Dipl. Eng. SOPORAN NICOLAE**, Head of Sales

#### A. Company Profile

Production of spare parts and pieces for steel industry, mining, recycling, machine building, chemical industry, oil industry, etc.

The pieces are made from forged steel, cast steel or iron, weld plates or/and profiles, machined and heat treated if necessary.

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

We want to find clients that need castings (including centrifugal casting), forgings, welding, with machining and heat treatment.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

Description of cooperation request

### Mika Engineering GmbH

34

Luxembourg

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Services

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Dipl. Ing. Nikola DURUTOVIC**, Manager

#### A. Company Profile

The company is active in the field of electrical engineering, planning, design and automation of complete industrial plants.

**Nace-Codes** K.74.20 Architectural and engineering activities and related technical consultancy

**Activity-Codes** 08030505 Automatic control engineering for the metal producing and working industry

#### B. Cooperation Proposal

The company offers electrical engineering, planning, design and automation of complete industrial plants, especially drive technology and process automation including software and startup.

Description of cooperation offer

Offer Human resources

Offer Research & Development

Offer Subcontracting

Description of cooperation request

Request Human resources

Request Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

### MISTAS A.S

**63**  
Turkey

Type of company: Consultancy firm

Establishment year: 1974

Field of activities: Production

Certification / Quality standard: CE

Size group of employees: 47 (10 - 49)

Homepage: www.mistas.com

Contact Person: **WELDING PARTS AND SOLUTIONS TURKER CILINGIR, CEO; PURCHASING & SALES TOLGA CILINGIR, PURCHASING & SALES MANAGER**

#### A. Company Profile

ELECTORNOCAL CONTROLLED WELDING MACHINES AND WELDING LINES PRODUCTION AND SERVICES ,ELECTRONICAL CONTROL UNITS.

**Nace-Codes**  
DK.29.10 Manufacture of machinery for the production & use of mechanical power, exc.  
DK.29.24 Manufacture of other general purpose machinery n.e.c.  
DK.29.50 Manufacture of other special purpose machinery

#### Activity-Codes

#### B. Cooperation Proposal

our company can be a subcontracter of any kind of product with metal.and also can looking forward to make a cooperation with representatives in target countries to sell our machines.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

Request Subcontracting

### MSK STEEL FORGING

**82**  
Turkey

Type of company: Other : manufacturer

Establishment year: 1995

Field of activities: Production

Certification / Quality standard: ISO 9001:2000  
vISO/TS 16949

Size group of employees: 95 ( )

Homepage: www.mskforge.com

Contact Person: **Foreign Trade Chief Erdinc Meric, Foreign Trade Chief**

#### A. Company Profile

Hot steel forging parts, machining.

#### Nace-Codes

**Activity-Codes**  
1203010201 Hot-pressed parts  
1203010202 Safety parts; drop-forged  
1203020101 Pressed parts made of steel, stainless steel  
1204010201 CNC turned parts made of steel

#### B. Cooperation Proposal

To supply high quality forging/machining parts.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### nanocuir

158

Austria

Type of company: Enterprise

Establishment year: 2008

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.nanocuir.com](http://www.nanocuir.com)

Contact Person: **Dr. Remy Stroll**, Owner

#### A. Company Profile

Development and production of thermoplastic leather materials. Thermoplastic leather materials are processable on standard equipment of the plastics industries, uses renewable, biological resources and has a high emotional value. The intended use is for various consumer goods and for automotive applications.

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

We are looking for applications for our new leather materials. The leather materials may substitute existing thermoplastic polymers in existing products, or they may open ways to new products. The leather materials can be shaped in 3D like in industrial production processes, they have a soft touch and have unique humidity transport properties

#### Description of cooperation offer

Offer Enterprise establishment / Start-Up

Offer Technological cooperation

Offer Research & Development

Offer Subcontracting

#### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

### No-Nail Boxes (Europe) S.A.

26

Luxembourg

Type of company: Enterprise

Establishment year: 1961

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: [www.no-nailboxes.lu](http://www.no-nailboxes.lu)

Contact Person: **Gert KAMPHUIS**, Commercial Representative

#### A. Company Profile

No-Nail Boxes is a manufacturer of industrial packaging, based on a unique design of plywood and steel, which is supplied in flat sections to be assembled in seconds by customers. Our products are:

NO-NAIL BOXES is a single-use box.

This folding box is made from 4,5 or 6 mm thick plywood panels with steel corners. Robust and solid, it is particularly adept at coping with being stacked (several tonnes) and with being dropped. Assembly is child's play and simplicity itself: the only tool you need is a hammer.

RIVVAPLY is a multiple-use box made of a base, walls and a top. Thanks to these different interchangeable elements, there are variants for many different needs regarding dimensions and contents.

CLIPBOX is a box designed to contain bulky and heavy products. Made of plywood with wooden uprights, it owes its great rigidity to its closure system using steel clips.

UN Boxes: for dangerous goods.



## Catalogue of Participants - Teilnehmerkatalog

<b>Nace-Codes</b>	DD.20.40 DD.20.51	Manufacture of wooden containers Manufacture of other products of wood
<b>Activity-Codes</b>	1205010410 packaging 12050503	Ready-made packaging, foamed moulded packaging, reliable and safe Wooden parts

### B. Cooperation Proposal

The company is looking for agents for its products.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

## OBZOR, vyrobní družstvo Zlín

78

Czech Republic

Type of company: Other : Co-operative

Establishment year: 1965

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 375 (250 or more)

Homepage: www.obzor.cz

Contact Person: **Ing. Zdenek PESEK**, Marketing Manager; **Jan Kasik**, Project Manager

### A. Company Profile

The production is mostly focused on the manufacture of minor electro technical products, metal components, parts for automotive industry, gasket segments and plastics injection mouldings:

Development and production of injection moulds and tools.

Injection moulding, turning, stamping, riveting, drilling, milling etc. Production focused mainly on automotive and electrotechnical industries.

<b>Nace-Codes</b>	DH.25.20 DJ.28.40 DJ.28.62 DJ.28.75 DL.31.50 DL.31.60 DL.31.62	Manufacture of plastic products Forging, pressing, stamping and roll forming of metal; powder metallurgy Manufacture of tools Manufacture of other fabricated metal products, n.e.c. Manufacture of lighting equipment and electric lamps Manufacture of electrical equipment n.e.c. Manufacture of other electrical equipment n.e.c.
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<b>Activity-Codes</b>	1204010201 12040203 12040304 120610 12070603 12070609	CNC turned parts made of steel Mass milling parts Drilling parts; other Assemblies and metal constructions; other Mouldings, stampings, and deep-drawing parts for vehicle manufacture Plastic panels, plastic parts for vehicle manufacture
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### B. Cooperation Proposal

The company looks for long term business relationship based upon mutually beneficial co-operation. It offers its production capacity in injection moulding, metal work, assembly and mould production, but it is also interested in suppliers of metal parts and material.

It is able to provide the whole service including tooling, part production, assembling and delivery to customers.

The company is quality oriented with a professional attitude.

Description of cooperation offer

Offer Technological cooperation

Offer Reciprocal production agreement

Offer Subcontracting





## Catalogue of Participants - Teilnehmerkatalog

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Transfer of know-how and technology  
Request Technological cooperation  
Request Subcontracting

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### Officina Meccanica Rossoni Maurizio

**42**  
Italy

Type of company: Enterprise

Establishment year: 1983

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (1 - 9)

Homepage: [www.rossonimaurizio.com](http://www.rossonimaurizio.com)

Contact Person: **Holder Maurizio ROSSONI**

#### A. Company Profile

the company has different specializations and activities: stainless steel, copper and electronically tinned brass cable terminal produced from plate from pipe. Different kind of large consumer articles and accessories in the field of small metal products and similar. Our activities cover the complete production cycle.

**Nace-Codes** DJ.28.11 Manufacture of metal structures and parts of structures

**Activity-Codes** 121409 Organizations in the field of materials technology

#### B. Cooperation Proposal

request clients

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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### PIREKS BAKIR ALASIMLARI San. ve Tic. A.S.

**143**  
Turkey

Type of company: Enterprise

Establishment year: 1984

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: [www.pireks.com](http://www.pireks.com)

Contact Person: **Sarp Cakiroglu**, Foreign Trade Manager; **TURGAY ERCAN**, Sales Manager

#### A. Company Profile

The company produces brass rods, brass hollow rods and special brass profiles CW 614N - CW 617N.

**Nace-Codes** DJ.27.45 Other non-ferrous metal production

**Activity-Codes** 1202010807 Brass castings  
1209010701 Heavy metal alloys

#### B. Cooperation Proposal

The company is looking for brass suppliers who can sell its products in Europe.

Description of cooperation offer



## Catalogue of Participants - Teilnehmerkatalog

### Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)  
Request Human resources  
Request Sourcing cooperation (buying, sourcing,...)  
Request Transfer of know-how and technology

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### Piston Gas Springs

**20**  
Turkey

Type of company: Enterprise

Establishment year: 1998

Field of activities: Production

Certification / Quality standard: ISO 9001:2000  
VISO/TS 16949

Size group of employees: 0 (50 - 149)

Homepage: www.piston.com.tr

Contact Person: **Gürsel KOZA**, Export Manager; **Suavi CANKAYA**, Deputy General Manager

#### A. Company Profile

The company manufactures gas springs, block lifts and hydraulic dampers.

**Nace-Codes** DK.29.22 Manufacture of lifting and handling equipment

**Activity-Codes** 12070306 Hydraulic units for vehicles  
12070311 Body parts for vehicles

#### B. Cooperation Proposal

The company is looking for a sourcing and distribution co-operation.

Description of cooperation offer

Offer Reciprocal distribution

Description of cooperation request

Request Franchise

Request Sourcing cooperation (buying, sourcing,...)

Request Transfer of know-how and technology

Request Technological cooperation

Request Subcontracting

Request Manufacturing licences

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### PLAMEGA

**173**  
Lithuania

Type of company: Enterprise

Establishment year: 1964

Field of activities: Production and Services

Certification / Quality standard: ISO 9001:2000 ISO  
14001

Size group of employees: 0 (250 or more)

Homepage: www.plamega.lt

Contact Person: **Ms Jolanta Butkute**, Marketing and Sales Manager

#### A. Company Profile

The company is specialised in the production of parts and constructions from steel and production of plastic parts- using injection moulding technologies.

Metal Processing Subdivision:

- punching of Sheet steel;
- laser cutting
- bending
- tube bending;
- wire bending



## Catalogue of Participants - Teilnehmerkatalog

- TIG, MIG/MAG welding;
- point welding;
- arc welding;
- mechanic processing;
- powder painting;
- tempering ADS;
- assembling.

### Plastic Processing Subdivision:

- injection moulding(parts from 5g to 6kg)
- EPS moulding
- powder coating
- silkscreen
- tampo printing.

<b>Nace-Codes</b>	DH.25.20	Manufacture of plastic products
	DH.25.24	Manufacture of other plastic products
	DJ.28.10	Manufacture of structural metal products
	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	1203040101	Stamped parts made of steel, stainless steel
	1203040102	Stamped parts made of nonferrous metals
	120399	Others: Metal parts formed without cutting
	1205010103	Plastic pressed parts
	1205010107	Plastic mouldings
	1205010113	Plastic mouldings; other
	1205010206	Semifinished plastic products; other
	1205020101	Injection moulding of plastic
	1205020114	Forming in plastic processing; other
	120610	Assemblies and metal constructions; other
	120699	Others: Assemblies and metal structures
	12080106	Iron and steel products; other

### B. Cooperation Proposal

The company is looking for partners who would like to subcontract metal and plastic parts from Eastern Europe as well as metal structures and constructions from steel offering them high quality and short lead times.

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

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## Poland Germany Consult WINIARSKI (branch offices in Poland, Germany Ukraine)

**191**

Poland

Type of company: Other : Market Entry, strategy development and bussines planning

Establishment year: 1998

Certification / Quality standard:

Field of activities: Other : search for co-operation partners

Size group of employees: 0 (10 - 49)

Homepage: www.winiarski.info

Contact Person: **Industrial Economist Piotr Winiarski**, Managing Director; **Alina Winiarski**, Owner

### A. Company Profile

Poland Germany Consult WINIARSKI advises industrial enterprises on market entry into Eastern Europe and the EU countries. We offer business development services for any company being involved in the industrial process chain.

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## Catalogue of Participants - Teilnehmerkatalog

Our philosophy is to provide clients with consulting activities in B2B and B2C fields as a full-service agency. We focus on consultation:

Establishing subsidiaries, international sales and marketing, CRM, strategy development and business planning, market entry, IT, searching for co-operation partners, information broking, legal and tax advice (external experts), investment consulting, import/export, individual consulting.

PGC Winiarski is specializing in finding the appropriate business partners, searching for new markets opportunities in Europe, especially Germany, Poland and Ukraine. The business partners of PGC are companies of the industrial sector in Germany, Poland and Ukraine. The company guarantees a first-class customer service and reliance, which is based on 10 years of experience in strategy development and business planning around Europe.

The agency is an official partner of the Berlin Investment Bank (IBB) concerning market development in Eastern Europe as well as an official partner of the EIC Luxembourg.

<b>Nace-Codes</b>	DH.25.13	Manufacture of other rubber products
	DH.25.24	Manufacture of other plastic products
	DJ.27.35	Other first processing of iron & steel; prod. of non-ECSC* ferro-alloys
	DJ.28.11	Manufacture of metal structures and parts of structures
	DK.29.10	Manufacture of machinery for the production & use of mechanical power, exc.
	DK.29.23	Manufacture of non-domestic cooling and ventilation equipment
	DK.29.50	Manufacture of other special purpose machinery
	G.51.60	Wholesale of machinery, equipment and supplies
	G.51.65	Wholesale of other machinery for use in industry, trade and navigation
	K.72.20	Software consultancy and supply
	K.74.10	Legal, accounting & auditing activities; consultancy; market res.; holdings
	K.74.50	Labour recruitment and provision of personnel

<b>Activity-Codes</b>	041911	Services in the field of Factory Automation; other
	120599	Others: Subcontracted non-metal parts
	121099	Others: Intelligent materials, smart materials
	121299	Others: Outsourcing production
	2101	Management consultancy (international management)
	2102	International marketing
	2105	Economic promotion, establishment of industries
	2106	Consultancy and support of economic cooperations
	2109	Economic Information, databases on economic data
	2119	Economic services for global business; other

### B. Cooperation Proposal

The agency is interested in partners of the following fair sectors: subcontracting, energy, microtechnology, pipeline technology, industrial automation, digital factory, research & technology.

In Hannover we welcome industrial enterprises, being interested in expanding into Eastern European markets such as Poland or Ukraine. Companies that want to set up businesses on German market or enlarge their engagement in Germany are welcome as well.

#### Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Offer Human resources

Offer Sourcing cooperation (buying, sourcing,...)

Offer Buying of a complete company (wholly or in part)

Offer Selling of a complete company (wholly or in part)

Offer Enterprise establishment / Start-Up

Offer Transfer of know-how and technology

Offer Subcontracting

#### Description of cooperation request

Request Buying of a complete company (wholly or in part)

Request Selling of a complete company (wholly or in part)

Request Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

### Poliform

112

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Ivana Petrovic**

#### A. Company Profile

Company's basic activity is the production of mould for the injection of plastic mass under pressure. They produce moulds based on samples, documents or buyers drawings and have produced over 400 moulds so far. Maximum dimension of the moulds which can be produced are 1000 x 800x 800 mm.

The machines for injection of plastic mass are with capacity from 60-1600 g. The annual capacity of the plant for processing of plastic mass is about 120.000 kg.

In addition Poliform produces spare parts and assemblies based on buyer's documents as well as parts for special purposes.

The machines for injection of plastic mass have the capacity from 60 to 1600 g.

#### Nace-Codes

<b>Activity-Codes</b>	1205010101	Injection mouldings, injection moulded articles
	1205010101	Injection mouldings, injection moulded articles
	1206040203	Injection moulding dies
	12060405	Dies (supply parts)
	1209030101	Thermoplastic plastics (moulding materials, semifinished products)

#### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

### PPH Drabex

185

Poland

Type of company: Enterprise

Establishment year: 1974

Field of activities: Production

Certification / Quality standard:

Size group of employees: 220 ( )

Homepage: www.drabex.com

Contact Person: **Andrzej Specjal**, Technical Director; **Agnieszka Wozniak**, Marketing Manager

#### A. Company Profile

The company is an experienced supplier of complete products, spare parts and components made in metallic material especially aluminium and stainless steel. It also offers: Laser working of sections, pipes and sheet metal, Bending of wire, CNC machining, plastic working, welding, powder painting, surface treatment (zinc plating, anodizing, polishing of aluminium & stainless steel)

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	120411	Machined parts; other
	120499	Others: Machined metal parts
	12080106	Iron and steel products; other
	12080403	Stainless steels
	12080409	Stainless steels; other



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company offers:

- laser working of sections, pipes and sheet
- bending of wire, pipe and sheet metal
- welding and bonding
- CNC machining
- anodizing of aluminium
- electro-Zinc coating
- powder coating.

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

Request Joint venture

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### Presswork A/S

**13**

Denmark

Type of company: Enterprise

Establishment year: 1995

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 DSOHSAS 18001

Size group of employees: 140 (50 - 149)

Homepage: www.dft-presswork.dk

Contact Person: **Director Mogens Hørdum Sørensen**, Director; **Quality manager Kim Ludvigsen**,  
Qualitet manager

### A. Company Profile

Presswork are two firms :

DFT is a leading supplier of cold forging parts in Scandinavia with own extensive know-how in-house.

PRESSWORK is a complete supplier of cold forged and stamped parts.

Besides deep-drawing you will find several stamping technologies, such as, fine blanking, high-speed stamping, stamping/bending, CNC-stamping of sheet materials followed up by additional value-adding, manual stamping and even deburring.

DFT and PRESSWORK supplies customers globally, for instance within following industries; automotive, refrigeration and air conditioning, electronic, mechanic, pumping and rubber component

**Nace-Codes** DJ.28.40 Forging, pressing, stamping and roll forming of metal; powder metallurgy

<b>Activity-Codes</b>	1203010101	Precision-forged parts
	1203010108	Open-die forgings; other
	1203010303	Forged parts; upset
	1203010403	Cold-extruded parts
	1203020101	Pressed parts made of steel, stainless steel
	1203020102	Pressed parts made of nonferrous metals
	12030204	Pressing products; other
	12030304	Bent metal parts

### B. Cooperation Proposal

We would like to meet with potential customers and with potentials co-operators.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### RADOLID Thiel GmbH

**229**

Germany

Type of company: Enterprise

Establishment year: 1962

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (10 - 49)

Homepage: www.radolid.com

Contact Person: **Constantin**

#### A. Company Profile

The company is active in the protective caps for corrosion protection on nuts and bolts.

#### Nace-Codes

<b>Activity-Codes</b>	1205010107	Plastic mouldings
	1205010413	Metal coated plastic parts
	1205010414	Machined parts and special products made of plastic; other

#### B. Cooperation Proposal

The company is looking for sales partners and distributors for its patented protection caps.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request

### RIVERPLAST S.r.l.

**16**

Italy

Type of company: Enterprise

Establishment year: 1987

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (50 - 149)

Homepage: www.riverplast.com

Contact Person: **Dr. Silvia Michetti**, Export Manager

#### A. Company Profile

The company is active in the production of plastic injection and tools and is also specialised in the advice of plastics, micro-injection moulding; clean room in preparation.

<b>Nace-Codes</b>	DH.25.20	Manufacture of plastic products
	DH.25.24	Manufacture of other plastic products

<b>Activity-Codes</b>	1202010202	Mechanical moulding processes
	1202010207	Castings according to other moulding processes
	120299 Others:	Original formed parts (casting, sintering)
	1205010107	Plastic mouldings
	1205010113	Plastic mouldings; other
	1205020105	Casting of plastic
	1205020114	Forming in plastic processing; other

#### B. Cooperation Proposal

The company would like to build up contacts with potential new clients interested in letting manufacture plastic parts, injection moulding parts and tools cheap and with high quality in Italy.

The company is mainly specialised in the production of micro parts and is also able to offer also its advice and assistance for the replacement of metal parts with plastic parts.

The company is also looking for a representative for Germany, who has good contacts on the market.

Description of cooperation offer

Offer Trade Intermediary (agent, representative, distributor)

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Siauliu Tauro Detales

**81**

Lithuania

Type of company: Other : Joint Stock Company

Establishment year: 1998

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 150 ( )

Homepage: [www.fortas.lt](http://www.fortas.lt)

Contact Person: **Stanislavas Bartkus**, sales engineer

#### A. Company Profile

Laser cutting, punching, bending, turning, metal sheet cutting, welding, powdercoating.

<b>Nace-Codes</b>	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.51	Treatment and coating of metals
	DJ.28.70	Manufacture of other fabricated metal products
	DJ.28.75	Manufacture of other fabricated metal products, n.e.c.

<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	1206010202	Assembled sheet metal parts made of black steel
	1206010203	Assembled sheet metal parts made of coated steel
	1206010204	Assembled sheet metal parts made of high-grade steel
	1206010205	Assembled sheet metal parts; other
	1206010601	Laser-Rohrzuschnitte
	1206010602	Laser-Abwicklungszuschnitte
	12080106	Iron and steel products; other
	12080701	Pressed, flanged, dished, bent, rolled, and edge-worked plate products
	12120107	Complete outsourcing of other products
	12120204	Building of special mechanical individual components and assemblies
	12120208	Building of special-purpose assemblies for transport, conveying or materials handling equipment
	1212030111	Waged work in surface treatment (Subcontracting); other
	12120308	Laser wage work
	12120311	Contract painting, cataphoretic painting, surface coating, electrostatic dip-coating

#### B. Cooperation Proposal

Subcontracting

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

### SISTO Armaturen S.A.

**33**

Luxembourg

Type of company: Enterprise

Establishment year: 1983

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001 ecoaudit

Size group of employees: 135 (50 - 149)

Homepage: [www.sisto.de](http://www.sisto.de)

Contact Person: **Werner BUSEMEYER**, Sales Director

#### A. Company Profile

Sisto Armaturen S.A is a manufacturer of diaphragm valves for:





## Catalogue of Participants - Teilnehmerkatalog

- chemical process plants and general industry applications;
  - sterile process engineering for pharmaceutical and biological applications according to GMP;
  - drinking water installations.
- Sisto's product range includes diaphragm valves with different linings, body materials, hand operated or pneumatic / electrical operated.

### Nace-Codes

**Activity-Codes** 0601020501 Stop valves  
0601020504 Industrial valves and accessories; other

### B. Cooperation Proposal

SISTO Armaturen is searching for distributors for the complete production range in the respective countries.

Description of cooperation offer

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## Solzi Ingranaggi di Ugo Solzi & C. snc

**8**

Italy

Type of company: Enterprise

Establishment year: 1990

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 0 (1 - 9)

Homepage: [www.solzingranaggi.it](http://www.solzingranaggi.it)

Contact Person: **Massimo Milani**, Technical Manager

### A. Company Profile

The firm has an experience in the design and production of micro-gears and speed reducers.

Gears: concerns straight, helical and conical gears and worm gears from module 0.15 to module 1.5 manufactured by hod. Services: assembly, superficial and thermal treatment, broaching, grinding and turnery.

Speed reducers: standard production of low power speed reducers (D/C-A/C Motors).

Application: industrial, domestic and elictromedical automatism; internal rack-and pinion valves; servocontrols; voltage dividers; measurig and control instruments.

**Nace-Codes** DJ.27.10 Manufacture of basic iron and steel and of ferro-alloys (ECSC)\*  
DJ.27.40 Manufacture of basic precious and non-ferrous metals  
DJ.27.41 Precious metals production  
DJ.27.42 Aluminium production

**Activity-Codes** 12041003 Precision components; other  
120411 Machined parts; other

### B. Cooperation Proposal

The company is searching for new customers

Offer of products (micro-gears and speed reducers).

Description of cooperation offer

Description of cooperation request

Request Subcontracting



## Catalogue of Participants - Teilnehmerkatalog

### Stanojevic Doo

116

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Ljiljana Stanojevic**

#### A. Company Profile

Various machinery elements based on drawings or samples (made of re-requested materijals: steel, brass, chromr and others)

Screws and lugs of all standads

Bolsters and rivets

Fuses, spokes

#### Nace-Codes

<b>Activity-Codes</b>	12040105	Mass turned parts
	12040203	Mass milling parts
	12040304	Drilling parts; other
	120411	Machined parts; other

#### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

### Stansefabrikken Automotive UAB

222

Lithuania

Type of company: Enterprise Stafa Industrier AS

Establishment year: 2006

Field of activities: Production Stamping large presses, robot welding, KTL

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Size group of employees: 200 (150 - 249)

Homepage: [www.stansefabrikken.com](http://www.stansefabrikken.com)

Contact Person: **Managing Director Roger Solheim**

#### A. Company Profile

Coil stamping using new presses up to 1300t. Max tool 4500x1800.

Max coil: 10mmx1600m

Robotwelding, degreasing and more

Local supplier for steel and KTL (ED coating) and powder coating.

For automotive and non-automotive customer

<b>Nace-Codes</b>	DJ.27.31	Cold drawing
	DJ.27.35	Other first processing of iron & steel; prod. of non-ECSC* ferro-alloys

<b>Activity-Codes</b>	1203020101	Pressed parts made of steel, stainless steel
	1203020102	Pressed parts made of nonferrous metals



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

We are selling high quality stamping services from new Lithuanian plant, owned by Norwegian company. We have been in Lithuania since 2002

We have very big stamping presses and can stamp in thick material from coil. Also we are doing robotwelding and other related services. KTL we are buying near by

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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### Starter D.o.o.

**110**

Serbia And Montenegro

Type of company: Enterprise

Certification / Quality standard:

Field of activities: Production

Size group of employees: 0 (1 - 9)

Homepage:

Contact Person: **Lajos Jr. Brindza**

#### A. Company Profile

DC motor repair, single and small scale commutator production

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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### Streit Groupe

**166**

France

Type of company: Enterprise

Establishment year: 1968

Field of activities: Production

Certification / Quality standard: ISO 9001:2000  
vISO/TS 16949

Size group of employees: 0 (250 or more)

Homepage: [www.groupe-streit.com](http://www.groupe-streit.com)

Contact Person: **Sébastien SCHMITT**, Export Sales

#### A. Company Profile

The company is active in designing solutions and manufacturing of mechanical components for the automotive industry.

Material: cast iron, aluminium, steel.

Products: ducts, components for turbochargers, exhaust gas, recycling components, exhaust valve bodies, flywheels, differential housings, impactors, intermediate parts, pivots, wishbones, inserts, caliper brackets.

The company has production plants in France, Serbia and Slovakia.

**Nace-Codes** DJ.28.75 Manufacture of other fabricated metal products, n.e.c.

**Activity-Codes**

1204010201	CNC turned parts made of steel
1204010601	Turnery products; other
1204020101	CNC milled parts up to 100kg
12040206	Milled parts; other



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

The company is interested in finding contacts with companies of the automotive industry.

Description of cooperation offer

Offer Research & Development

Description of cooperation request

Request Subcontracting

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### Tehnoguma

**108**

Macedonia, The Former Yugoslav Republic Of  
Certification / Quality standard:

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Ljubomir Nestorovski**

### A. Company Profile

rubber production and rubber products

#### Nace-Codes

<b>Activity-Codes</b>	12050301	Formed parts made of rubber/polyurethane (incl. rubber buffers)
	12050302	Sections of rubber
	12050304	Hoses of rubber
	12050313	Rubber parts; other

### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

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### Tehnorad

**115**

Serbia And Montenegro

Certification / Quality standard:

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (10 - 49)

Homepage:

Contact Person: **Milija Markovic**

### A. Company Profile

Production, desingnig, engineering, maintenance

#### Nace-Codes

<b>Activity-Codes</b>	12040105	Mass turned parts
	12040202	Automatic milling parts
	12040206	Milled parts; other

### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Terbay Makina Endustri ve Ticaret A.S.

**94**  
Turkey

Type of company: Enterprise

Establishment year: 1954

Field of activities: Production

Certification / Quality standard: ISO 9001:2000  
VISO/TS 16949

Size group of employees: 270 (250 or more)

Homepage: www.terbay.com.tr

Contact Person: **Mr Abdullah Baysak**, VP; **Mr. Osman Baysak**, Production Planning Mgr

#### A. Company Profile

The company is active in the production of welded and machined parts made of sheet steel and profiles for commercial vehicles (truck,bus,van,etc),heavy road & maintenance machinery and tractors for series orders. The company performs laser cutting, bending, pressing,drilling,welding with jigs, shot blasting, surface treatment, painting (liquid & powder coating),packing according to customers specifications in its plant.

<b>Nace-Codes</b>	DJ.28.10	Manufacture of structural metal products
	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.50	Treatment and coating of metals; general mechanical engineering
	DJ.28.70	Manufacture of other fabricated metal products
	DK.29.22	Manufacture of lifting and handling equipment
	DK.29.31	Manufacture of agricultural tractors
	DM.34.30	Manufacture of parts & accessories for motor vehicles & their engines

<b>Activity-Codes</b>	1203020101	Pressed parts made of steel, stainless steel
	1204010201	CNC turned parts made of steel
	1204020102	CNC milled parts 100kg to 1000kg
	12060201	Parts and structures (from subcontractors)
	12060202	Structures for production plants (from subcontractors)
	12070310	Superstructures for vehicles
	12070311	Body parts for vehicles
	12070314	Motor vehicle components for bodies and superstructures; other
	120707	Component parts for tractors and agricultural machines
	120709	Components for construction machinery

#### B. Cooperation Proposal

The company offers its subcontracting capabilities to serve commercial vehicles, heavy road & maintenance machinery and tractors main industries to serve as OEM for series orders for long term basis.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

### TOKOZ a.s.

**59**  
Czech Republic

Type of company: Enterprise

Establishment year: 1920

Field of activities: Production

Certification / Quality standard: ISO 9001:2000  
VISO/TS 16949

Size group of employees: 0 (250 or more)

Homepage: www.tokoz.cz

Contact Person: **Ing. Jiri Drdla**, Senior sales manager; **Ing. Radka Muchova**, Senior sales manager

#### A. Company Profile

TOKOZ a.s. is producer of padlocks, special locking mechanisms and more specific building components under its



## Catalogue of Participants - Teilnehmerkatalog

own brand name.

In the field of customized production of components and assemblies, TOKOZ a.s. offers to multinational industrial companies, including automotive, die casting from Al and Zn alloys, stamping, surface finishing (galvanizing, powder coating), welding, assemblies, design and production of tools and moulds.

**Nace-Codes**

DJ.28.40	Forging, pressing, stamping and roll forming of metal; powder metallurgy
DJ.28.51	Treatment and coating of metals
DJ.28.62	Manufacture of tools
DJ.28.63	Manufacture of locks and hinges

**Activity-Codes**

1202010801	Aluminium castings; aluminium diecastings
1202010806	Zinc castings
1206010205	Assembled sheet metal parts; other
12070603	Mouldings, stampings, and deep-drawing parts for vehicle manufacture

### B. Cooperation Proposal

TOKOZ a.s. offers its experience and know-how in development, production, surface treatment, welding, threading and assembly of parts manufactured according to customers requirements in field of die-casting, stamping and tooling.

Description of cooperation offer

Offer Technological cooperation

Offer Subcontracting

Description of cooperation request

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## TRAKYA DOKUM

**201**

Turkey

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (250 or more)

Contact Person: **Tunc Bayram**, Marketing specialist

Establishment year: 1978

Certification / Quality standard: ISO 9001:2000 ISO 14001 vISO/TS 16949

Homepage: [www.trakyadokum.com.tr](http://www.trakyadokum.com.tr)

### A. Company Profile

Company 's products: grey cast iron, ductile and malleable cast iron

**Nace-Codes**

**Activity-Codes** 1202010905 Foundry products; special

### B. Cooperation Proposal

The company is looking for a partner who will be do the marketing of her products in the country concerned.

Description of cooperation offer

Description of cooperation request

Request Marketing/ promotion



## Catalogue of Participants - Teilnehmerkatalog

### Trinecke zelezarny, a.s.

**102**

Czech Republic

Type of company: Enterprise

Establishment year: 1839

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 5417 (250 or more)

Homepage: www.trz.cz

Contact Person: **Dipl. Ing Daniel SOTKOVSKY; Dipl. Ing Radim STAVARSKY**, Product manager-marketing

#### A. Company Profile

Joint stock company with the longest tradition of iron and steel making in the Czech Republic. TXINECKÉ ŽELEZÁRNY, a.s. is an integrated steelmaking company producing long rolled products (wire rods, steel bars, rails, universal plate, sections, seamless tube, drawn steel, etc.) for machinery, automotive industry, construction, railway etc.

<b>Nace-Codes</b>	DJ.27.10	Manufacture of basic iron and steel and of ferro-alloys (ECSC)*
	DJ.27.20	Manufacture of tubes
	DJ.27.22	Manufacture of steel tubes
	DJ.27.31	Cold drawing
	DJ.27.34	Wire drawing

<b>Activity-Codes</b>	12080101	Pig iron
	12080201	Semifinished products (rolled steel)
	12080204	Steel bars
	12080205	Reinforcing bars
	12080206	Special sections
	12080207	Wire rods
	12080208	Universal mill plate
	12080301	Steel tubes/pipes; seamless or welded
	12080402	Tool steels
	12080403	Stainless steels
	12080407	Ball bearing steels
	12080409	Stainless steels; other
	12080501	Bright steel (non-alloy steels in St, C and free-cutting qualities)
	12080508	Drawn and cold-rolled steel products; other

#### B. Cooperation Proposal

We offer: LONG STEEL PRODUCTS.

Our products are consumed in various branches such as a construction, automotive industries, engineering and other processing sectors, production of fasteners, chains, bearings, welding accessories, forged pieces etc. We are looking for end users of steel products.

Description of cooperation offer

Offer Research & Development

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)



## Catalogue of Participants - Teilnehmerkatalog

### VAR C

**197**  
Latvia

Type of company: Enterprise

Establishment year: 1996

Field of activities: Production

Certification / Quality standard: ISO 9001:2000

Size group of employees: 56 ( )

Homepage: www.varc.lv

Contact Person: **Janis Kleinbergs**

#### A. Company Profile

Manufacturer of steel constructions (containers, truck frames and hydraulic systems for logging, freight and garbage transportation, cases, tip-truck systems, accessories, road construction machinery, other steel products).  
Technical capabilities: stamping, shearing, sawing, gas cutting, turning, milling, boring, drilling, gear making, bending, MIG/MAG welding, cleaning, painting, CNC milling, CNC turning, CNC gas/plasma cutting, CAD.

<b>Nace-Codes</b>	DJ.28.10	Manufacture of structural metal products
	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.20	Manufacture of tanks, reservoirs & containers of metal & central heating...
	DJ.28.21	Manufacture of tanks, reservoirs and containers of metal
	DJ.28.52	General mechanical engineering
	DJ.28.70	Manufacture of other fabricated metal products
	DK.29.10	Manufacture of machinery for the production & use of mechanical power, exc.
	DK.29.24	Manufacture of other general purpose machinery n.e.c.
	DK.29.30	Manufacture of agricultural and forestry machinery
	DM.34.20	Manufacture of bodies (coachwork) for motor vehicles & of trailers &
	DM.34.30	Manufacture of parts & accessories for motor vehicles & their engines
	G.50.20	Maintenance and repair of motor vehicles

#### Activity-Codes

##### B. Cooperation Proposal

Looking for longterm cooperation with companies which are seeking for subcontracting services in field of metal working, machine building, hydraulics and mechanical engineering.

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

### Vertex Estonia AS

**51**  
Estonia

Type of company: Enterprise

Establishment year: 1984

Field of activities: Production

Certification / Quality standard: ISO 9001:2000 ISO 14001

Size group of employees: 0 (50 - 149)

Homepage: www.vertexestonia.eu

Contact Person: **Ph.D Aleksander Rulkov**, General Manager, CEO

#### A. Company Profile

- production of antennas for ground station for satellite communication
- production of steel construction and industrial equipment.





## Catalogue of Participants - Teilnehmerkatalog

**Nace-Codes** DJ.28.10 Manufacture of structural metal products  
 DJ.28.11 Manufacture of metal structures and parts of structures  
 DJ.28.51 Treatment and coating of metals

**Activity-Codes** 120411 Machined parts; other

### B. Cooperation Proposal

Germany, Italy, United States

Description of cooperation offer

Offer Subcontracting

Description of cooperation request

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### Zarifsan Makina Yedek Parça Sanayi ve Ticaret Ltd. Sti.

**24**  
Turkey

Type of company: Enterprise Subcontractor

Establishment year: 1989

Field of activities: Production

Certification / Quality standard: VISO/TS 16949

Size group of employees: 40 (10 - 49)

Homepage: www.zarifsan.com.tr

Contact Person: **Edib ERDEMLI**, General Manager; **Industrial Engineer Nazlı YIGIT**, Quality Assurance

### A. Company Profile

Zarifsan Makina is active in milling, turning and grinding metal parts as well as in the production of diesel engine parts for Bosch in the automotive industry.

The company manages its activities with processes, which is a requirement of ISO/TS 16949.

**Nace-Codes** DJ.27.42 Aluminium production  
 DJ.27.53 Casting of light metals  
 DJ.27.54 Casting of other non-ferrous metals  
 DJ.28.10 Manufacture of structural metal products  
 DJ.28.52 General mechanical engineering  
 DJ.28.70 Manufacture of other fabricated metal products  
 DK.29.20 Manufacture of other general purpose machinery  
 DK.29.22 Manufacture of lifting and handling equipment

**Activity-Codes** 1204010201 CNC turned parts made of steel  
 1204010202 CNC turned parts made of nonferrous metals  
 1204020101 CNC milled parts up to 100kg  
 12040302 Bored parts  
 12040303 Precision drilling parts  
 12040304 Drilling parts; other  
 120710 Motor vehicle components; other  
 1209010601 Aluminium alloys

### B. Cooperation Proposal

The company wishes to be a subcontractor in the manufacturing industry.

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Zavar Company

100

Macedonia, The Former Yugoslav Republic Of

Certification / Quality standard: ISO 2000

Type of company: Enterprise

Field of activities: Production

Size group of employees: 0 (50 - 149)

Homepage:

Contact Person: **Pavle Grnarov**

#### A. Company Profile

stainless steel equipment , welding and production

#### Nace-Codes

<b>Activity-Codes</b>	12030304	Bent metal parts
	12030305	Pipe fittings
	12030306	Pipe shaping, pipe working (ancillary supplier services)
	12030308	Special metal-forming parts; other
	12080403	Stainless steels
	12080409	Stainless steels; other

#### B. Cooperation Proposal

subcontracting

Description of cooperation offer

Offer Sourcing cooperation (buying, sourcing,...)

Description of cooperation request

### ZPH RAFI Alicja Mielcarek

179

Poland

Type of company: Enterprise

Establishment year: 1987

Field of activities: Production

Certification / Quality standard: ISO 2000

Size group of employees: 0 (10 - 49)

Homepage: [www.rafi.com.pl](http://www.rafi.com.pl)

Contact Person: **Lech Skrzypek**, advisor

#### A. Company Profile

The company is specialized in CNC machining, plastic forming of steel parts according to clients technical documentation. It also manufactures finished steel products. Its core activity is related to manufacturing of bodies for various loose material equipment ( e.g. transmissions, conveyors ), chimney inserts.

<b>Nace-Codes</b>	DJ.28.11	Manufacture of metal structures and parts of structures
	DJ.28.70	Manufacture of other fabricated metal products

<b>Activity-Codes</b>	1204010201	CNC turned parts made of steel
	12040206	Milled parts; other
	12040304	Drilling parts; other
	12041002	Precision steel shafts
	12041003	Precision components; other
	120411	Machined parts; other
	120499	Others: Machined metal parts



## Catalogue of Participants - Teilnehmerkatalog

### B. Cooperation Proposal

Basing on its long term experience in international cooperation and good quality products, the company offers machining of various steel parts and products. It is also looking for distributors for its finished products like steel safes and is also prepared for financial cooperation with companies ready to invest in Poland.

Description of cooperation offer

Offer Joint venture  
Offer Subcontracting

Description of cooperation request

Request Trade Intermediary (agent, representative, distributor)

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## ZPHU 'IRGRADEX'

**97**  
Poland

Type of company: Enterprise

Establishment year: 1992

Field of activities: Production

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.irgradex.com.pl](http://www.irgradex.com.pl)

Contact Person: **M. Sc Jerzy RUBINKOWSKI**, Director

### A. Company Profile

The company is an internationally successful family - owned business with 48 employees located in the South-West of Poland.

The main business activity is:

- machines and equipment for cement, mining, packaging industry;
- conveying equipment and conveyor components;
- welded steel structure;
- machining;
- assembly.

Based on more than 15 years of experience in this field, the company constantly has in mind to improve and consolidate the 'Art' of machines and equipments manufacture with its well skilled, competent and creative staff.

<b>Nace-Codes</b>	DK.29.40	Manufacture of machine- tools
	DK.29.50	Manufacture of other special purpose machinery
	DK.29.52	Manufacture of machinery for mining, quarrying and construction
	DK.29.56	Manufacture of other special purpose machinery n.e.c.

<b>Activity-Codes</b>	120411	Machined parts; other
	120499	Others: Machined metal parts
	120610	Assemblies and metal constructions; other
	120699	Others: Assemblies and metal structures

### B. Cooperation Proposal

The company is looking for partners in the field of metal industry in order to subcontracting:

- machines and equipment according to the technical documentation of its customers;
- welded steel structures;
- machining;
- other proposals.

Description of cooperation offer

Offer Reciprocal production agreement  
Offer Subcontracting

Description of cooperation request



## Catalogue of Participants - Teilnehmerkatalog

### Transports and logistics

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#### Marty Yellow Kft.

**232**

Hungary

Type of company: Enterprise

Establishment year: 2002

Field of activities: Services Transport

Certification / Quality standard:

Size group of employees: 0 (10 - 49)

Homepage: [www.martyyellow.hu](http://www.martyyellow.hu)

Contact Person: **Tibor Kallós**, Director; **Katalin Rutai**, Assistant

#### A. Company Profile

International transport and forwarding

#### Nace-Codes

#### Activity-Codes

#### B. Cooperation Proposal

Long-time cooperation, short-time cooperation

Description of cooperation offer

Offer Logistical cooperation

Offer Subcontracting

Description of cooperation request

Request Logistical cooperation



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