



TECHNOLOGY CREATES
NEW MARKETS,
NEW CONTACTS,
NEW CUSTOMERS,
NEW NETWORKS.

# **HANNOVER MESSE 2011**

13 leading international trade shows at one venue

Hannover · Germany
GET NEW TECHNOLOGY FIRST · 4 – 8 April 2011



# Technology transforms challenges into solutions



Technology is shaping tomorrow's world. Today. A driving force behind future technological developments, HANNOVER MESSE sends out decisive signals and offers extensive scope for showcasing your products and services all along the industrial value chain. By attracting exhibitors and visitors from all over the globe, HANNOVER MESSE 2011 will provide the perfect platform for presenting technical innovations and visions. In Hannover you will encounter top decision-makers from all over the globe and benefit from the role of HANNOVER MESSE as an accurate economic barometer. We look forward to welcoming you at the world's biggest innovations show, in April 2011.

Dr. Wolfram v. Fritsch

Chairman of the Board, Deutsche Messe

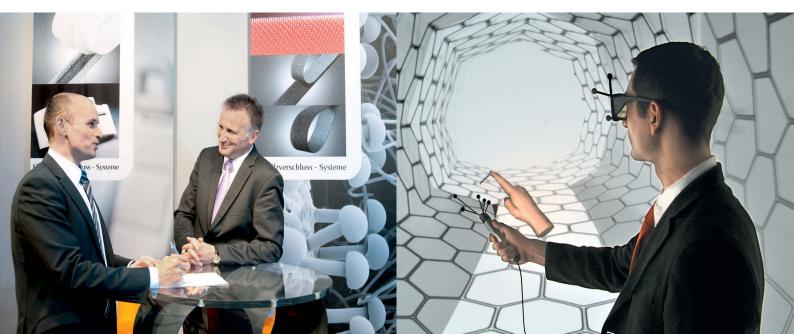
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With its line-up of 13 leading international trade shows, HANNOVER MESSE 2011 will be at full strength and will underline its global importance as a showcase for tomorrow's technologies and ideas. No other event presents as many ground-breaking innovations and integrated solutions. The individual trade shows intermesh in order to deliver a comprehensive overview. The resultant synergies facilitate an interdisciplinary exchange of ideas and experience and pave the way to your success as an exhibitor in numerous industrial sectors.

Wolfgang Pech

Senior Vice President, Deutsche Messe





### HANNOVER MESSE 2011 - the whole world of technology under a single umbrella

The motto of HANNOVER MESSE 2010 was "Efficiency – Innovation – Sustainability". The 4,800 exhibitors from 64 countries projected a new mood of optimism and clearly demonstrated that investing in technological innovation plays a pivotal role, especially in challenging economic times.

Building on the success of HANNOVER MESSE 2010, we look forward to welcoming you once again between 4 and 8 April 2011. The line-up of 13 leading international trade shows will be more attractive than ever before and will transform HANNOVER MESSE into an accurate indicator of future business trends. The spotlight will be on all the elements in the industrial value chain – above all, on industrial automation, energy, industrial component supply, as well as new mobility solutions.

You, too, can benefit from the positive signals sent out by HANNOVER MESSE 2011. Alongside "MobiliTec" and "CoilTechnica", which made a successful debut in 2010, the line-up will include the following four shows staged at two-year intervals: "MDA" (Leading Trade Fair for Power transmission and Control), "Wind" (Leading Trade Fair for Wind Generation Technology, Components and Services), "ComVac" (Leading Trade Fair for Compressed Air and Vacuum Technology) and "SurfaceTechnology" (Leading Trade Fair for Surface Technology).

### Your benefits as an exhibitor:

### → NEW MARKETS

HANNOVER MESSE attracts visitors and exhibitors from 71 countries. It is the premier technology event and decision-making platform when it comes to investing in international markets. Exploit this unique opportunity to develop new fields of business.

### → NEW CONTACTS

HANNOVER MESSE is the world's biggest communication forum for industry leaders. It represents an excellent opportunity to maintain existing business relationships and establish new leads. Get together with senior decision-makers from business, politics and research – and generate new business for your company.

### → NEW CUSTOMERS

HANNOVER MESSE 2011 will pool technological resources and relevant target audiences. You will benefit directly from the close proximity to the other leading trade shows taking place simultaneously at the same venue. This is the ideal basis for recruiting new customers in key sectors such as manufacturing, mechanical engineering and plant engineering.

### → NEW NETWORKS

HANNOVER MESSE offers you the opportunity to establish new contacts that extend far beyond your current sales markets. Exhibit at the show and weave a strong international network for your business.

# Technology keeps the world moving

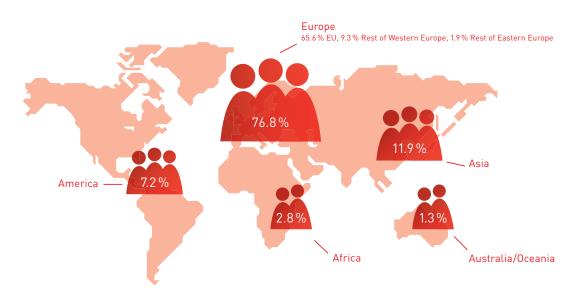
### Success is measurable

HANNOVER MESSE attracts a unique audience consisting of procurement specialists, high-calibre R&D personnel, senior managers and investors:

- → around 148,500 visitors
- $\rightarrow$  from **71 countries**
- → with 93.5% classed as trade visitors
- → approx. 70 % are already planning to return in 2011

### The entire world at a single venue

HANNOVER MESSE is a uniquely international event. Decision-makers from all continents meet in Hannover. Asia – one of the world's key growth regions – figures prominently:



→ The visitor attendance figures allow for the air traffic restrictions during HANNOVER MESSE 2010.

### A complete spectrum of target markets

HANNOVER MESSE is a magnet for visitors from all the sectors that make up the industrial value chain:



### The market for the market leaders

Every year HANNOVER MESSE attracts the global players from key industrial sectors. **Visitors from the following big-name companies** attended the show in 2010:

ABB · Abbott · Airbus · ALMIG · Arcelor Mittal · Audi · Bahlsen · BASF · Bayer · Beckhoff · Beiersdorf · BMW · Boehringer Ingelheim · Bosch Rexroth · BP · Cisco Systems · Coca-Cola · Continental · Contitech · Daimler · Deutsche Bahn · Deutsche Post · Deutsche Telekom · Dow Chemical · Dr. Oetker · DuPont · EADS · E.ON · EnBW · Endress + Hauser · ENERCON · Eurocopter · ExxonMobil · Festo · Ford · Fresenius · Gazprom · GDF Suez · General Electric · GlaxoSmithKline · Hansa-Flex · Harting · HAWK · Henkel · Hewlett-Packard · Hitachi · Honda · Hyundai · IBM · InBev · Intel · Johnson & Johnson · Kaeser Kompressoren · Kraft Foods · Linde · Lufthansa · MAN · Masterfoods · Merck · Metro · Microsoft · Miele · MTU Aero Engines · Nestlé · Nokia · Oracle · Panasonic · Parker Hannifin · Phoenix Contact · Porsche · POSCO · Procter & Gamble · Reemtsma · Rheinmetall · Rittal · RWE · Salzgitter · Samsung · Sanofi-Aventis · Schaeffler · Shell · Siemens · Sony · ThyssenKrupp · Toshiba · Total · Toyota · Unilever · Vattenfall · Vodafone · Volkswagen · WAGO

### **Decisive contacts**

At HANNOVER MESSE you'll meet decision-makers from all sectors of industry. **63.8% of the visitors in 2010** played a **decisive role** in **investment decisions.** 



### Investments that pay dividends

**20.7%** of the visitors at HANNOVER MESSE 2010 had firm investment intentions. **72%** of these visitors wanted to invest in new and improved technology. In other words, you can expect a receptive audience for your company's products and solutions.

### Media coverage

At HANNOVER MESSE your company's product innovations will attract the media coverage that they deserve. In 2010 leading-edge technologies were the focus of media attention. The programmatic motto "Efficiency – Innovation – Sustainability" evoked a positive echo in the trade press. **2,181 accredited journalists** from **38 countries** reported on the world's most important technology show in the print media as well as on radio and TV.

Don't miss this opportunity to generate international publicity.

You can find more facts and figures about HANNOVER MESSE at: <a href="https://hannovermesse.de/homepage\_e">hannovermesse.de/homepage\_e</a>

# Productive synergies

The 13 leading trade fairs that make up HANNOVER MESSE 2011 will present a unique cross-section of key industrial technologies. The declared goal of HANNOVER MESSE is to create a platform for the interplay between all relevant sectors and technologies – a goal that has now been achieved. No other trade show presents all the elements in the industrial value chain in such a comprehensive and integrated form. The key industrial sectors can display their individual strengths and at the same time engage in interdisciplinary knowledge transfer. You, too, can profit from the flow of high-calibre visitors generated by the 13 interrelated trade shows. What's more, the exhibitors at these trade shows are potential customers for your products and services.

Thanks to its unique professionalism and international scope, HANNOVER MESSE is the world's most important industrial technology show – and the perfect presentation platform for your innovations.



### Industrial Automation

Leading Trade Fair for Process Automation, Factory Automation and System Solutions for Productions and Facilities

Transmission and Control

Automation solutions play a key role in boosting efficiency and productivity – and in securing success in world markets. Industrial Automation creates a platform for all the relevant disciplines – from energy-efficient power transmission to ultra-precise measurement and control systems. Not surprisingly, it attracts automation specialists from all over the globe who are intent on building new networks, identifying key technology trends and preparing the ground for investment projects. Attention will centre on the display categories Process Automation and Factory Automation, as well as on key issues such as Product Protection, Wireless Automation and Industrial Embedded.

### & Automation (MDA) is the world's numberone shop window for power transmission and fluid power. Covering approx. 50,000 square

one shop window for power transmission and fluid power. Covering approx. 50,000 square metres of display space, MDA features all the innovations in power transmission (electrical and mechanical), hydraulics and pneumatics. You will also benefit from the strong synergies with the neighbouring trade shows "Wind" and

"MobiliTec", as well as with the display highlights EnergyEfficiency, CMS/Intelligent Main-

taining and High Speed.

Boasting around 1,300 exhibitors, Motion, Drive

# Energy

Leading Trade Fair for Renewable and Conventional Power Generation, Transmission and Distribution The largest trade show in this category worldwide, "Energy" is the perfect place to engage in an intensive dialogue and explore new approaches to a balanced energy mix. Attention will focus on conventional and renewable energy generation concepts, as well as on transmission and distribution technologies. There are strong thematic links between the trade shows "Energy", "Wind", "Power Plant Technology" and "MobiliTec".

### Highlights in 2011

- Wireless Automation
- Mobile Robots & Autonomous Systems
- Application Park
- Robotation Academy
- Electric Drive Systems & Motion Control
- Identification, Vision & Protection
- Innovations to counter product piracy
- Industrial Embedded
- Vision Application Park
- EnergyEfficiency in Industrial Processes

Register now and be part of the action in 2011: hannovermesse.de/industrial\_automation\_e

### Highlights in 2011

- MDA Forum
- CMS/Intelligent Maintaining

Register now and be part of the action in 2011: hannovermesse.de/motion\_drive\_e

### Highlights in 2011

- Contracting and Combined Heat and Power Pavilion
- E-ENERGY Pavilion
- SuperConductingCity
- Group Exhibit Hydrogen + Fuel Cells
- Display area "Renewables"
- Energy Forum "Life needs Power"
- Industry and Export Forum "Renewable Energy"
- Pipeline Technology Conference

Register now and be part of the action in 2011: hannovermesse.de/energy\_e





# Power Plant Technology

Leading Trade Fair for Power Plant Design, Systems, Operation and Maintenance Power Plant Technology focuses on innovative technologies and concepts designed to boost power plant efficiency, reduce  $\mathrm{CO}_2$  emissions and safeguard our climate. You will have the opportunity to present your cutting-edge solutions in the immediate vicinity of the thematically related trade shows "Wind" and "Energy". There's no better place to make a clear contribution to an efficient, sustainable and secure energy mix in the years ahead.

### Highlights in 2011

- Group presentation "Power Plant Technology"
- User forum "Power Plant Technology"

Register now and be part of the action in 2011: hannovermesse.de/power\_plant\_technology\_e

### Wind

Leading Trade Fair for Wind Generation Technology, Components and Services The spotlight here is on wind generation plant, services and components in an industrial context. In combination with the trade shows "Energy" and "Power Plant Technology" taking place simultaneously in Hannover, "Wind" will command the attention of the energy industry, industrial users, policy-makers and the public sector.

### Highlights in 2011

- Group presentation of small-scale wind generation plants
- Wind Party

Register now and be part of the action in 2011: hannovermesse.de/wind\_e

### MobiliTec

International Trade Fair for Hybrid and Electric Powertrain Technologies, Mobile Energy Storage and Alternative Mobility Solutions Building on its successful premiere in 2010, "MobiliTec" will present the complete value chain in relation to alternative mobility. Key issues in this context will be mobile energy storage, the power supply infrastructure as well as alternative fuels. With its sharp focus on future-proof mobility solutions, "MobiliTec" is a driving force behind market growth.

### Highlights in 2011

- "E-Motive Initiative" Pavilion
- "MobiliTec" User Forum

Register now and be part of the action in 2011: hannovermesse.de/mobilitec\_e





### Digital Factory

Leading Trade Fair for Integrated Processes and IT

Integrated industrial software solutions – in particular for production and product development – will top the agenda at "Digital Factory". Hot topics in 2011 will be visualization, product development (PLM/CAD), production and process planning (ERP, PPC), simulation, manufacturing/automation (MES), process integration, order processing and technical sales/service (CRM).

### Highlights in 2011

- MES efficient production
- Visualisation
- RapidX

Register now and be part of the action in 2011: hannovermesse.de/digital\_factory\_e

### ComVac

Leading Trade Fair for Compressed Air and Vacuum Technology All over the globe users are looking for energy-efficient and sustainable solutions in the area of compressed air and vacuum technology. And there's no better place to find the latest and most innovative solutions than at "ComVac". In 2011 this leading trade show will present a complete array of pumps and compressors. "ComVac" also ranks as the most important international showcase for producers of vacuum systems and components. Profitable synergies exist with the trade shows "Industrial Automation" and "Energy".

### Highlights in 2011

- EnergyEfficiency
- ComVac Eco Park

Register now and be part of the action in 2011: hannovermesse.de/comvac\_e

# Industrial Supply

Leading Trade Fair for Industrial Subcontracting and Lightweight Construction The subcontracting industry is the global motor for innovative products and new technologies. In the context of HANNOVER MESSE "Industrial Supply" is an unparalleled showplace and discussion forum for the entire subcontracting market. It embraces industrial materials, technological know-how development and design services, as well as outsourced components and systems. With its clear focus on cross-industry issues such as lightweight design and material efficiency, "Industrial Supply" is a highly effective marketing channel and your springboard to new user industries.

### Highlights in 2011

- Suppliers Convention
- Theme park "Lightweight Construction & Solutions Area"
- Theme park "Casting Technology"
- Theme park "Solid Forming"
- Theme park "Systems Partners"
- WeP Value-Adding Partner ContiTech
- Innovations Centre for Engineering Materials
- Materials Forum Intelligent Lightweight Construction
- Theme park "Biomaterials"
- Theme park "Engineering ceramics"
- material TRENDS & iF Material Award

Register now and be part of the action in 2011: hannovermesse.de/industrial\_supply\_e





### CoilTechnica

International Trade Fair for Coil Winding, Electric Motor, Generator and Transformer Technology In the wake of its successful debut in 2010 "CoilTechnica" will be a key component in the portfolio of HANNOVER MESSE 2011. This new flagship event for coil windings, electric motors, generators and transformers has quickly established itself as an international showplace and a central community platform for the coil winding sector. Present your company's special skills and expertise as part of a unique line-up of 13 industrial trade shows. A high-calibre professional audience is guaranteed.

### Highlights in 2011

- "CoilTechnica" User Forum
- Community Meeting on the Wednesday of HANNOVER MESSE 2011

Register now and be part of the action in 2011: hannovermesse.de/coiltechnica\_e

## Surface Technology

Leading Trade Fair for Surface Technology SurfaceTechnology is the ideal place to meet users from all over the globe and to present a complete spectrum of industrial surface treatment techniques, ranging from pre-treatment to paint coatings and electroplating. A special focus will be on environmental protection and energy efficiency – two issues that are acquiring ever-greater importance.

### Highlights in 2011

- Group presentation "Surface World"
- Practice Park "Competence Centre for Surface Technology"
- Group presentation "SurfPlaNet"
- Information centre "Energy-efficient Surface Technology"
- ShowPlace NANO

Register now and be part of the action in 2011: hannovermesse.de/surfacetechnology\_e

## MicroNano-Tec

Leading Trade Fair for Microtechnology, Nanotechnology and Laser Micro-Materials Processing "MicroNanoTec" is the only trade show world-wide that focuses exclusively on applied microsystems, nanotechnology and laser technology. It creates the perfect framework for highlighting ground-breaking innovations such as Printed Intelligence and Energy Harvesting. The products and technologies on show at "MicroNanoTec" tie in directly with the integrated solutions featured at "Industrial Automation", "Energy" and "Industrial Supply".

### Highlights in 2011

- FORUM "Innovations for Industry"
- IVAM Product Market "Micro, Nano, Materials"
- Special display "Laser technology for micromaterials processing and micro-production"
- WON "World of Nano"
- nanoTruck

Register now and be part of the action in 2011: hannovermesse.de/micronanotec\_e

# Research & Technology

Leading Trade Fair for R&D and Technology Transfer

R&D and new technologies are crucial to the future of industry. "Research & Technology" offers a unique marketplace for research findings and pioneering industrial developments, with special emphasis on technology transfer between science and industry. The goal is to ensure that innovative ideas are translated into marketable products and applications – as quickly and efficiently as possible. The Innovations Market is a magnet for senior managers, researchers, developers and designers from all sectors of industry.

### Highlights 2011

- Night of Innovations
- tech transfer Gateway2Innovation
- Organic electronics
- Adaptronics
- Bionic technology
- Space Apps
- Textile Solutions
- VISION 2050

Register now and be part of the action in 2011: hannovermesse.de/research\_technology\_e

# Spotlight on innovations

The special displays, conferences and lecture programs at HANNOVER MESSE are unequalled worldwide. In the context of selected special events, seminars and workshops high-calibre speakers and contributors open up fascinating new insights and perspectives for decision-makers from industry, commerce and politics.

#### Global Business & Markets

This dedicated foreign trade forum at HANNOVER MESSE is targeted at companies, organizations, international chambers of commerce and top-level industry federations. hannovermesse.de/gbm\_e

#### Job & Career Market

In 2011 the Job & Career Market will once again function as a rallying point for senior personnel, young professionals, career starters and students. The perfect place to recruit talented engineers to your company.

hannovermesse.de/jcm\_e

### HERMES AWARD

In 2011 the world's most valuable technology prize will be awarded for the seventh time. The HERMES AWARD singles out ground-breaking technical innovations pioneered by HANNOVER MESSE exhibitors. Submit your application to: hannovermesse.de/hermesaward\_e

### WORLD ENERGY DIALOGUE

High-ranking experts gather here to debate the security, efficiency and sustainability of future energy supplies. Join in the discussion: hannovermesse.de/wed\_e

### Night of Innovations

At this headline event leading representatives from politics, research and industry get together with the Research & Technology exhibitors in a relaxed and informal atmosphere. hannovermesse.de/night\_e

#### TectoYou

A magnet for school pupils and students, TectoYou is a central source of information about training opportunities and career paths in engineering and industry. <a href="tectoyou.de">tectoyou.de</a>



# Targeted and effective: the services at HANNOVER MESSE

### Plan ahead with OBS

User-friendly, transparent and fast: Our Online Business Service (OBS) is a mine of useful information about exhibiting at HANNOVER MESSE. With the help of the online calculator you can find out in just a few minutes what costs you will incur. OBS is your direct passport to registration. And it is very easy to use – just like an online shop. The data relating to existing exhibitors is already stored in the system ready for instant retrieval.

#### OBS: the benefits in brief

- · Book and administer your stand online
- Complete transparency and control over costs
- Order all services online from a water connection to online advertising
- Assistance and support via the OBS Hotline: +49 511 89-37000



### Tailor-made services designed to maximize your success

HANNOVER MESSE offers a wide range of services designed to enhance the impact of your company's presentation. You can capitalize on the vast planning experience gathered by our professional team over many years. The spectrum embraces marketing services, press services and technical services:

### Invitation services

We will gladly assist you with cost-effective and broad-based invitation activities designed to boost attendance at your stand. In combination with complimentary admission tickets and/or e-tickets (included in the marketing fee), personal invitations will lead to numerous valuable new contacts.

### **Contact management services**

Our contact management services will help you to follow up valuable leads before, during and after HANNOVER MESSE. An extended web presence, the new "Match & Meet" online matchmaking service – plus our effective lead management tools – will enable you to generate new business.





### Advertising and communication

Get your message across without any wasted coverage. By advertising at or near the HANNOVER MESSE site you'll be able to reach your most important target groups. Banner ads via <a href="https://hannovermesse.de">hannovermesse.de</a> are the ideal way to attract attention. In addition, you can insert direct links to your own company website. More than ten million page impressions represent a huge source of potential.

### **Press services**

With the aid of our press services you can ensure that your company and its product innovations hit the headlines. We will help you to select the appropriate media channels and arrange the necessary contacts.

### On-site services

In addition to technical services and modern communication solutions, we offer a broad range of on-site services, up to and including complete turn-key stands. If required, we can supply qualified temporary staff to augment your team.

Further information is available at: hannovermesse.de/exhibitorservice

### Extended online coverage and tailored lead generation

Our new subsidiary Deutsche Messe Interactive GmbH (DMI) will help you to expand your business – 365 days a year – by identifying relevant target groups and generating qualified sales leads. DMI not only carries out **direct marketing campaigns**, but also delivers relevant information about industry-specific issues via its **web portals**. In this way DMI brings you together with potential customers. This is your passport to efficient and productive matchmaking.

### Reap the benefits of DMI's new services:

- Individually designed campaigns aimed at top-level decision-makers
- More than 300,000 qualified B2B contacts in the databases of Deutsche Messe
- Flexible and customized solutions along the complete lead management value chain also outside the trade show sector
- Automatic publication of your company profile and product information on hannovermesse.de as well as on the websites of leading specialist publishing houses
- Increased visibility for potential customers in the context of sector-specific suppliers, products and solutions

Contact us for further information:
Tel.: +49 511 33060-100 or
info@messe-interactive.de
Deutsche Messe Interactive GmbH,
messe-interactive.de

# Prices, terms and conditions

### Registration charge

The registration charge for each main exhibitor is  $\leq$  310.

### Stand rental charges

### → Early bookings pay dividends:

Reduced rental charges for bookings received by 15 September 2010:

- € 182/m² in the halls
- € 69/m² on the open-air site

### → Standard rental charges

€ 189/m² in the halls and € 73/m² on the open-air site Bookings received as from 1 February 2011 will incur a surcharge of 5% on top of the standard rental charge.

### → Stands with two or more open sides

Stands with two or more open sides are subject to a surcharge. For stands of up to 120 m<sup>2</sup>:

- 25% of the basic charge for stands open on 2 sides (corner stand)
- 40% of the basic charge for stands open on 3 sides (end stand)
- 60% of the basic charge for stands open on 4 sides (island stand)

No surcharge is payable for the area in excess of  $120 \text{ m}^2$ .

#### → Two-storey stands

 $\bigcirc$  77/m<sup>2</sup> (for the space on the upper floor of two-storey stands).

### → Co-exhibitor charge

€ 770 per co-exhibitor, irrespective of the stand area.

### Marketing fee

A marketing fee of € 30/m² will be charged (up to a maximum of 1,000 m²). A flat marketing fee of € 305 will be charged for each co-exhibitor. This fee covers the following services and benefits:

- Customer recruitment and retention by means of complimentary admission tickets (printed and electronic), which can be ordered and redeemed in unlimited numbers and free of charge. These tickets entail compulsory registration by visitors.
- Updating of your customer database to include the registration data of your visitors.
- Advice and support in connection with invitation campaigns targeted at potential visitors.
- Market research data relating to visitors helps you to optimize your promotional activities.
- Communication with additional target groups
  via an all-year-round presence on the Internet.
  This comprises a detailed profile of your company, plus five detailed product descriptions
  with up to four product category allocations in
  each case. If required, our editorial team will
  create the content of your product descriptions
  free of charge. There is no limit on the number
  of additional product descriptions. In this
  case you will be responsible for creating and
  updating the content.



### fair-packages

The easy option. Our all-in fair-packages ("Basic", "Comfort" and "Premium") include stand space, stand construction and other services – e.g. daily stand cleaning, media and marketing services (including complimentary admission tickets and an all-year-round presence on the Internet).

fair-package	"Basic"	"Comfort"	"Premium"
	15 m² row stand	20 m² corner stand	25 m² corner stand
Stand category	Туре А	Type B	Type D
Early-booking price	€ 4,951*	€ 7,716*	€ 10,188.50*
Standard price	€ 5,056*	€ 7,891*	€ 10,407.25*

Further information is available at: hannovermesse.de/fairpackage\_e









All prices are subject to VAT. Foreign exhibitors can apply to the Federal Tax Office ("Bundeszentralamt für Steuern") in Schwedt for a refund of Value Added Tax (see registration documents).

# Join the Markets

### HANNOVER MESSE WORLDWIDE

Place your company in tomorrow's growth hotspots. Our foreign trade fairs are the ideal way to showcase your products and services at key venues all over the globe.

### SHANGHAI, CHINA

25-28 October 2010 · 24-27 October 2011



International Trade Fair for Materials Handling, Automation Technology, Transport Systems and Logistics

www.cemat-asia.com



International Trade Fair for Electrical and Mechanical Power Transmission, Fluid Power, Compressed Air Technology, Machine Parts, Bearings, Internal Combustion Engines and Gas Turbines

www.ptc-asia.com

9-13 November 2010 · 1-5 November 2011



International Trade Fair for Production and Process Automation, Electrical Systems, Robotics, Industrial Automation IT & Software and Microsystems Technology

www.industrial-automation-show.com



International Exhibition for Machine Tools, Sheet Metal, Pipe & Tube Production, Mould & Die Construction, Tools www.metalworkingchina.com

### **BEIJING, CHINA**

12-15 May 2010



International Trade Fair for Industrial Automation (Production and Process Automation), Electrical Systems, Robotics, Industrial Automation IT &

www.fa-pa.com.cn

### **ISTANBUL, TURKEY**

9-12 December 2010 · December 2011



**RENEX**ECCO Renewable Energy Technologies Exhibition www.renex-expo.com

3-6 February 2011



International Trade Fair for Machinery, Welding, Surface Treatment, Materials Handling www.win-fair.com

17-20 March 2011



Eurasia's biggest Industrial Trade Fair for Industrial Automation, Hydraulic & Pneumatic and Electrotechnology www.win-fair.com

### MUMBAI/BANGALORE, INDIA

15-18 December 2010 · 6-9 December 2011



International Trade Fair for Materials Handling and Logistics

www.cemat-india.com



International Trade Fair for Energy Efficiency and Decentralized Renewable and Conventional Energies

www.energy-india.org



International Trade Fair for Process and Production Automation and Industrial Building Automation

www.ia-india.com



International Trade Fair for Motion, Drive and Automation

www.mda-india.com



International Trade Fair for Surface Technology www.surface-india.com

### SÃO PAULO, Brazil

4-7 April 2011



International Trade Fair for Materials Handling and Logistics

www.cemat-southamerica.com

### MOSCOW, RUSSIA

28 September – 1 October 2010 · Sept./Oct. 2011



International Trade Fair for Materials Handling and Logistics

www.cemat-russia.com



International Trade Fair for Process and Production Automation and Industrial Building Automation

www.ia-russia.com



International Trade Fair for Motion, Drive and Automation

www.mda-russia.com



IInternational Trade Fair for Surface Technology www.surface-russia.com



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Deutsche Messe has a global network of representatives who speak your language. A detailed list of names and addresses is available at: messe.de

