

The Trade Fair Forwarding Agent Tariffs 2012/2013



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 Deutsche Messe
Hannover · Germany

The Trade Fair Forwarding Agent Tariffs 2012/2013

General

§1

The Trade Fair Forwarding Agent Tariffs 1 through 4 apply for all work performed on site at the Hannover Exhibition Center by forwarding agents authorized by Deutsche Messe AG. The rates for any services not listed herein shall be in line with accepted market rates for the forwarding and storage of goods, or else in accordance with separate agreements to be made between the ordering party and the forwarding agent.

§2

The following rates for commissioned forwarding agents represent maximums for each task listed, and are subject to VAT.

§3

For all service orders fulfilled by Deutsche Messe's authorized forwarding agents, the latest issue of the German Forwarders General Terms and Conditions ("ADSp" in German) shall apply. These limit in paragraph 23 ADSp the legal liability for damage to goods in the case of damage to goods whilst in care of a forwarder to EUR 5/kg, in accordance with § 431 of the German Commercial Code (HGB).

For orders involving the forwarding or crane handling of heavy cargo in excess of 20 tons per load, the forwarding agent shall bear liability as prescribed in the terms and conditions issued by the latest issues of the "Bundesfachgruppe Schwertransporte und Kranarbeiten" (BSK). Both documents are available for pick-up at the offices of authorized forwarding agents.

§4

The scope of liability to be assumed by forwarding agents is defined by the scope of the work to be performed. If the commissioned work involves standard delivery to and collection from a stand, and provided no separate agreements have been made, then the forwarding agent's liability ends upon unloading the goods (exhibition materials or empties) at the ordering party's stand, and resumes upon subsequently collecting the goods at the stand. That applies, even if the exhibitor is not present.

Insurance for the transport, storage or exhibiting of goods is only taken out by forwarding agents or Deutsche Messe if explicitly requested to do so by the exhibitor. Lacking such insurance, then shipments remain uninsured. In view of existing legal and contractual limitations to liability, exhibitors are strongly recommended to have their forwarding agent or Deutsche Messe take out appropriate transport, storage and/or exhibit insurance.

§5

On the exhibition grounds, only forwarding agents authorized by Deutsche Messe are permitted to use cranes, motorized forklifts with an operator's seat, industrial trucks and other materials handling equipment.

§6

This issue of the Trade Fair Forwarding Agent Tariffs takes effect on 1 January 2012, at which time it supersedes and renders invalid all previous issues.

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§7

The following forwarding agents are authorized by Deutsche Messe:

Agility Logistics GmbH

Fairs & Events

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The Trade Fair Forwarding Agent Tariffs 2012/2013

Trade Fair Forwarding Agent Tariff No. 1 Groupage cargo

Note: All additional charges (e.g. for scheduling or communications) are already included in the listed rates.

1.1.	Forwarding and storage of groupage cargo	Rate for every 100 kg or portion thereof (max. of 2,500 kg per shipment)*
1.1.1.	Unloading and arranging of goods at the forwarding agent's warehouse; short term storage for up to a max. of 5 days; transport to exhibitor's stand	31.00 €
1.1.2.	Transport from exhibitor's stand to the forwarding agent's warehouse, short term storage for up to a max. of 5 days; loading of goods onto forwarding vehicle for shipping	31.00 €
1.1.3.	Min. charge per shipment = rate for 200 kg (volume factor: 1 cubic meter = 333 kg)	
1.2.1.	Long-term storage (6 days or longer)	on request

Relevant information:

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

Remarks

*Larger shipments shall be charged in accordance with Trade Fair Forwarding Agent Tariff No. 2, or else on the basis of separate agreements.

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Trade Fair Forwarding Agent Tariff No. 2

Personnel & Equipment

Note: All additional charges (e.g. for scheduling, communications, special fork-lift accessories **) are already included in the listed rates.

2.1	Personnel	€/hour	(incl. travelling time; min. of 1 h)
2.1.1.	Foreman	37.00 €	
2.1.1.	Transport assistant	33.00 €	

2.2.	Fork-lift with driver**		(incl. travelling time; min. of 1 h)
	Lifting capacity	€/hour	
2.2.1.	up to 4 t	114.00 €	
2.2.2.	up to 6 t	125.00 €	
2.2.3.	up to 8 t	138.00 €	
2.2.4.	up to 10 t	159.00 €	
2.2.5.	over 10 t	to be agreed	

If work continues for more than 5 hours without interruption, then the hourly rates drop by 15 %.

2.3	Mobile crane with driver***		(min. of 1 h, plus 1 h of travel time)
	Lifting capacity	€/hour	
	up to 30 t	181.00 €	
	up to 40 t	199.00 €	
	up to 50 t	224.00 €	
	over 50 t	to be agreed	

2.4	Truck, semi-trailer/low-loader combination or swap-body truck with driver		
	Max. permissible gross vehicle weight	€/hour	(incl. travelling time; min. of 1 h)
2.4.2.	up to 7.5 t	73.00 €	
2.4.2.	over 7.5 t	96.00 €	

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2.5 Truck trailer, manual pallet lifter or similar non-motorized moving equipment

	Max. payload	€/hour	(min. of 1 h)
2.5.1.	up to 1,000 kg	19.00 €	90.00 € per day
2.5.2.	Machine trolley	69.00 €	340.00 € per day

2.6 Hydraulic platforms See attached list "Price for scissors-lift and cherry-picker"

Relevant information:

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

** Special equipment which is not covered by the above rates:

- Forklifts with a lifting height of over 550 cm and crane extensions/gallows: hourly surcharge = 25.00 €
- Additional lifting accessories, e.g. straps and spreaders: hourly surcharge = 18.00 €

*** Hook-load insurance and heavyweight load risks in accordance with BSK terms and conditions (see also page 1): 5% of total order amount

Personnel and equipment will be invoiced based on the time actually needed to perform the work (set-up times included) or as previously arranged with and duly signed for by the ordering party.

Periods of less than an hour will be rounded up to the next full half hour.

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Trade Fair Forwarding Agent Tariff No. 3 Transport & Storage of Empty Packaging / Full goods

3.1.1. Transport & storage of empty packaging (empties)

Pick-up at the exhibitor's stand, labeling, transport to and collection from on-site warehouses designated by Deutsche Messe, delivery to the exhibitor's stand, incl. all extras such as scheduling and communication charges, fork-lift assistance, etc.

Price per cubic meter or portion 41.50 €
thereof, for each load to be handled
(per stand and per order)

Min. charge = 2 cbm

Volume discount per ordering party /invoice recipient and exhibition:
from overall 100 cubic meters = 5%
from overall 250 cubic meters = 10%

Relevant information:

No additional charges will be invoiced for overtime, nights, weekends or public holidays.

Remarks:

Examples of empties: pallets, cases, crates, machine cradles. The invoiced volume is determined by the volume of cubic space they fill upon receipt.

The breakdown of large crates into individual loads as well as the stacking and securing of packing materials at the exhibitor's stand is charged for separately, in accordance with Trade Fair Forwarding Agent Tariff No. 2.

Material containing not only packaging but also exhibition goods, stand-building materials, tools, etc. is not regarded as "empty packaging", and thus also not treated as such in terms of liability. Storage and charges for these items as per point 3.1.2.

Empties which are no longer needed must be clearly marked as "waste" and handed over to an authorized waste disposal subcontractor.

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3.1.2. **Transport & storage of full goods**

Pick-up at the exhibitor's stand, labeling, transport to and collection from on-site warehouses designated by Deutsche Messe, delivery to the exhibitor's stand, incl. all extras such as scheduling and communication charges, fork-lift assistance, etc.

Price per cubic meter or portion thereof, for each load to be handled (per stand and per order)	61.50 €
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Trade Fair Forwarding Agent Tariff No. 4

Customs Clearance of Exhibition Materials at the On-Site Customs Office

4.1 Importation

Clearance of customs dispatch notes, ATA Carnet processing, import clearance for temporary or definitive import (purchase)

4.1.1. Charge per dispatch note, incl. issuance of 140.00 €
customs declaration for a maximum of 3
tariff headings

4.1.2. Charge for customs security filing (customs 0.5%
declaration) per month or portion thereof as min. charge =
a percentage of the commercial or CIF 25.00 €
value of the goods

4.1.3. Commission on advanced duties and tax 2 %
(definitive import) per month or portion
thereof

4.2 Re-exportation

Clearance of temporary importation and processing of customs dispatch notes (T form and Carnet)

4.2.1 Charges: see sections 4.1.1.

4.2.2. Export customs bond fee per month or 0.5%
portion thereof as a percentage of CIF min. charge =
value 25.00 €

4.3 All other charges such as customs officer fees, translations, four or more tariff headings, etc.
etc.: to be invoiced at cost.

4.4. Provision customs inspection staff to be invoiced at cost, in accordance with Trade Fair
Forwarding Agent Tariff No. 2

Price for scissors-lift and cherry-picker

Valid from 1st January 2012

Hydraulic platforms	€/day
manual load lifter 6m	105,00 €
scissors-lift 6m	150,00 €
scissors-lift 8m	160,00 €
scissors-lift 10m	180,00 €
scissors-lift 12m	200,00 €
cherry-picker 10/11m	250,00 €
cherry-picker 15/16m	315,00 €

Charges will be calculated per each starting working day.

Discount for long-term rental

starting from 4. day	15%
starting from 6. day	25%
starting from 10. day	35%

Delivery/ pick-up/ transfer

manual load lifter	155,00 €
scissors-lift up to 12m	185,00 €
scissors-lift 14m/ cherry-picker	205,00 €

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