



## Trade Fair Forwarding Agency's Tariffs

Valid from 1st January 2010 to December 2011

New!  
No charges for overtime,  
night, weekend,  
public holiday  
will occur.



## General

### §1

The Trade Fair forwarding agencies' Tariffs 1 to 4 apply to all work performed on the Exhibition Grounds in Hannover by forwarding agencies contractually appointed by Deutsche Messe. For any services not listed, separate agreements made between the ordering party and the forwarding agency apply; if no separate agreements exist, the usual rates charged for carriage and storage apply.

### §2

The prices listed below for services by Trade Fair forwarding agency are maximum rates, exclusive of value-added tax.

### §3

The forwarding agencies operate exclusively in accordance with the latest version of the Allgemeinen Deutschen Spediteurbedingungen - ADSp - (German Forwarders General Terms and Conditions of Trading) or, if these are not applicable to the provision of logistics services, in accordance with the Logistics General Terms and Conditions (Logistik-AGB). These limit in paragraph 23 ADSp the legal liability for damage to goods in the case of damage to goods whilst in the care of a forwarder to EUR 5/kg, in accordance with § 431 of the German Commercial Code (HGB); in the case of multimodal transports, including sea transport to 2 SDR (special drawing rights)/kg plus, further in this, per damage or event to EUR 1 Millions or EUR 2 Millions respectively, or 2 SDR/kg whichever is the greater. Paragraph 27 ADSp does not constitute an agreement for alternative maximum liability sums concerning article 25 of the Montreal Agreement. In addition the Fair and Exhibition Conditions are applicable. The "Bundesfachgruppe Schwertransporte und Kranarbeiten (BSK)" terms and conditions are the basis for heavyload orders.

### §4

The forwarding agencies' liability is subject to the volume of the placed order. Unless otherwise arranged and the delivery to the stand, respectively the pick-up from the booth is included, the liability ends with the put down of the exhibits as well as empties at the stand of the orderer and begins on the return with the commencement of the consignment at the stand. That applies, even if the exhibitor is not present.

Transport-, storage- and/or Trade Fair Insurances will be concluded by the forwarding agencies or the Deutsche Messe by special order only or arranged. Without such an order the shipments remain uninsured. Due to compulsory and contractually liability restrictions, the conclusion of a transport-, storage and/or Trade Fair insurance via the forwarding agencies or the Deutsche Messe is strongly recommended.

### §5

For safety and administrative reasons, the use of cranes, power-operated forklift trucks with a driver's seat and similar industrial vehicles for loading, unloading, construction and dismantling on the Exhibition Grounds is restricted solely to the forwarding agencies authorized by the Deutsche Messe.

### §6

These Trade Fair Forwarding Agencies Tariffs come into effect on 1 January 2010. All previous Trade Fair Forwarding Agencies Tariffs then become invalid.



§7

The following forwarding agencies are authorized by the Deutsche Messe:

**Agility Fairs & Events GmbH**

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**Trade Fair Forwarding Agencies' Tariff No. 1  
Consolidation goods**

The following charges already include all extras, such as scheduling charge,  
communication charges, etc.

1.1.	Forwarding agencies prices and storage prices for consol goods	Consolidation goods per commenced 100 kg (max. 2.500 kg/shipment)*
1.1.1.	Unloading and placing of goods in forwarding agencies store, storage up to 5 working-days and transport to the exhibition stand.	29,00 €
1.1.2.	transport from exhibition stand to forwarding agencies store, storage up to 5 working-days, loading of departing vehicle at forwarding	29,00 €
1.1.3.	minimum per shipment	200 kg
1.2.1.	Long-term storage (from 6 working day)	on request

Surcharges

**No charges for overtime, night, weekend, public holidays will occur.**

Remarks:

\*Larger shipments will be charged according to forwarding agencies tariff no. 2 or as per separate agreement.



**Trade Fair Forwarding Agencies' Tariff No. 2  
Provision of personnel and equipment**

The following charges already include all extras, such as  
scheduling charge, communication charges, special equipment for fork-lifts\*\*, etc.

2.1	Personnel	€/h	(incl. travelling time – minimum = 1,0 h)
2.1.1.	Foreman	34,50 €	
2.1.1.	Transport assistant	30,50 €	
2.2.	Fork-lift with driver (incl. travelling time)		minimum (up to 0,5 h.)
	Lifting capacity	€/h	
2.2.1.	up to 4 to	99,50 €	69,50 €
2.2.2.	up to 6 to	109,50 €	78,00 €
2.2.3.	up to 8 to	128,50 €	91,50 €
2.2.4.	up to 10 to	144,50 €	102,50 €
2.2.5.	over 10 to	as per agreement	
2.3	Mobile crane with driver		(minimum = 1,0 h, plus 1 h travelling time)
	Lifting capacity	€/h	
	up to 30 to	169,50 €	
	up to 40 to	186,50 €	
	up to 50 to	209,50 €	
	over 50 to	as per agreement	
2.4	Truck, low-loading truck or swap body-truck with driver		
	gross vehicle weight	€/h	(incl. travelling time – minimum = 1,0 h)
2.4.2.	up to 7,5 to	68,00 €	
2.4.2.	over 7,5 to	89,50 €	
2.5	Truck trailer or similar unit without an engine		
	maximum payload	€/h	(minimum = 1 hrs)
2.5.1.	up to 1000 kg	17,50 €	84,00 € per day
2.5.2.	heavy-duty trailer	64,00 €	318,50 € per day
2.6	Transport of container or swap body within the exhibition grounds (picking up and setting down), each	119,50 €	
2.7	Working platforms	on request	

Surcharges

**No charges for overtime, night, weekend, public holidays will occur.**



The time charged for personnel and equipment is the time necessary to do the job or the time requested and subsequently acknowledged by the ordering party. For all equipment these working times include the set-up time. Commenced hours will be rounded up to the next full half -hour.

Hook-load insurance / heavy-freight risks in accordance to BSK.

\*\* Charges for special equipment which are already included do not cover:  
Height of stroke of more than 550 cm at fork-lifts, crane extension/gallow, separate lifting accessories as wires and shackles.

### Trade Fair Forwarding Agencies' Tariff No. 3 Empties

- 3.1 Pick-up at the stand, labelling, placing into and retrieval from storage area (at special areas assigned by Deutsche Messe), re-delivery to the stand, incl. all extras such as scheduling and communication charges, fork-lift assistance, etc.:

per commenced cbm 37,50 €

minimum per stand 2 cbm

Surcharges

**No charges for overtime, night, weekend, public holidays will occur.**

Remarks:

Empties include loading devices such as pallets, cases, crates and machine cradles. The volume of the material is calculated as the circumscribed cuboid of the accepted batch unit.

Dismantling bulky crates as well as stacking and securing the packing material on the Exhibition Grounds is charged separately according to the Trade Fair Forwarding Agencies Tariff No. 2.

Material containing not only packaging but also exhibition goods, standbuilding materials, tools, etc. is not regarded as empties, neither in regard to liability.

No longer required empties must be clearly marked as waste and handed over to the waste management enterprise.

### Trade Fair Forwarding Agencies' Tariff No. 4 Customs clearance of exhibits at the Customs Office at Hannover Fairgrounds

- 4.1 **Import:** Cancelling customs dispatch note, clearance of Carnet for temporary or definitive import (purchase)

4.1.1. Per dispatch note inclusive issuing of customs declaration 108,50 €

4.1.2. Additional customs item, each 7,50 €

4.1.3. Charges for deposited customs security (customs statement) per commenced month according to CIF-value 0,20%  
minimum 20,50 €

4.1.4. Commission on advanced duties and tax (definitive import) per commenced month 1,50 %

- 4.2. **Reexport:** Customs clearance on customs dispatch note, T-form and Carnet

4.2.1 See charges under items 4.1.1. to 4.1.2.

4.2.2. Export customs bond fee per commenced month according to CIF-value 0,20%  
minimum 20,50 €



- 4.3 All other charges such as customs officer's fee, translations, etc.: as per outlay
- 4.4. Provision of personnel for customs inspection as required:  
according to Forwarding Agencies Tariff no. 2