

DOMOTEX RUSSIA 2015

Specialized Exhibition & Conference for Flooring

1-3 April 2015

Sokolniki Exhibition and Convention Center, Moscow

CONTRACT-APPLICATION FORM

This Contract-Application Form constitutes an offer. The Contract for organization of participation in the exhibition between the Organizer and the Exhibitor to be concluded under these General Terms shall be made by the Organizer's acceptance of the submitted Contract-Application Form which constitutes the Exhibitor's offer. Submission of the Contract-Application Form by the Exhibitor means his complete acceptance of these General Terms and his agreement to all of the conditions. Direction Exhibitor contract means full acceptance of the General Conditions of participation in the DOMOTEX Russia 2015 and agree with the general conditions. Within 15 days after addressing the Contract-Application Form to the Organizer by fax or e-mail the Exhibitor shall send the signed original copy to him by post or courier. The Organizer shall hand in the signed original copy of the Contract on the first day of the Event. On request of the Exhibitor the signed original of the Contract can be sent to him/her beforehand by post or courier.

Hereby We, the Company indicated below, express our participation in the DOMOTEX Russia 2015 Specialized Exhibition & Conference for Flooring:

Exhibitor
Company name (company that pays the Invoice) _____
Company name (for Exhibitors list, stand board, guides and catalogues) _____
Street _____
City _____
Postal code _____
Contact person for exhibition matters _____
Phone _____
Fax _____
E-mail _____
Website _____

Organizer:

OOO "Deutsche Messe RUS"
Bol. Patriarshiy per., 6 bld. 1
Moscow, 123001
Russia
Tel.: +7 (495) 669-46-46
Fax: +7 (495) 697-41-42
www.domotex-russia.com

CO-EXHIBITORS

Under the General Terms of participation in DOMOTEX Russia 2015 Specialized Exhibition & Conference for Flooring, we wish to engage these co-exhibitors, each co-exhibitor is subject to 300* Euro participation fee:

Company name _____
Registered office _____
Name of authorized Representative _____
Position of authorized Representative _____
Phone (with country and city code) _____
Fax (with country and city code) _____
E-mail _____
Web-page _____

If you wish to engage more than one co-exhibitor, please do attach to this Contract-Application Form a list of all co-exhibitors with their full contacts.

We represent the following company(ies): (Applicable if the company is a Representative/Participant group Organizer):

Company Name: _____

Registered Office: _____

DOMOTEX Russia 2015 PARTICIPATION COSTS

Registration: fixed fee of 300 Euro*

- event guide listing
- web-site listing
- badges
- 20 invitations
- 1 catalogue

<p>Option A: Raw Space <u>(minimum 20 sq.m., price per 1 sq.m)*</u></p> <table> <tr> <td>Row stand (open on one side)</td> <td style="text-align: right;">195 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Corner stand (open on two sides)</td> <td style="text-align: right;">207 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>End stand (open on three sides)</td> <td style="text-align: right;">216 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Island stand (open on four sides)</td> <td style="text-align: right;">229 €</td> <td><input type="checkbox"/></td> </tr> </table> <p>Total area _____ sq.m Special requests: _____</p>	Row stand (open on one side)	195 €	<input type="checkbox"/>	Corner stand (open on two sides)	207 €	<input type="checkbox"/>	End stand (open on three sides)	216 €	<input type="checkbox"/>	Island stand (open on four sides)	229 €	<input type="checkbox"/>	<p>Option B: Space + Shell Scheme** <u>(minimum 9 sq.m., price per 1 sq.m)*</u></p> <table> <tr> <td>Row stand (open on one side)</td> <td style="text-align: right;">267 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Corner stand (open on two sides)</td> <td style="text-align: right;">275 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>End stand (open on three sides)</td> <td style="text-align: right;">284 €</td> <td><input type="checkbox"/></td> </tr> <tr> <td>Island stand (open on 4 sides)</td> <td style="text-align: right;">297 €</td> <td><input type="checkbox"/></td> </tr> </table> <p>Total area _____ sq.m Special requests: _____</p> <p><u>Standard package includes:</u></p> <ul style="list-style-type: none"> • stand construction and dismantling, • wall panels, • wall-to-wall carpets, • fascia board with company name, • tables and chairs (the number depends on the stand size), • halogen lights (the number depends on the stand size), • sockets (the number depends on the stand size), • waste baskets (the number depends on the stand size). 	Row stand (open on one side)	267 €	<input type="checkbox"/>	Corner stand (open on two sides)	275 €	<input type="checkbox"/>	End stand (open on three sides)	284 €	<input type="checkbox"/>	Island stand (open on 4 sides)	297 €	<input type="checkbox"/>
Row stand (open on one side)	195 €	<input type="checkbox"/>																							
Corner stand (open on two sides)	207 €	<input type="checkbox"/>																							
End stand (open on three sides)	216 €	<input type="checkbox"/>																							
Island stand (open on four sides)	229 €	<input type="checkbox"/>																							
Row stand (open on one side)	267 €	<input type="checkbox"/>																							
Corner stand (open on two sides)	275 €	<input type="checkbox"/>																							
End stand (open on three sides)	284 €	<input type="checkbox"/>																							
Island stand (open on 4 sides)	297 €	<input type="checkbox"/>																							

Please note that electric power supply is not included in the above space rental price and has to be ordered as an additional service. Electric power supply prices can be found in the exhibitor manual that will be sent to you separately.

* All prices indicated excl. 18% VAT to be paid under Russian legislation.

General Terms of Participation in DOMOTEX Russia 2015 Specialized Exhibition & Conference for Flooring.

1. Terms and Definitions.

Unless otherwise explicitly stated in these General Terms of participation in DOMOTEX Russia 2015 International Exhibition & Conference on Flooring (hereinafter referred to as "General Terms") or in the Contract-Application Form for participation in DOMOTEX Russia 2015 International Exhibition & Conference for Flooring, the following terms and definitions for these General Terms shall apply:

- "Organizer"** means "Deutsche Messe Rus", Moscow, Bol. Patriarshiy per., 6 bld. 1,123001
- "Exhibitor"** means a person, who has indicated her intention to participate in the Event by addressing the Contract-Application Form to the Organizer and will pay participation costs.
- "Contract-Application Form"** means Contract-Application Form for participation in the Event.
- "Event"** means DOMOTEX Russia 2015 International Exhibition & Conference for Flooring, exhibition period from 01.04.2015 to 03.04.2015.
- "Exhibition Center"** Sokolniki Exhibition and Convention Center, Moscow, 7-1, 5th Luchevoy Prosek
- "Contract"** means service contract for organization of participation in the Event concluded under these General Terms between the Organizer and the Exhibitor which includes as inherent contents these General Terms and the Contract-Application Form.

2. Execution of the Contract

2.1. The Contract shall be made by the Organizer's acceptance of the submitted Contract-Application Form which constitutes the Exhibitor's offer. The Contract shall be considered as made once the Organizer has fax or e-mail his acceptance of the Contract-Application Form. If the contents of the acceptance differ from the contents of the initial Contract-Application Form, the Contract shall be considered as made upon dispatch of the Organizer's acceptance, unless the Exhibitor objects in writing within two weeks.

2.2. Submission of the Contract-Application Form by the Exhibitor means his complete acceptance of these General Terms and his agreement to all of the conditions. Any amendments to the Contract can be taken in writing in part of the Contract-Application Form upon mutual agreement of the parties.

2.3. Along with the other conditions the Contract-Application Form includes the indicative list of exhibits that the Exhibitor wishes to show on the Event (Addendum 1 to these General Terms), as well as the size and type of stand space in accordance with the Addendum 2 to these General Terms. The organizer shall rule on the eligibility of exhibitors by accepting or declining the application based on the compatibility of their range of exhibits with the product categories and the topic of the Event. Non-eligible products may not be exhibited unless these are absolutely necessary for the presentation or functioning of the eligible exhibits. The organizer shall allocate the exhibition and/or stand space in accordance with the compatibility of the registered exhibits to a particular trade fair or a specific topic and is not obligated to fulfill specific requests for allocation of a particular stand space. The Organizer reserves the right to deviate from the Contract conditions in part of the exhibition space allocation and arrangement, provided such deviation is imposed by necessary and reasonable causes. The exhibitor may rescind the contract in writing within one week following notification of such changes, if his interests are unreasonably encroached upon by the alterations.

2.4. The offer and the acceptance shall be exchanged by fax or e-mail. E-mail or fax communication shall be considered as due means of intercourse between the Organizer and the Exhibitor under these General Terms. Within 15 days after addressing the Contract-Application Form to the Organizer by e-mail the Exhibitors shall send

the signed original copy to the Organizes by post or courier. The Organizer shall hand in the signed original copy of the Contract on the first day of the Event. On request of the Exhibitor the signed original of the Contract can be sent beforehand by post or courier.

2.5. All kinds of rules, standards, programs and other conditions which the Exhibitor was duly notified of before the Event has begun will be additionally applied to govern the parties' relations under these General Terms.

2.6. The Contract shall be effective upon its conclusion until the parties have fulfilled their obligations. Upon rendering of services on the last day of the Event the parties shall sign the Act of acceptance of services rendered.

3. Participation costs and terms of payment

3.1. A participation fee of 300 Euro has to be paid to the Organizer. A participation fee includes event guide listing, web-site listing, badges, 20 invitations, 1 dvd catalogue.

3.2. The Exhibitor is entitled to engage co-exhibitors by indicating in advance the co-exhibitor in the Contract-Application Form. Each co-exhibitor is subject to 300 Euro participation fee which will be invoiced to the Exhibitor. Any firm which has its own personnel and exhibits and uses the stand space of the Exhibitor must be registered as a co-exhibitor. Co-exhibitors are subject to these General Terms. The Exhibitor shall be responsible for proper informing the Co-exhibitors of the exhibition rules and costs. If several exhibitors plan to occupy one stand jointly, they shall authorize a common representative in the Contract-Application Form. The form to be filled in when engaging co-exhibitors or a common representative is attached in Addendum 3 to these General Terms.

3.3. Full cost for participation in the Event under the Contract shall be defined based on the size and type of stand space indicated in the Contract-Application Form. Size, type and price of stand space which can be offered by the Organizer are indicated in the Addendum 2 to these General Terms.

3.4. All prices under these General Terms including addenda, as well as in the Contract-Application Form are indicated exclusive of 18% VAT to be paid under the legislation of Russian Federation.

3.5. The contract is concluded after the exchange of copies of the signed contract-application form by fax or e-mail. After the contract is concluded the Organizer sends an invoice to the Exhibitor. Within 5 working days after the date of the invoice the Exhibitor should make a payment in the amount of 30% of the total amount, 70% should be paid within 1 month after the date of the invoice. 100% of the invoiced amount should be paid immediately if the contracted was concluded after the 15 of January 2015. Only after payment the exhibitor will be call as «Exhibitor» and has the right for stand location.

Bank account:

Recipient: OOO "Deutsche Messe RUS" Moscow
Bank: UniCredit Bank (ZAO UniCredit Bank), Moscow
Bank Address: Moscow, 9, Prechistenskaya emb.
Account: 40702978300014334340
SWIFT CODE: IMBKRUUM

4. Exhibition periods and procedures

4.1. The Event will take place from 01.04.2015 to 03.04.2015. Construction shall be carried out from 29.03.2015 to 31.03.2015 from 08:00 till 20:00, dismantling on 03.04.2015 from 17:00 till 20:00 and on 04.04.2015 from 08:00 till 20:00.

4.2. The Organizer reserves the right to cancel the event if it obviously appears to be uneconomic. The mutual obligations shall become void following such a cancellation, whereby the Organizer shall refund any payments received for services not yet rendered. Further, taking into account the fact, that all services offered are based on resources available, the Organizer shall be entitled to postpone or curtail the Event for substantial cause, such as labor strike, terror threats, government directive, social unrest and other. In this case the Contract shall be deemed executed for the new time period, unless the Exhibitor objects in writing within two weeks upon notification of such alteration. In any case, the Exhibitor shall not be entitled to any reduction of contractual fee with reference to such alteration.

4.3. The Exhibitor shall be responsible for the construction, design and safety of the stand. Exhibits must be displayed only within own stand space, and they must not disturb other exhibitors or visitors. In case of non-

compliance, the Organizer may forbid displays that cause nuisance, if the offence is repeated, the Organizer may terminate the contract without previous notice. Stands must display exhibits and be occupied by staff during open hours. The Exhibitor may conduct interviews or surveys only on his own stand space.

4.4. Only registered exhibits may be displayed by the Exhibitor. The Organizer is entitled to remove exhibits that are not compatible with the initially declared product category, violate the principles of fair competition or infringe intellectual property rights of a third party.

4.5. The Exhibitor may appoint a third party to set up the exhibition stand or other actions, including those relevant in law, which are necessary for the Exhibitor's participation in the Event. Such appointment can be carried out by indicating the third party in the Contract-Application Form or authorizing him/her by power of attorney.

4.6. The Organizer is entitled to remove, at the exhibitor's expense, any objects not removed within the dismantling period. The Organizer is not obliged to store these objects and may dispose of them at will.

4.7. The Exhibitor agrees that the Organizer is entitled to keep, process or transfer data provided to him in compliance with legislation and the Organizer's lawful interests in extent necessary for the Event purposes.

5. Premature termination. Liability of the parties.

5.1. The Organizer may, at its discretion, accept an Exhibitor's partial or complete withdrawal from the Event after execution of a legally binding Contract subject to a cancellation charge. If the Exhibitor succeeds to prove that the Organizer either incurred to loss through such withdrawal or that the loss is actually less than the applicable charge, a respectively reduced charge will be accepted. The amount of cancellation charge shall be calculated on the basis of the point in time when the Organizer received the notification of withdrawal and the Exhibitor's participation fee including stand space price and price for services rendered which would have been due.

a) In case of receiving the refusal to participate from November 01 to January 31, 2015 – 50% of the total cost;

b) In case of receiving the refusal to participate after January 31, 2015 – 100% of the total cost.

The Organizer shall balance any payments previously received against the cancellation charge due.

5.2. Irrespective of the right to bring further claims for damages, the Organizer is entitled to withdraw from the Contract or to terminate it if the Exhibitor does not meet his obligations, in particular, payment obligations after expiration of payment deadline. This also applies if the Exhibitor does not meet, or no longer meets, prerequisites for concluding the Contract, particularly if the Exhibitor has altered its product range in such a way that it is no longer compatible with the product range and cannot be displayed in the Event. The same applies in case when the Exhibitor ceases payment or an application is made for a judicial insolvency procedure in his respect, or if his firm is in liquidation.

5.3. If the Organizer becomes aware of the facts enumerated in 5.2. no later than two months before the opening day of the Event and he succeeds in reallocating the Exhibitor's stand space to another participant, the Organizer is entitled to claim for compensation in extent of 25% of full cost, which would have been due. If the conclusive facts become known to the Organizer after this deadline, or the reallocation of stand space turns out to be impossible, the Organizer is entitled to claim for full compensation of participation costs. It is not considered to be a reallocation if the space not used by the Exhibitor is allocated to another exhibitor for aesthetic reasons without the Organizer deriving further proceeds from such reallocation, nor is considered as a reallocation if the unoccupied area remains available or gets re-planned and adjoined to another display space.

5.4. The Organizer is not liable for safety of objects displayed by the Exhibitor. It is recommended that the Exhibitor insures his exhibits himself. Only security firms previously approved by the Organizer are authorized to provide security services for stands and exhibits.

5.5. The Exhibitor is aware that the Exhibition Center has imposed certain conditions and obligations with regard to usage of the exhibition premises. The Exhibitor shall be liable for his acts and omissions violating such conditions in case of the Organizer receiving a claim or court action in this respect.

5.6. Considering the provisions here above, the parties shall bear contractual and non-contractual liability in compliance with the Russian legislation.

6. Claim proceedings. Final provisions.

6.1. The Russian Federation shall be place of performance of all obligation and claims resulting from the Contract.

6.2. Any disputes and discrepancies arising from construction and application of these General Terms, the Contract-Application Form and the Contract shall be resolved in prejudicial order by means of negotiation. If the parties fail to reach a compromise decision within 30 days upon arising of such dispute, it shall be submitted to the court of defendant's venue.

6.3. The General Terms and the Contract-Application Form shall be construed and applied in accordance with the law of Russian Federation. The General Terms and the Contract-Application Form are done in Russian and English language, whereby both versions have the same legal force.

6.4. If any provisions of these General Terms, the Contract-Application Form or its part become invalid, this shall not affect the validity of the remaining provisions. The Organizer and the Exhibitor shall agree upon new valid provisions which would correspond the meaning of the lapsed provisions as closely as possible.

6.5. The Organizer and the Exhibitor guarantee, that as of the moment of the Contract execution they constitute valid legal entities and the person who signed the Contract-Application Form and other composites of the Contract had the appropriate authority in this respect.

_____ L.S. _____

/Signature of the **authorized Representative of the company that pays the Invoice**, full name and position/

/Company Stamp/

_____ /Place and date/

APPLICATION ACCEPTED by Deutsche Messe RUS _____

L.S. _____ /Date/

PRODUCT CATEGORIES (PLEASE ✓ TICK THE BOXES YOUR EXHIBIT PROGRAM CORRESPONDS TO)

Type of company: (please tick ✓ the appropriate box)

- Manufacturer
- Importer
- Exporter
- Dealer/Distributor/Agent
- Association/Noncommercial institution
- Representative/Participant group Organizer
- Other: _____ (please, indicate)

1 Carpets / Rugs (hand-made)

- Classic Oriental Carpets
- Antique carpets
- Modern knotted carpets
- Hand-tufted carpets
- Hand-woven carpets
- Flat woven fabrics/Tapestries/Kilims/Soumak rugs
- Leather carpets
- Pelts
- Carpets made of special materials
- Decorative rugs
- Carpets made to customer specification
- Carpets from Afghanistan
- Carpets from China
- Carpets from India
- Carpets from the Caucasus
- Carpets from Iran
- Carpets from Morocco
- Carpets from Turkey
- Carpets from Nepal
- Carpets from Pakistan

2 Woven carpets / area rugs (machine made)

- Woven carpets (fitted, modern)
- Woven carpets (fitted, traditional)
- Floor rugs, side rugs
- Runners
- Bathroom sets
- Bed surrounds
- Stair carpets

3 Mats

- Entrance mat systems
- Clean off systems
- Carpet mats
- Door mats
- Coir mats
- Rubber mats
- Bathroom mats & bath rugs

4 Textile floor coverings (rolls, tiles and ready-made)

- Tufting – strips from the roll
- Tufting – tiles
- Woven strips from the roll
- Woven tiles
- Carpets, runners and mats, ready-made from the roll
- Needled felt – strips from the roll
- Needled felt – tiles
- Coir
- Sisal
- Jute
- Wool
- Sea weed
- Outdoor coverings (textile floor coverings)
- Other floor coverings in roll form

5 Resilient floor coverings

- Homogeneous PVC coverings
- Heterogeneous PVC coverings
- PVC composites (except cushioned vinyls)
- Cushioned vinyls
- PVC-tiles
- Linoleum
- Polyester non-pile floor coverings
- Rubber floor tiles
- Rubber coverings
- Artificial lawn
- Homogeneous PU covering
- Luxury Vinyl Tile (LVT)

6 Outdoor Coverings

- Deck boards
- Wood Plastic Composite (WPC)
- Synthetic turf
- Sport floor coverings
- Textile floor coverings
- Resilient floor coverings
- Outdoor coverings; accessories

7 Wood and parquet flooring

- Solid wood parquet flooring with fastening system
- Solid wood parquet flooring without fastening system
- Strip parquet flooring
- Solid wood lam parquet flooring
- Mosaic parquet flooring
- Multi-layer parquet flooring (ready-to-lay)
- Woodblock / end-grain parquet flooring
- Hardwood plank flooring
- Softwood plank flooring
- Veneered flooring
- Cork and cork parquet
- Varnished, decorative wooden flooring
- Outdoor coverings (wood and parquet flooring)
- Bamboo
- Wood plastic composite (W.P.C.) deckings
- Other wood and parquet flooring

8 Laminated coverings

- High pressure laminate (HPL/CPL)
- Direct pressure laminate (DPL)
- Printed direct laminate (PDL)
- Laminate with mechanical locking systems
- Laminate with built-in insulation underlays
- Embossed-in-register laminate
- Laminate in special sizes

9 Fibres, yarns and textiles

- Fibres
- Yarns
- Textiles
- Chemical fibre raw materials
- Colours for fibres and yarns

10 Applications and installation technology, cleaning

- Applications and installation technology plus accessories
- General and insulating underlays (carpet underlays, acoustic underlays)
- Cleaning equipment
- Cleaning and maintenance products
- Coating systems and lacquers for floor coverings
- Underfloor heating systems
- Carpet finishing
- Carpet cleaning
- Chair mats

11 Surface treatment

- Varnishes and sealants
- Oils
- Waxes
- Repair kits

12 Adhesives and subsurface treatment

- Adhesives
- Undercoats
- Putties

13 Mouldings and profiles

- Baseboards
- Transition, finishing and edging profiles
- Step edge systems

14 Tools and machines

- Sanding equipment, abrasives
- Cutting tools and machines
- Shearing machines
- Machinery, miscellaneous
- Tools and accessories

15 Textile machinery and accessories

- Lines and machinery
- Needle punching machinery
- Synthetic staple fiber manufacturing machinery
- BCF carpet yarn manufacturing machinery
- Other textile machinery and accessories

16 Presentation of goods

- Demonstration equipment
- Shop fittings

17 Ceramic tiles

- Ceramic tiles for residential applications
- Ceramic tiles for public/ commercial applications
- Ceramic tiles/specialized products

18 Natural stone

- Unprocessed natural stone, raw blocks for interior use and exterior use
- Natural stone worked for interior use

19 Specialist publishers, associations,- design, services

- Specialist publishers
- Associations, federations
- Universities, research institutes
- Designstudios
- Software
- Auction houses
- Forwarders
- Labels for carpets and floorcoverings
- Services

L.S. _____

/Signature of the **authorized Representative of the company that pays the Invoice**, full name and position/ Company Stamp/

_____/Place and date/

APPLICATION ACCEPTED by Deutsche Messe RUS _____

L.S. _____/Date/